

H1 2022 GLOBAL MOBILE GAME

WHITE PAPER ON ADVERTISING & MARKETING

Preface

What happened in the mobile game industry in the first half of 2022? As an answer to that, SocialPeta published its "H1 2022 Mobile Game Marketing White Paper", providing global insights for you to enter global markets with your products. According to the global data captured and integrated by SocialPeta, 2022 saw the following trends in the mobile game market:

I. Mobile marketing focused on quality, leading to a drop in total ads. But T2 and T3 markets experienced a significant increase:

H1 2022 saw a decline of 2% YoY in the number of advertisers and a decline of 27.83% in total creatives; but there were increases of over 10% YoY in advertisers in Middle East, South America, South Asia, and other emerging markets.

II. Metaverse drove several technical innovations:

The idea of metaverse had been a hot topic ever since it was first introduced. As the metaverse hype started to settle down, the market attitude became more rational. The effort to realize the real metaverse also brought the innovation of the related technologies. Tencent bought Black Shark Corporation this year, and transitioned its entire business from game phones to VR headsets, utilizing it for laying a foundation for metaverse. Recently CMGE also launched Youyu Art, a distribution platform for digital artwork copyright. Overall, metaverse has developed from virtual fantasy to firm reality.

III. As the COVID-19 pandemic continued, social games were going to boom:

The pandemic that broke out in 2019 has changed the lives of people across the globe. The unpredictable variants and lockdowns have deepened the anxiety of people, resulting in their increased demand for online social services. Some social activities that were very popular offline have been brought online, such as murder mystery games and social deduction games. The mobile version of [Among Us!] has been very popular among gamers ever since its release, with over 52 million downloads in the past half year. In the post-pandemic era, a boom of social games with simple gameplays may come again.

IV. With high-budget/high-quality mobile games in general, cross-platform play became the new growth point:

More and more gamers have known the charm of high-quality games through live streams and short videos, resulting in a rising overall expectation for games and a surging demand for high-quality game contents. [Genshin Impact]'s success has proved the profitability of cross-platform games. With the technological innovation of cloud games and third-party game engines, cross-platform games may be the mainstream in the future.

V. The booming E-sports market boosted the global cultural exchange:

According to the data released by Newzoo, the global game live-streaming audience has been growing at an annual growth rate of about 10% since 2020. In addition to China, USA, Europe, South Korea and other mature esports regions, esports has been growing in popularity in Southeast Asia and India. There were 8 large-scale and 10 small-scale esports projects in the Southeast Asian Games hosted in Vietnam in May 2022. With the technological innovation as a result of metaverse, the esports market has become intensely competitive.

The global mobile game market is ever-changing. So game companies need to pay constant attention to both the overall market trends and the marketing trends of top products of industrial segments.

About "SocialPeta"

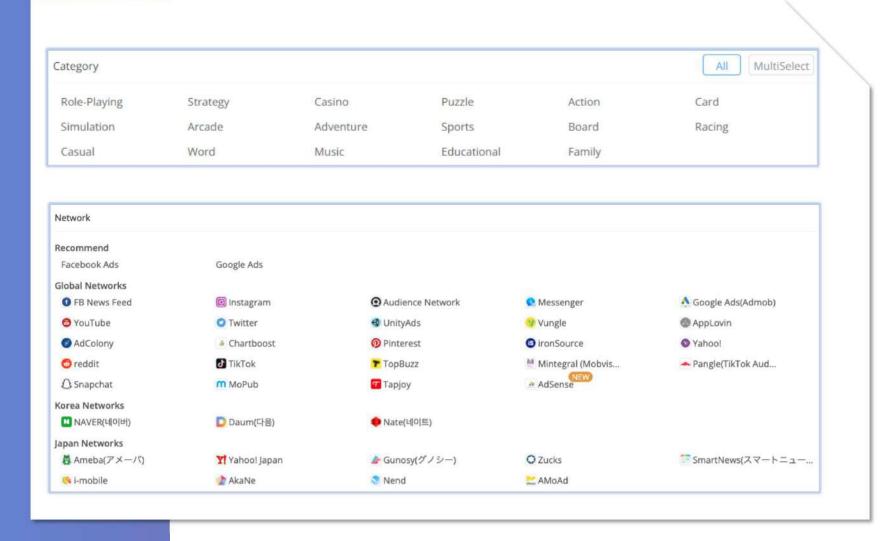


With SocialPeta, you can spy on your competitors' ad data, and get ad data from networks, media, and advertisers around the world to inspire you.

Get Inspiration

From 1.2 Billion Ad Creatives

SocialPeta covers 72 countries and regions, and over 90 well-known ad channels worldwide, such as Unity, Twitter, YouTube, Facebook and TikTok. We provide nearly 1 billion ad creatives, updating millions each day. SocialPeta is the best source of inspiration for ads.



Declaration



1. Data Sources

With the assistance of the world's biggest advertising intelligence and analysis tool, SocialPeta Data Team has provided you with insights into the mobile advertising data of global games. We collect advertising data by sampling worldwide, covering over 70 channels and nearly 70 countries and regions worldwide, and have captured a total of over 1.2 billion advertising data, with over 1 million ad data being updated by the hour each day. Based on such huge data, we can gain insights into the advertising market trends.

1. Data Cycle and Indicators

Overall date range of the report: Jan-Jun 2022

For specific data indicators, please see the notes on each page.

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1. Disclaimer

The industry data and market forecasts presented in this report are based on the data captured by SocialPeta Data Team and estimated by using a statistical forecasting model combined with research methods such as desk study and industry interviews. Limited by the research methods and data resources, this report can only be used as reference material. Our company shall have no liability for any data or points of view in this report. SocialPeta shall hold no responsibility for any legal consequences resulting from any action taken by any organization or individual by using or based on the above data information, and the organization or individual shall take full responsibility for any disputes or legal liabilities arising therefrom.

5. Concerned Regions

HK, Macao & TW: Hong Kong (China), Macao (China), Taiwan (China)

JP & ROK: Japan, South Korea

Southeast Asia: Thailand, Indonesia, Singapore, Malaysia, Vietnam, Philippines, Cambodia

South Asia: India, Pakistan

Middle East: Bahrain, Qatar, Saudi Arabia, UAE, Azerbaijan, Lebanon, Kuwait, Israel,

Egypt, Oman, Iraq, Morocco

CIS: Russian Federation, Ukraine

South America: Brazil, Chile, Argentina, Colombia, Peru, Venezuela, Paraguay

North America: USA, Canada, Mexico, Panama

Europe: Turkey, France, Germany, United Kingdom, Italy, Spain, Netherlands, Norway, Poland, Portugal, Belgium, Switzerland, Austria, Romania, Sweden, Greece, Denmark,

Luxembourg, Ireland, Finland

Oceania: Australia, New Zealand

Africa: Kenya, Nigeria, Angola, South Africa, Algeria, Libya, Senegal, Ivory Coast

Insights into Global Mobile App Marketing



2022 saw a YoY decline of 5.79% in the number of mobile advertisers

The overall marketing of global mobile apps has been impacted by the continuous COVID-19 pandemic and the increasingly complicated global environment. Especially in January this year, the total number of global mobile app advertisers dropped to an all-time low of 83,400. Mobile game advertisers accounted for about 22.65% in 2022.



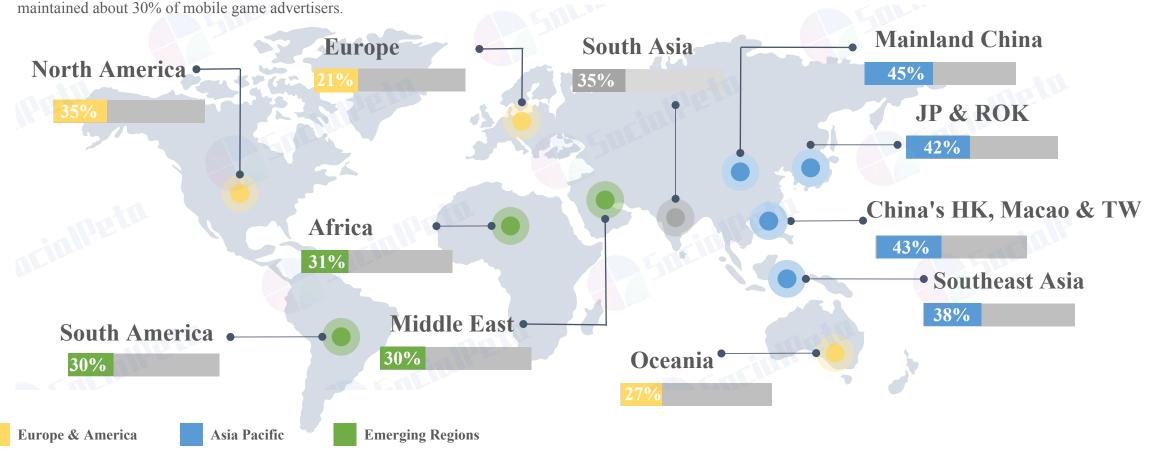


Insights into Mobile App Marketing in Different Regions



Asia Pacific had the highest percentage of mobile game advertisers.

Mainland China had the highest percentage (45%) of mobile game advertisers, Europe had the lowest percentage of mobile game advertisers, and emerging markets



The dark-colored part represents the percentage of mobile game advertisers in the region.

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Insights into Global Mobile Game Marketing



H1 2022 saw a YoY decline of 27.83% in mobile game creatives

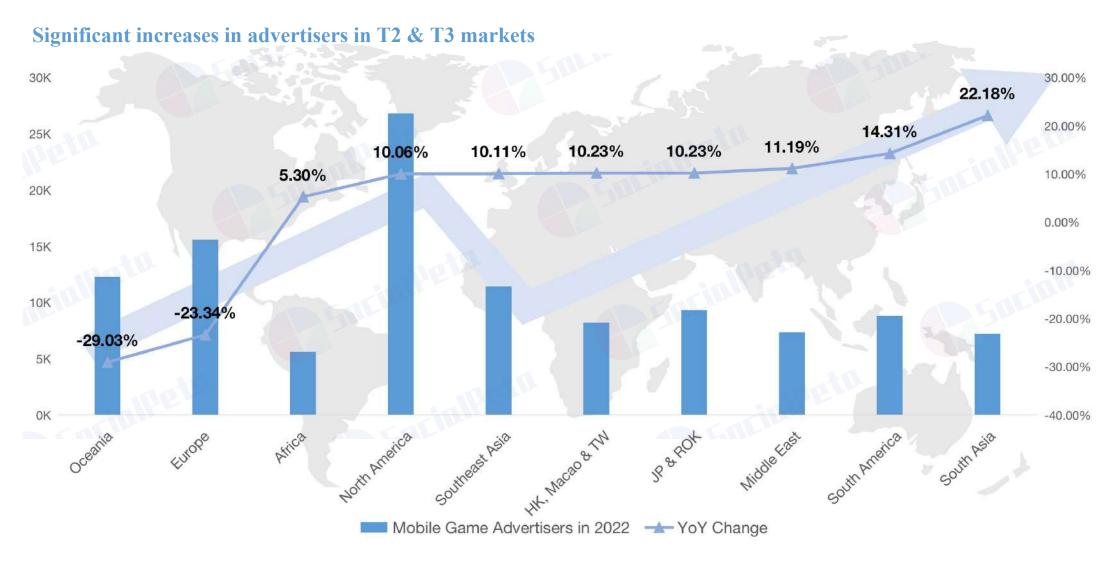
2022 saw a sharp drop in mobile game advertising. There were 45,100 advertisers in H1 2022, not much change compared to the same period last year. But the total mobile game creatives were 15.8 million, representing a YoY decline of nearly 30%.

There were 10.8 million creatives in Q1 2022, down 22.83% YoY; and 9.8 million creatives in Q2, down 38.43% YoY.





Insights into Global Mobile Game Marketing







Genre	Percentage of All Genres	YoY Change
Casual	26.03%	+4.70%
Puzzle	12.47%	+0.82%
Simulation	9.64%	+1.19%
Action	8.31%	-0.14%
RPG	6.91%	-2.51%
Strategy	4.63%	-0.57%
Card	4.39%	+0.12%
Casino	4.11%	+0.78%
Adventure	3.73%	-0.42%
Board	2.66%	-0.07%

Top 3 Game Genres by Number of Advertisers

Casual, Puzzle, Simulation

There was a significantly increased percentage of casual game advertisers, accounting for 26.03% of the total advertisers, up 4.7% YoY.

There was a dramatically reduced percentage of RPG advertisers. RPGs had been the third games during the same period last year by the number of advertisers, and were ranked below simulation and action games this year.



Source: SocialPeta, based on data retrieved from backend data sources Date Range: Jan-Jun 2022





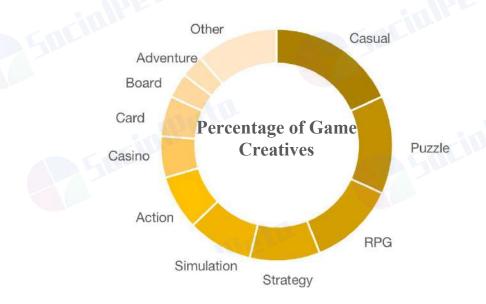
Genre	Percentage of All G	YoY Change
Genre	enres	101 Change
Casual	18.14%	+1.07%
Puzzle	13.67%	+0.74%
RPG	12.14%	-1.50%
Strategy	9.78%	+0.21%
Simulation	9.12%	-0.52%
Action	7.61%	+0.13%
Casino	5.76%	-0.40%
Card	5.62%	+0.13%
Board	3.49%	+0,19%
Adventure	3.20%	-0.30%

Top 3 Game Genres by Number of Creatives

Casual, Puzzle, RPG

Because of the huge number of casual game advertisers, casual game creatives accounted for the highest percentage of 18.14%, up 1.07% YoY. Puzzle game creatives accounted for the second-highest percentage, up 0.74% YoY.

RPG game creatives accounted for 12.14%, representing the sharpest drop of 1.5% YoY, falling 1 spot in the rankings.



Source: SocialPeta, based on data retrieved from backend data sources Date Range: Jan-Jun 2022

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Insights into Game Marketing by Game Genre

In 2022, mobile game advertisers per month: 20.4K; monthly creatives per advertiser: 308

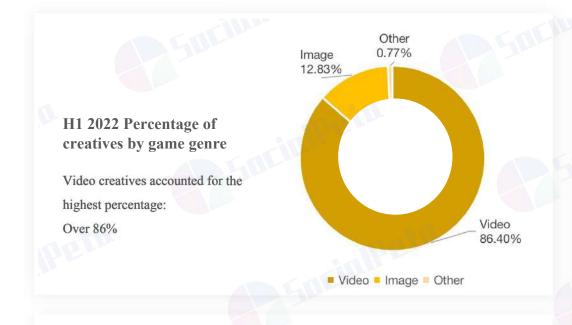
Among all mobile games, casual games had the most monthly advertisers. According to SocialPeta, there were over 6300 casual game advertisers per month, followed by puzzle game and simulation game advertisers.

Strategy games had 555 monthly creatives, the most among all games' monthly creatives, mainly contributed by SLG games, one type of strategy games.





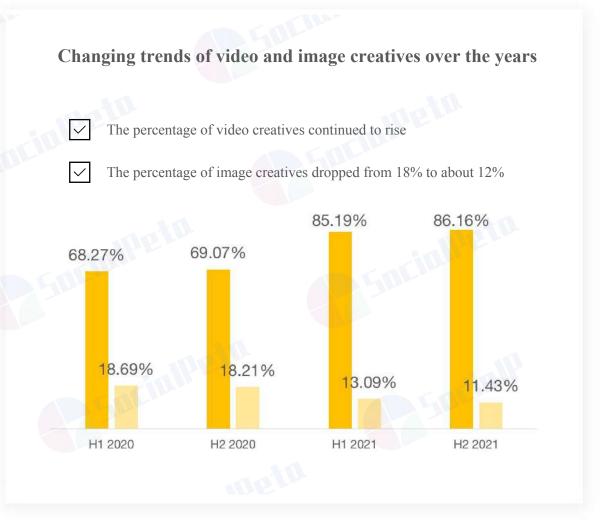




13,588K

Total video creatives

Video has always been the main format of mobile game creatives. With the upgrading of global mobile devices and mobile networks, advertisers would choose video creatives as their major advertising format because videos can convey much more information.

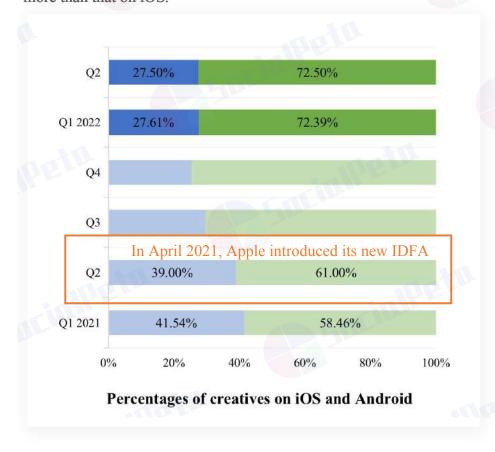


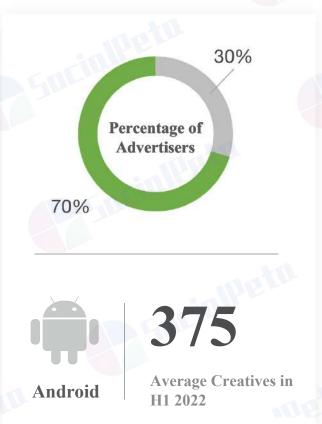
Mobile Games Advertising Insights on iOS & Android

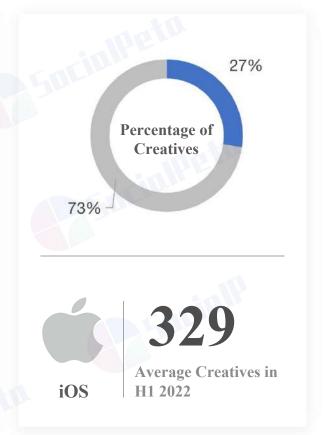


Android had about 70% mobile game advertisers and creatives

Apple's new IDFA forced more and more companies to focus their advertising on Android, as a result of which, average creatives per advertiser on Android were 14% more than that on iOS.







Top Mobile Games on the App Store in H1 2022



Download Chart

Subway Surfers

Coloring Match

Sybo Games

Roblox

Wordle!

Lion Studios

Fishdom

Count Masters

8 Ball PoolTM

Fill The Fridge!

Magic Tiles 3

Among Us!

Rollic Games

Action

Adventure

Casual

Word

Puzzle

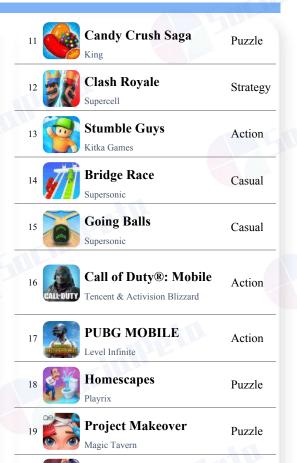
Casual

Sports

Casual

Music

Action



Garena Free Fire

🌀 GARENA

Action



1		Roblox Roblox	Adventure	11	Clash Royale Supercell	Strategy
2		Candy Crush Saga King	Puzzle	12	Royal Match Dream Games	Puzzle
3	HOVOTERSE	Genshin Impact	Adventure	13 KONAMI	KONAMI	Sports
4		Pokémon GO Niantic	RPG	14	GungHo	RPG
5		Coin Master Moon Active	Casual	15 CALLEBUTY	Call of Duty®: Mobile Tencent & Activision Blizzard	Action
6		XFLAG	RPG	16	Gardenscapes Playrix	Puzzle
7	A CONTRACTOR OF THE PROPERTY O	Clash of Clans Supercell	Strategy	17	Garena Free Fire	Action
8		Cygames	Simulation	18	Fate/Grand Order Aniplex	RPG
9	45	Homescapes Playrix	Puzzle	19	Evony Top Games	Strategy
10		PUBG MOBILE Level Infinite	Action	20	State of Survival	Strategy

Top Mobile Games by Advertising in H1 2022







Fishdom Playrix	Mafia City Maria City Yotta Games	21 Bingo Clash 212 22 50 55 AviaGames	Slots GoldenHoYeah IGS	Find the Difference Lemel Labs
The Ants StarUnion	Resortopia DH Games	22 永夜星神 SpringGame	Dynasty Legends 2 Taihe Interactive	Apex Legends Mobile Electronic Arts
Coloring Book! Doodle Mobile	Two Dots Playdots	Kingdom Guard Tap4Fun	Evony Top Games	43 盛世芳華 Huoyu Game
State of Survival FunPlus	Purrfect Tale DH Games	Township Playrix	Mega Tower Youloft Tech	Rise of Empires IM30
数樂大東家 EWORLD	Homescapes Playrix	The Soul Guardian YANG STUDIO	35 吞食天地3:放置版 9Splay	奇蹟MU Ourpalm
聖樹喚歌 新连信息	Wordle! Lion Studios	Family Farm Adventure Century Games	Pocket7Games AviaGames	型鑰 SpringGame
7 The Grand Mafia Yotta Games	Word Trip PlaySimple Games	Rabbit Empire Yojoy Game	Legend of the Phoenix Modo Global	Idle Heroes DH Games
Evertale ZigZaGame	18 AZUREA-空 唄- Zlongame	Jackpot World TM Bole Games	Garena Free Fire GARENA	48 一念逍遙 Leiting Games
Block Puzzle Doodle Mobile	19 蟻族奇兵AntWars Eskyfun	Last Fortress IM30	爱琳诗篇 9377	War Robots Pixonic
Rise of Kingdoms Lilith Games	Animal Restaurant DH Games	Trivia Blitz Joyride Games	DK Mobile Mover Games	Hero Wars Nexters

Top Mobile Games on Google Play in H1 2022



Download Chart

1	Subway Surfers Sybo Games	Action
2 0000	Ludo King Gametion	Board
3	Garena Free Fire	Action
4	Candy Crush Saga King	Puzzle
5	Merge Master HOMA GAMES	Casual
6	Race Master 3D SayGames	Casual
7	Garena Free Fire	Action
8	Roblox Roblox	Adventur e
9	My Talking Tom 2 Outfit7	Simulatio n
10	Piano Fire Adaric Music	Music

11	My Talking Tom Friends Outfit7	Simul ation
12	8 Ball Pool TM Miniclip	Sports
13	Carrom Pool Miniclip	Board
14	Truck Simulator Games Wing	Simul ation
15	Stumble Guys Kitka Games	Action
16	Traffic Rider Soner Kara	Racin g
17	Find the Alien Moonee	Casual
18	DOP 4 SayGames	Casual
19	Bridge Race Supersonic	Casual
20	Fishdom Playrix	Puzzle

S Revenue Chart

1 Lyw	Lineage W NCSOFT	RPG
2	Coin Master Moon Active	Casual
3	Cygames	Simul ation
4	Candy Crush Saga King	Puzzle
5	Roblox Roblox	Sandb ox
6 HONDIERSE	Genshin Impact	Adven ture
7	XFLAG	RPG
8	Garena Free Fire	Action
9 Meage	M NCSOFT	RPG
10	PUBG MOBILE Level Infinite	Action

11	Gardenscapes Playrix	Puzzle
12	Evony Top Games	Strateg y
13	Clash of Clans Supercell	Strateg y
14	State of Survival FunPlus	Strateg y
15	Homescapes Playrix	Puzzle
16	Pokémon GO Niantic	RPG
17	Fishdom Playrix	Puzzle
18	Fate/Grand Order Aniplex	RPG
19	Lords Mobile IGG	Strateg y
20 SALVANIA BETTE	: Kakao Games	RPG

Top Mobile Games by Advertising in H1 2022



Android



Jackpot World TM Bole Games	Cash Frenzy TM Bole Games	Text or Die Rollic Games	Wood Block Puzzle Learnings	花舞宮廷 Origin Mood
The Grand Mafia Yotta Games	Car Fix Tycoon SONOW	22 聖鑰 SpringGame	Township Playrix	Solitaire Learnings
Mafia City Yotta Games	Fishdom Playrix	23 6 4 Sudoku 7 8 9 Learnings	Words of Wonders Fugo Games	Paintist Plus 道成网络
Lords Mobile IGG	The Ants StarUnion	War Robots Pixonic	Money Rush Rollic Games	Coloring Book! Doodle Mobile
Coin Pet ASIA YUTAI NETWORK	Tap Color Pro Century Games	Fill The Fridge Rollic Games	Solitaire Home Design Betta Games	Coffee Stack Rollic Games
6 Kingdom Guard Tap4Fun	Garena Free Fire GARENA	Homescapes Playrix	Gardenscapes Playrix	Family Farm Adventure Century Games
Lotsa Slots Bole Games	Camping Tycoon SONOW	Chapters Crazy Maple Studio	State of Survival FunPlus	Hair Challenge Rollic Games
Rise of Kingdoms Lilith Games	Puzzles & Survival 37Games	Coin Master Moon Active	Braindom Matchingham Games	Genshin Impact miHoYo
Evony Top Games	Last Shelter IM30	Last Fortress IM30	Yalla Ludo Yalla	Two Dots Playdots
Rise of Empires IM30	Jackpot Master TM Zeroo Gravity	30 Braindom 2 Matchingham Games	Office Fever Rollic Games	Mega Tower Youloft Tech





Insights into Mobile Game Marketing in Top Countries/Regions

Top 10 Mobile Games in Mainland China







Source: SocialPeta - APP Intelligence; the data were from the App Store. Date Range: Jan-Jun 2022

Analysis of Mobile Game Advertisers in China's Mainland

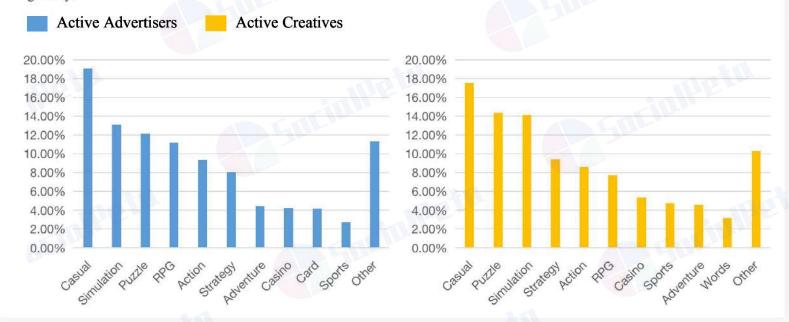


Percentages of advertising by game genre

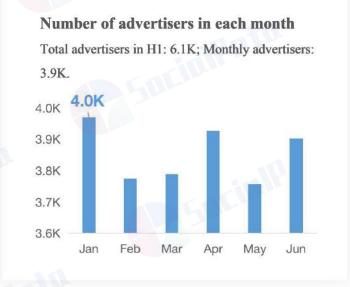
Simulation game advertisers accounted for as high as 13.14%; puzzle game creatives accounted for 14.39%.

From its downloads and revenue, we can see that the business simulation game [可口的披萨, 美味的披萨] has gained quite a popularity through the social media Tiktok.

Because of the unique version numbering system in China's mainland, as of June 2022, less than 200 games had achieved version numbers this year. The scarce version numbers and the long period of examination forced Chinese game companies to launch their products globally.







Top 10 Mobile Games in China's HK, Macao & TW



	A Download	III.		<u>,</u>	Revenue			Download		Mrs-		Revenue	
1	Apex 英雄M 5X Games	Shooter	1		秘境傳說: 神木遺跡 ⁴³⁹⁹	SLG	1 RO	O仙境傳說:魔物遠 wity	征 Idle	1	Lw.	Lineage W NCSOFT	MMO
2	聖鑰 SpringGame	ММО	2		聖 鑰 SpringGame	ММО	2 我 Eki	帶兵最牛 Play	SLG	2	m	天堂M Gamania	MMO
3	我當校長超勇的 Pleasing Creation Times	Simulatio n	3	515	Garena 傳說對決: GARENA	МОВА	3 少 ON	女週戰 EMT	Idle	3		星城Online WANIN	Slots
4	Sausage Man XD Inc.	Shooter	4	Hovoverse	Genshin Impact	Adventur e	4 Sa XD	usage Man Inc.	Shooter	4	♦DIN	奥丁:神叛 Kakao Games	MMO
5	斗羅大陸:武魂覺醒 龙悦网络	RPG	5	w	W NCSOFT	ММО	5 Fig.	sh Eater.io	Hyper- Casual	5		絕世仙王 絕妙遊戲	MMO
6	T3 Arena XD Inc.	Shooter	6		星城Online WANIN	Slots	6 秘 439	境傳說: 神木遺跡	SLG	6	hit State	Fate/Grand Order Aniplex	RPG
7	傀儡師: Tower Defense對決	Strategy	7	Fig. 43	新 劍俠世界3 Mover Games	ММО	7 富 YO	甲江戶城 GAME	Simulati	7		少女週戰 ONEMT	Idle
8	Last Fortress IM30	SLG	8		神魔之塔 Mad Head	RPG	8 Co	ount Masters	Hyper- Casual	8		明日方舟 HyperGryph	Tower Defense
9	Date A Live Moonwalk Interactive	RPG	9		Pokémon GO Niantic	Action	9 Ta	all Man Run personic	Hyper- Casual	9	545	Garena 傳說對決 GARENA	MOBA
10	幻想名將傳 Doki Studio	Idle	10		少女週戰 ONEMT	Idle	10 Cu	ubes Control Games	Puzzle	10	天堂	天堂2M NCSOFT	MMO

Analysis of Mobile Game Advertisers in China's HK, Macao & TW

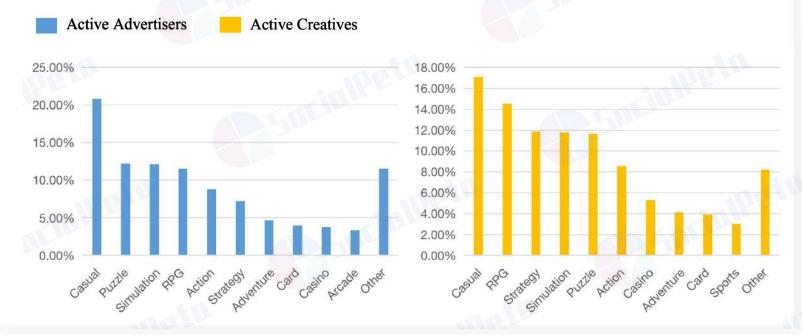


Xianxia MMO was still popular, RPG creatives contributed the highest percentage

Percentages of advertising by game genre

Compared to 2021, 2022 saw more variety in the genres of top games by advertising in China's HK, Macao & TW regions, with most advertising strategies being a combination of big amount advertising and flexible media buying.

For the advertising creatives, endorsers who were advanced in age could more easily bring back old memories. So user segmentation was achieved through a precise definition of endorsers, which further made precise marketing possible.





Top 10 Mobile Games in the USA









Download



	AND NAMED	
1	Subway Surfers Sybo Games	Parkour
2 DIRBLO	Diablo Immortal Blizzard Entertainment, Inc.	ARPG
3	Apex Legends Mobile Electronic Arts	Shooter
4 missiff	Fill The Fridge! Rollic Games	Hyper- Casual
5	Bucket Crusher Voodoo	Hyper- Casual
6	Roblox Roblox	Sandbox
7	Tall Man Run Supersonic	Hyper- Casual
8	Stumble Guys Kitka Games	Battle Royale
9	Fishdom Playrix	Match-3
10	Magic Tiles 3 Amanotes	Music

1	Candy Crush Saga King	Match-3
2	Roblox Roblox	Sandbox
3	State of Survival FunPlus	SLG
4	Homescapes Playrix	Match-3
5	Pokémon GO Niantic	Action
6	Royal Match Dream Games	Match-3
7 DIABLO	Diablo Immortal Blizzard Entertainment, Inc.	ARPG
8	Clash of Clans Supercell	SLG
9	Evony Top Games	SLG
		ATT.
10 SLOTS	Double Down Double Down	Slots

1	Apex Legends Mobile Electronic Arts	Shooter
2	Subway Surfers Sybo Games	Parkour
3 netno ble	Ni no Kuni Netmarble	ММО
4	Move Animals Supersonic	Hyper- Casual
5	Super Cloner 3D Kamil Bilge	Hyper- Casual
6	Bucket Crusher Voodoo	Hyper- Casual
7	Figurine Art TapNation	Hyper- Casual
8 23	Join Numbers Supersonic	Hyper- Casual
9	Roblox Roblox	Sandbox
10	Parking Jam 3D Popcore Games	Puzzle

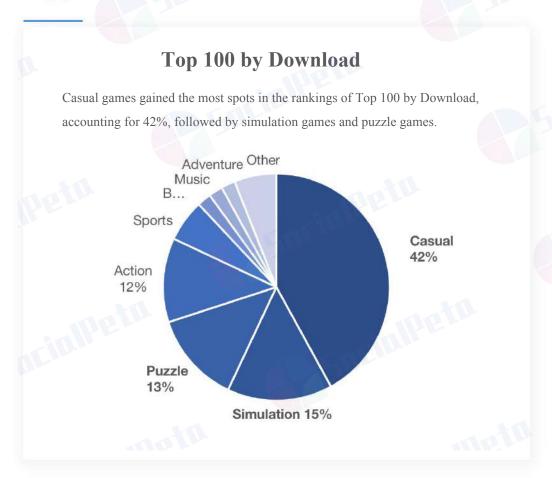
1		Candy Crush Saga King	Match-3
2		Coin Master Moon Active	Party
3		Roblox Roblox	Sandbox
4	1	Evony Top Games	SLG
5	BINGS	Bingo BlitzTM Playtika Santa Monica	Bingo
6	3 ANNIVERSARY	RAID Plarium	RPG
7	SODA	Candy Crush Soda Saga King	Match-3
8	6	Garena Free Fire	Shooter
9	0	Pokémon GO Niantic	Action
10		Clash of Clans Supercell	SLG

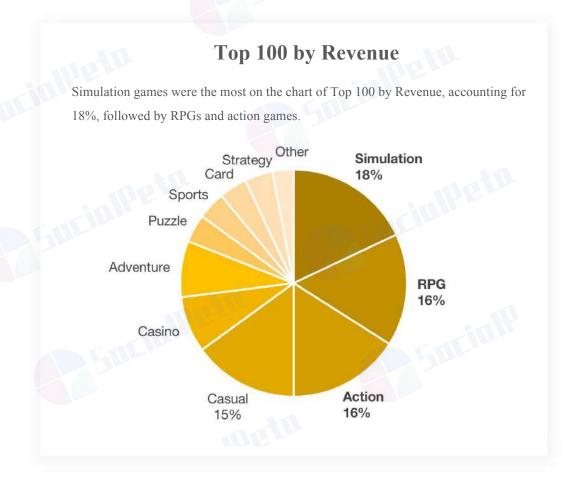
Analysis of Popular Game Genres in the USA



Top 100 mobile games by download & revenue in H1 in the USA

App Store





Source: SocialPeta - APP Intelligence; the data were from the App Store. Date Range: Jan-Jun 2022

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Analysis of Mobile Game Advertisers in the USA



Casual puzzle games contributed the most advertising;

Active Creatives

Mid-core and hard-core games dominated the advertising chart.

Percentages of advertising by game genre

Active Advertisers

In 2022, the global market reported a YoY decline for the first time, American games even recorded a revenue decline of over 10%.

The American market recorded a significant drop in advertisers in Q1, with a peak of advertising in April.

Hyper-casual and puzzle games contributed over 40% of advertisers to become the hottest game genres by advertising.

In terms of the advertising creatives per game, mid-core and hardcore mobile games, such as SLGs, match-3 games, made the greatest advertising efforts.

25.00% 25.00% 20.00% 15.00% 10.00% 5.00% 0.00% Casual Puzzle Indian Recall Recall Recall Recall Repair Cand Casual Puzzle Recall Recal



Top 10 Mobile Games in Japan



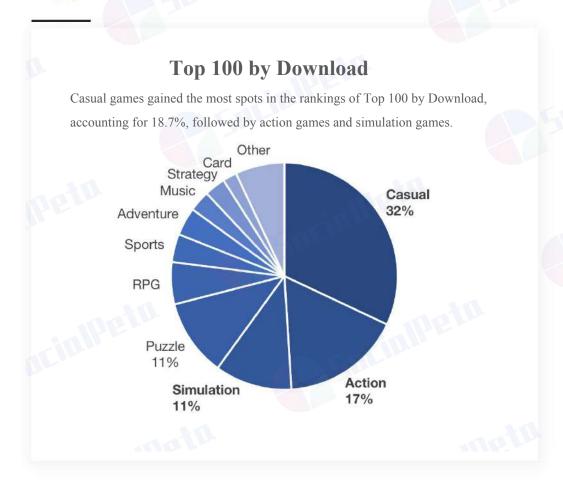
A Download		7	A Revenue			> Download			» Re	evenue	
Apex Legends Mobile Electronic Arts	Shooter	1	Fate/Grand Order Aniplex	RPG	1	Miracle Match Imagineer	ARPG	1	Cygames		Simulatio n
Diablo Immortal Blizzard Entertainment, Inc.	ARPG	2 HOVOVERSE	Genshin Impact	Adventur e	2	Apex Legends Mobile Electronic Arts	Shooter	2	XFLAG	<u>)</u>	RPG
最強 Qingci Games	Idle	3	XFLAG	RPG	3	Parking Jam 3D Popcore Games	Puzzle	3	Fate/Gran	ıd Order	RPG
4 Imagineer	ARPG	4	Pokémon GO Niantic	Action	4	SortPuz JoyPuz	Puzzle	4	GungHo	asta	Puzzle
新信長 野望 BBGame	SLG	5	Cygames	Simulatio n	5	反逆 DMMGAMES	Wargame	5	WFS		RPG
6 T3 Arena XD Inc.	Shooter	6	GungHo	Puzzle	6	Count Masters AIBY	Hyper- Casual	6	Puzzles & 37Games	Survival	SLG
7 Fishdom Playrix	Casual	7	野球 KONAMI	Sports	7	SEGA	Music	7	三國志 真 Lingxi Games	戦	SLG
8 SEGA	Music	8	SEGA	Music	8	Lingxi Games	RPG	8	放置少女 C4-Games	N. S.	Idle
stop the flow!	Puzzle	9 Missic	Music Happy Elements	Music	9 13 1	- 単語 Betta Games	Puzzle	9	SQUAR	E ENIX	RPG
Bucket Crusher Voodoo	Hyper- Casual	10	Knives Out NetEase Games	Shooter	10	放置少女 C4-Games	Idle	10	FFBE幻蒙 SQUARE ENI		Wargame

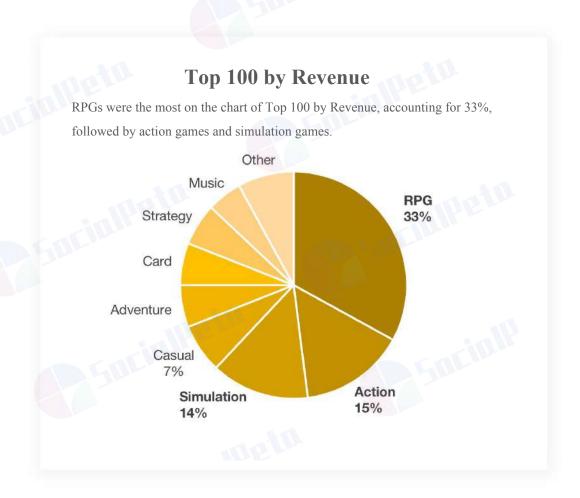
Analysis of Popular Game Genres in Japan



Top 100 mobile games by download & revenue in H1 in Japan

App Store





Source: SocialPeta - APP Intelligence; the data were from the App Store. Date Range: Jan-Jun 2022

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Analysis of Mobile Game Advertisers in Japan



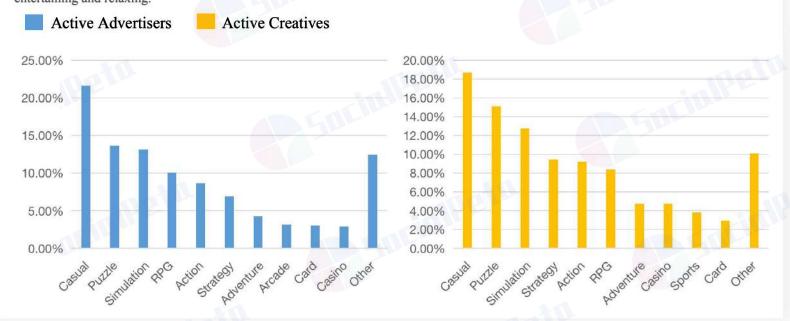
Simulation games were outstanding in advertising; ACGN games reported a stable revenue.

Percentages of advertising by game genre

Seen from the download and revenue performance, the market continued with the trends in 2021. ACGN and PVP were the most popular game elements in Japan, while RPG and business simulation are the most popular game genres.

With an analysis of top games, we can easily notice that IP games have been increasing over years. For example, Diablo and Sanrio all achieved excellent performance. Besides, historical and three kingdoms related games with girl characters have the innate cultural advantages.

In terms of advertising creatives, simulation games and RPGs were outstanding. The ad copies focused on light gameplays that were entertaining and relaxing.







30

Top 10 Mobile Games in South Korea



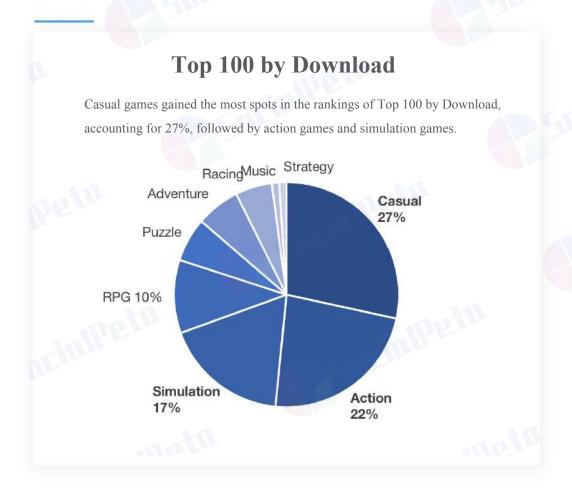
	A Download	Mr.		Revenue		1-	Down	nload	Mr.	Reve	enue
1	Diablo Immortal Blizzard Entertainment, Inc.	ARPG	DIMBLO	Diablo Immortal Blizzard Entertainment, Inc.	ARPG	1	KingKongSOFT	Idle	1 4	Lineage W NCSOFT	MMO
2	NOBLEGAMES	RPG	2 111	M NCSOFT	ММО	2	: CHAPLIN GAME	RPG Idle	2	M NCSOFT	ММО
3	T3 Arena XD Inc.	Shooter	3	: Kakao Games	MMO	3	Pokémon GO Niantic	Action	3		ММО
4	Pokémon GO Niantic	Action	4	NEXON	ARPG	4	M:	Idle	4	NEXON	ARPG
5	TenTen AppteenPlanet	Party	5		Sports	5	37Games	ММО	5 LINE	2M NCSOFT	MMO
6	Ekkorr	RPG	6 INCOMPANSE	Genshin Impact	Adventur	6	S.O.S: FunPlus	SLG	6	37Games	ММО
7	Beggar Life Treeplla	Simulatio n	7 LW	W NCSOFT	MMO	7	Blockudoku Easybrain	Puzzle	7 ORIG	Webzen 3	ММО
8	: Bilibili	RPG	8 TIMEYOR	2M NCSOFT	MMO	8	Infinite Stairs NFLY STUDIO	Action	8 Paris	&	ММО
9	Bucket Crusher Voodoo	Hyper- Casual	9	Lilith Games	SLG	9 2		Puzzle	9 기적 ⁹		ММО
10	朝夕光年	Music	10	Pokémon GO Niantic	Action	10	Monster Egg HOMA GAMES	Arcade	10	Roblox Roblox	Sandbox

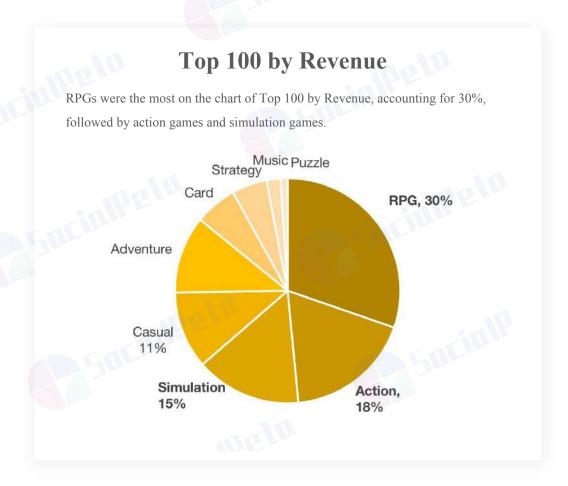
Analysis of Popular Game Genres in South Korea



Top 100 mobile games by download & revenue in H1 in South Korea

App Store





Analysis of Mobile Game Advertisers in South Korea



MMO games were still the highest-grossing; Card RPGs became the main force in advertising

Percentages of advertising by game genre

Among the top games by download and revenue, MMO still held a dominating position in the South Korean market. However, with few changes in game genres and a long period before new games are available, local game companies in South Korea, such as NCSOFT and Kakao Games, recorded a significant decline in revenue.

In the global game market, South Korean game companies were the fastest to accept NFT games. After [MIR4], the blockchain element could be found in many other mobile games.









Mar

Apr

May

Jun

Feb

Jan

Top 10 Mobile Games in Turkey



A Download







1	DIRBLO	Diablo Immortal Blizzard Entertainment, Inc.	ARPG
2		Bucket Crusher	Hyper- Casual
3		Tall Man Run Supersonic	Hyper- Casual
4		Subway Surfers Sybo Games	Parkour
5		PUBG MOBILE Level Infinite	Shooter
6		Bus Simulator Zuuks Games	Simulatio n
7	PLUS	101 YüzBir Okey Plus Zynga	Board
8		Roblox Roblox	Sandbox
9		Brain Find Eyewind	Puzzle
10		Head Ball 2 MASOMO	Sports

1	PUBG MOBILE Level Infinite	Shooter
2	Evony Top Games	SLG
3 PLUS	101 YüzBir Okey Plus Zynga	Board
4	Candy Crush Saga King	Match-3
5	Clash of Clans Supercell	SLG
6	Final Fantasy XV Epic	SLG
7	Mobile Legends Moonton	MOBA
8	Rise of Kingdoms Lilith Games	SLG
9	State of Survival FunPlus	SLG
10 DIABLO	Diablo Immortal Blizzard Entertainment, Inc.	ARPG

		1 1 1 1 1 1 1
1	Tall Man Run Supersonic	Hyper- Casual
2	Save the grandmother MondayOFF	Hyper- Casual
3	Join Numbers Supersonic	Hyper- Casual
4	Apex Legends Mobile Electronic Arts	Shooter
5	Fish Eater.io Tap 2 Fun	Hyper- Casual
6	Moneygun Run!	Hyper- Casual
7	Monster Egg HOMA GAMES	Arcade
8	Move Animals Supersonic	Hyper- Casual
9	Figurine Art TapNation	Hyper- Casual
10	Merge Master HOMA GAMES	Arcade

1		PUBG MOBILE Level Infinite	Shooter
2	PLUS	101 Yüzbir Okey Plus Zynga	Board
3	To the second	Garena Free Fire	Shooter
4	Else Fish Casuto	Big Fish Casino Big Fish Games	Slots
5		Mobile Legends Moonton	MOBA
6		Lords Mobile IGG	SLG
7	SLOTS	Jackpot Magic Slots Big Fish Games	Slots
8		Game of War Machine Zone	SLG
9		Candy Crush Saga King	Match-3
10	FIFA 22	EA SPORTS TM FIFA 22 ELECTRONIC ARTS	Sports

Analysis of Mobile Game Advertisers in Turkey



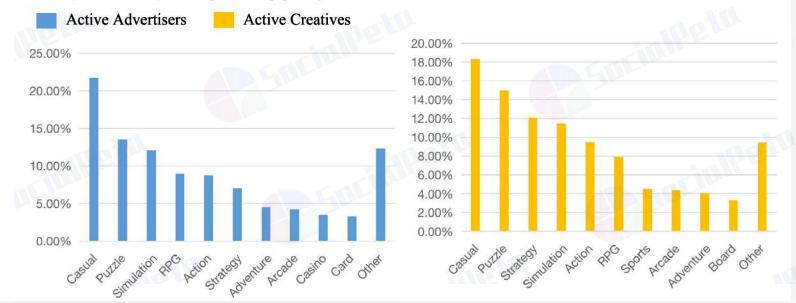
Esports garnered much attention; Match-3 games were very likely to become big hits

Percentages of advertising by game genre

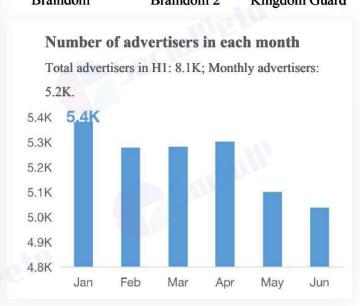
Since Q1, Turkey has seen a lot of investment and financing activities for casual and puzzle mobile games. This year started with many advertising creatives, with a peak of creatives in January.

The local game developers customized products and services to meet local people's preferences. Casual & puzzle games made great efforts in advertising, such as Dream Games' popular decoration + match-3 game [Royal Match].

Parkour games were very popular in the Turkish market with its large population and great consumption ability. Social + esports games were also highly rated. In December, the World Electronic Sports Games will be held in Turkey. Live streaming matches of influencers, such as [Arena of Valor], earned quite much popularity.







Top 10 Mobile Games in Southeast Asia



A Download







Revenue

1 Garena Liên Quân Mobi GARENA	le MOBA
Subway Surfers Sybo Games	Parkour
Garena Free Fire GARENA	Shooter
4 Roblox Roblox	Sandbox
Mobile Legends Moonton	MOBA
6 8 Ball Pool TM Miniclip	Sports
Play Together HAEGIN	Simulatio n
8 Candy Crush Saga King	Match-3
9 Stumble Guys Kitka Games	Battle Royale
Plants vs. Zombies TM 2 PopCap	Strategy

1 HOVOVERSE	Genshin Impact miHoYo	Adventu re
2	Mobile Legends Moonton	MOBA
3	Roblox Roblox	Sandbox
4	Garena ROV GARENA	MOBA
5 STATE ALL THE PROPERTY OF TH	eFootball TM 2022 KONAMI	Sports
6	PUBG MOBILE Level Infinite	Shooter
7	Rise of Kingdoms Lilith Games	SLG
8	Coin Master Moon Active	Party
9	Garena Free Fire	Shooter
10	Candy Crush Saga	Match-3

1		Roblox Roblox	Sandbox
2		Subway Surfers Sybo Games	Parkour
3	Y3	Mobile Legends Moonton	MOBA
4	G	Garena Free Fire GARENA	Shooter
5		Find the Alien Moonee	Hyper- Casual
6		Super Sus PIProductions	Party
7		Stickman Party PlayMax Game	Arcade
8	and the same of th	Piano Fire Adaric Music	Music
9	A STATE OF THE STA	Worms Zone CASUAL AZUR GAMES	Hyper- Casual
10	Domino	Higgs Domino Island BOKE	Casino

1	6	Garena Free Fire Garena	Shooter
2		Mobile Legends Moonton	MOBA
3		Roblox Roblox	Sandbox
4	ejHsta	Genshin Impact	Adventur e
5	50	Garena ROV Garena	MOBA
6		Coin Master Moon Active	Party
7	6	Garena Free Fire MAX GARENA	Shooter
8	® Footbal	eFootball PES 2021 KONAMI	Sports
9		PUBG MOBILE Level Infinite	Shooter
10	Domino	Higgs Domino Island BOKE	Casino

Analysis of Mobile Game Advertisers in Southeast Asia



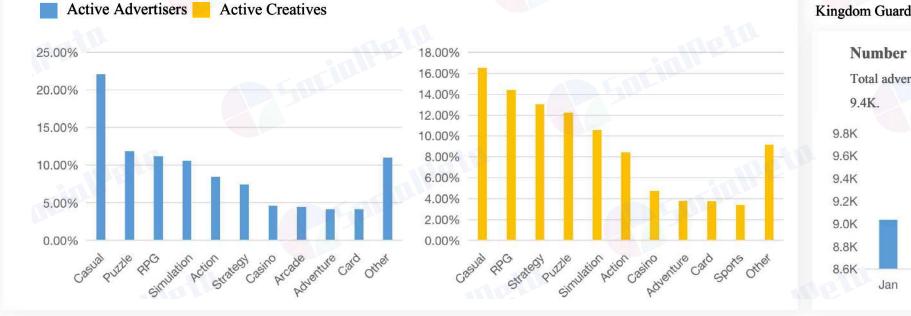
Rise of Kingdoms

MOBA & Shooter games topped the revenue chart; RPGs had outstanding creatives

Percentages of advertising by game genre

As the 4th biggest internet market in the world, the Southeast Asian mobile game market has expanded very fast. The market is characterized by a large percentage of younger users, female users with high spending power, great popularity of social games, amazing effects of advertising creatives and influencer marketing.

With the current hardware and network environment, Southeast Asian game companies need to spend much more on building servers and improving games.





Last Shelter



Source: SocialPeta, based on data retrieved from backend data sources Date Range: Jan-Jun 2022

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Top 10 Mobile Games in Middle East



	A Download	l III		A Revenue	e		Downloa	d			> Revenue	
1	Subway Surfers Sybo Games	Parkour	1	PUBG MOBILE Level Infinite	Shooter	1	Subway Surfers Sybo Games	Parkour	1		PUBG MOBILE Level Infinite	Shooter
2	PUBG MOBILE Level Infinite	Shooter	2	Yalla Ludo Yalla	Board	2	Merge Master HOMA GAMES	Arcade	2	EAMADAN	Yalla Ludo Yalla	Board
3	Fishdom Playrix	Match-3	3	Roblox Roblox	Sandbox	3	Going Balls Supersonic	Hyper- Casual	3	6	Garena Free Fire	Shooter
4	Roblox Roblox	Sandbox	4	Rise of Kingdoms Lilith Games	SLG	4 P	FIFA Soccer Electronic Arts	Sports	4		Roblox Roblox	Sandbox
5	Snake.io Kooapps	Hyper- Casual	5 4	・ 対処で で、対処を 广州智品	Card	5	PUBG MOBILE Level Infinite	Shooter	5		Rise of Kingdoms Lilith Games	SLG
6	Bridge Race Supersonic	Hyper- Casual	6	السلاطين انتقام ONEMT	SLG	6	Candy Crush Saga	Match-3	6	S	Top War RiverGame	SLG
7	8 Ball Pool TM Miniclip	Sports	7	Clash of Clans Supercell	SLG	7	Fishdom Playrix	Match-3	7		Evony Top Games	SLG
8 FIFA	FIFA Soccer Electronic Arts	Sports	8	Evony Top Games	SLG	8	Snake.io Kooapps	Hyper- Casual	8	Q -	State of Survival	SLG
9	Going Balls Supersonic	Hyper- Casual	9	Top War RiverGame	SLG	9	Magic Tiles 3 Amanotes	Music	9		Mobile Legends Moonton	MOBA
10	Magic Tiles 3 Amanotes	Music	10	Royal Match Dream Games	Match-3	10	8 Ball Pool TM Miniclip	Sports	10		Clash of Clans Supercell	SLG

Dream Games

Supercell

Analysis of Mobile Game Advertisers in Middle East



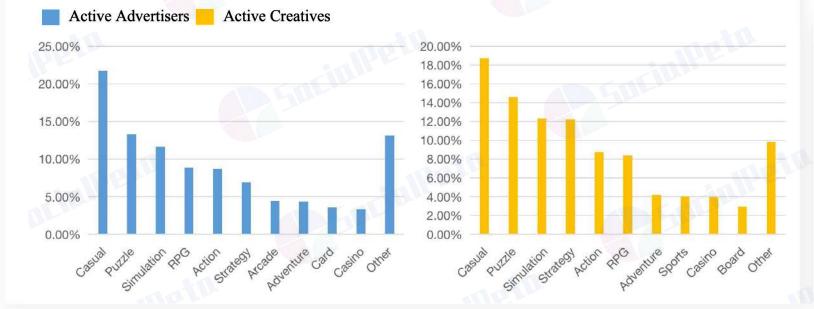
Strategy games were popular in the region; Heavily customized SLGs dominated the chart

Percentages of advertising by game genre

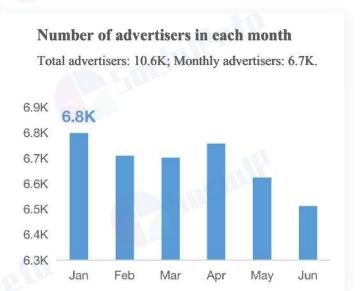
As a Blue Ocean market with great potential, the Middle East market has attracted considerable attention with its three major characteristics: a high percentage of young users, a high penetration of smart phones, and a high willingness to spend money.

The region is weak in game research and development, so it's common to see many companies from other regions on the chart. Strategy games, especially SLGs that were localized for the Middle East region, recorded outstanding revenue.

As for advertising creatives, Arabic short stories that agreed with the local cultures could obviously improve the creatives' impressions and conversion rate.







Analysis of Mobile Game Advertisers in Middle East

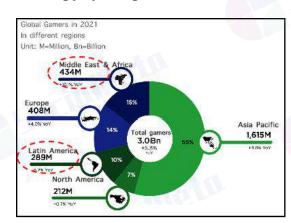


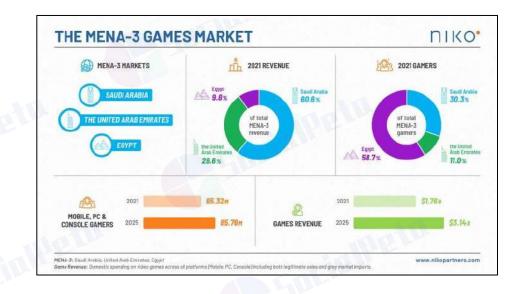
Middle East is an emerging market with the fastest-growing gamers

According to Newzoo Global Mobile Market Report 2021, Middle East and Africa reported revenue growth rates that were much higher than the average rate. In 2021, the market size and number of gamers grew at 4.8% and 10.1%, respectively. The upgraded network infrastructure and the popularization of smart phones and mobile network packages in the region have boosted the growth of the game industry (Chart 1 & 2) and enriched the network experience. Phone users in Middle East like AR filters very much. Snapchat users from Saudi Arabia generated over 90 billion views for AR filters during Ramadan in 2021.

The game market survey company NocoPartner predicted that, as of 2025, the total number of gamers will grow to 85.8 million in the three major markets in Middle East and North Africa (MENA): Saudi Arabia, the UAE and Egypt, reaching \$3.1 billion in annual revenue (Chart 3). Snapchat also had a very high penetration rate in those markets, with a penetration rate of over 90% among people of age 13-34 in Saudi Arabia.







More and more cases have proven that it's possible to copy the success in the Middle East market.

As the international game market slowed down, game companies increased their exploration of emerging markets. In Middle East, Chinese app companies have achieved more and more reproducible successes. Snapchat has helped many game titles gain popularity worldwide. Among these, PUBG MOBILE topped No.1 in terms of sales in Saudi Arabia and Turkey. And Revenge of Sultans, a game completely customized for the Middle East market, stood out among all other SLGs in Middle East, with its monthly in-game revenue of around \$5 million.

www.snapchat.com

Top 10 Mobile Games in South America











		2010-				417.7				-	<u> </u>	
1	Subway Surfers Sybo Games	Parkour	1	6	Garena Free Fire GARENA	Shooter	1	Stumble Guys Kitka Games	Battle Royale	1	Coin Master Moon Active	Party
2	Stumble Guys Kitka Games	Battle Royale	2		Candy Crush Saga King	Match-3	2	Subway Surfers Sybo Games	Parkour	2	Garena Free Fire GARENA	Shoote
	Garena Free Fire	Shooter	3		Coin Master Moon Active	Party	3	Garena Free Fire GARENA	Shooter	3	Roblox Roblox	Sand
		Sports	4		Roblox Roblox	Sandbox	4	Roblox Roblox	Sandbox	4	Clash of Clans Supercell	SLG
		Sandbox	5	30	Clash Royale Supercell	Card	5	Pou Zakeh	Simulatio n	5 CALL DUTY	Call of Duty®: Mobile Tencent & Activision Blizzard	Shoo
5	Clash Royale Supercell	Card	6	130 A	Gardenscapes Playrix	Match-3	6	Race Master 3D SayGames	Hyper- Casual	6	Candy Crush Saga King	Matc
, CALL	Call of Duty®: Mobile Tencent & Activision Blizzard	Shooter	7	8	Homescapes Playrix	Match-3	7	Craftsman StarGame22	Simulatio	7	Garena Free Fire MAX GARENA	Shoo
	Candy Crush Saga	Match-3	8		Stumble Guys Kitka Games	Battle Royale	8	Merge Master HOMA GAMES	Arcade	8	Stumble Guys Kitka Games	Battle Roya
,	Count Masters	Hyper-	9	GALL-DUTY	Call of Duty®: Mobile Tencent & Activision Blizzard	Shooter	9	Piano Fire Adaric Music	Music	9	Clash Royale Supercell	Card
0	Fishdom Playrix	Casual Match-3	10	HOVOVERSE	Genshin Impact	Adventure	10	Among Us InnerSloth	Social deduction	10	Lords Mobile	SLG

Analysis of Mobile Game Advertisers in South America



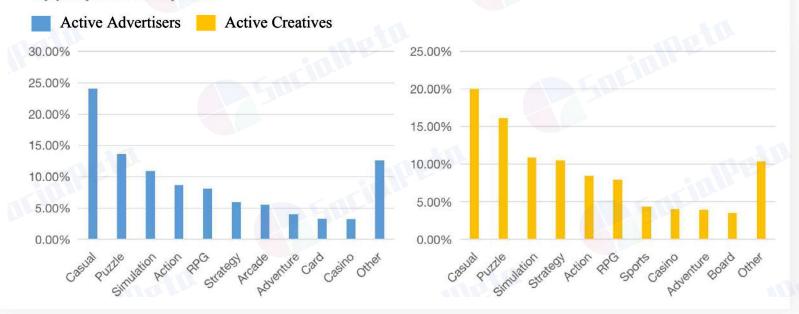
Action and simulation games focused on advertising; Card games showed strong momentum.

Percentages of advertising by game genre

With a population of 400 million people, South America is a very promising blue ocean market of network. Action and casual mobile games are very popular there.

Compared to expensive console games and PC games, mobile games are easier to access and there enjoy quite an advantage in the Brazilian market. As for operating systems, Android users are more than iOS users.

Thanks to the Brazilian policies, offshore casino games and competitive card games have become the important channels for people to enjoy the pleasure of competition.







Top 10 Mobile Games in South Asia



A Download







		AND THE RESERVE THE PERSON NAMED IN					NAME OF TAXABLE PARTY.
1	BATTLESRIUNDS FILETINE I NOIA	BATTLEGROUNDS KRAFTON	Shooter	1	RANGE IVER	BATTLEGROUNDS KRAFTON	Shooter
2	EUOO King	Ludo King Gametion	Board	2		Candy Crush Saga King	Match-3
3	90	Subway Surfers Sybo Games	Parkour	3		PUBG MOBILE Level Infinite	Shooter
4		Candy Crush Saga	Match-3	4		Evony Top Games	SLG
5	100	8 Ball Pool TM Miniclip	Sports	5		Coin Master Moon Active	Party
6	0	WinZO Games TICTOK SKILL GAMES	Casino	6	21	Blackjack 21 KamaGames	Casino
7	3	Going Balls Supersonic	Hyper- Casual	7	A	Clash of Clans Supercell	SLG
8		Bridge Race Supersonic	Hyper- Casual	8		Top War RiverGame	SLG
9		Cricket League Miniclip	Sports	9	GALL-DUTY	Call of Duty®: Mobile Tencent & Activision Blizzard	Shooter
10		Evony Top Games	SLG	10		Roblox Roblox	Sandbox

1		Ludo King Gametion	Board
2	G	Garena Free Fire MAX GARENA	Shooter
3		Carrom Pool Miniclip	Sports
4		Subway Surfers Sybo Games	Parkour
5		Candy Crush Saga King	Match-3
6	4-4	Merge Master HOMA GAMES	Arcade
7		Subway Princess Runner 常春藤移动	Parkour
8		Truck Simulator Games Wing	Simulati on
9	S CO	Hill Climb Racing Fingersoft	Racing
10	IDLE	Temple Run Imangi Studios	Parkour

	Board		1	6	Garena Free Fire MAX GARENA	Shooter
	Shooter		2	BATTLEFFILMS FILENCE VIII.	BATTLEGROUNDS KRAFTON	Shooter
	Sports	DE.	3		Coin Master Moon Active	Party
	Parkour		4		Clash of Clans Supercell	SLG
l	Match-3		5	Patti	Teen Patti Octro Octro	Board
	Arcade		6		Candy Crush Saga King	Match-3
er	Parkour		7	To the second	Garena Free Fire	Shooter
	Simulati on		8	PALL DUTY	Call of Duty®: Mobile Tencent & Activision Blizzard	Shooter
	Racing	1	9		Evony Top Games	SLG
	Parkour		10	34 Patti	Teen Patti Gold Poker & Rummy Moonfrog	Casino

Analysis of Mobile Game Advertisers in South Asia

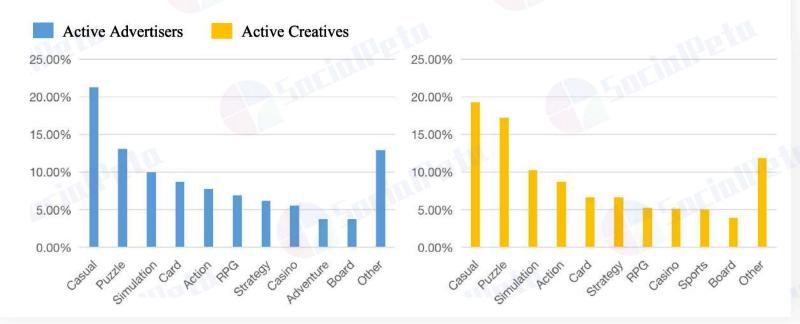


Gun+car+ball games raked in revenue; Simulation games were big spenders in advertising

Percentages of advertising by game genre

Stimulation, action, and sports are the 3 most popular game genres in India, with Gun+car+ball games raking in revenue.

Seen from the download and revenue performance, top games need to meet users' social demands, and MOBA games need to provide the function of making friends. Integrating hyper-casual with the gameplay is a way to attract the increasing numbers of Indian female gamers. As the covid-19 pandemic has become a normal part of our lives and offline entertainment is recovering, real money games are becoming less attractive. The gameplay of real money games has been trying to be casual.









Insights into Global Top Advertising Platforms

Analysis of Mobile Game Advertising on Meta Platforms

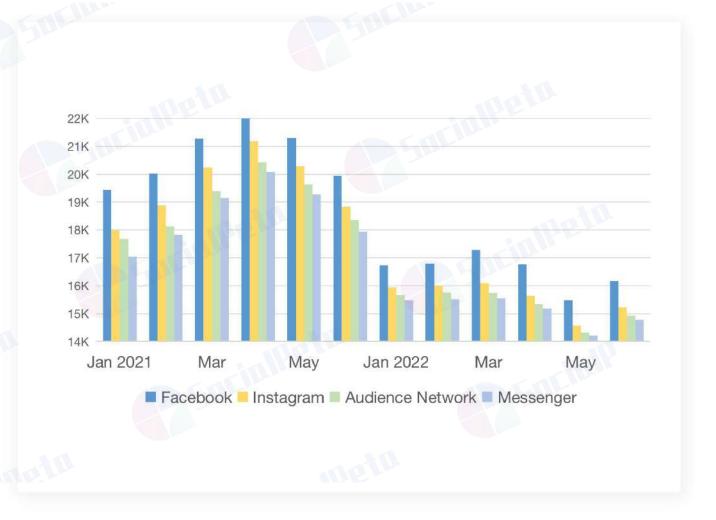


In H1 2022, Meta platforms had over 135,000 game advertisers.

	Total Advertisers	Monthly Advertisers
Facebook	35.2K	16.5K
Instagram	33.5K	15.6K
Audience Network	32.9K	15.3K
Messenger	32.7K	15.1K

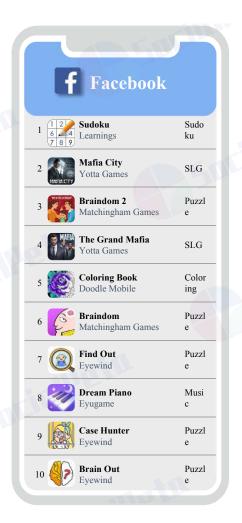


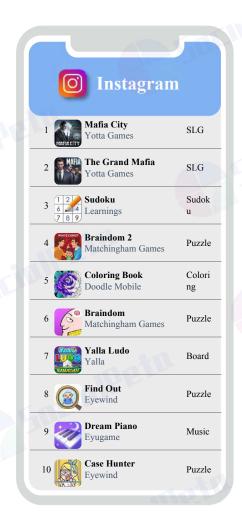
H1 2021 saw a sharp decline in the number of game advertisers

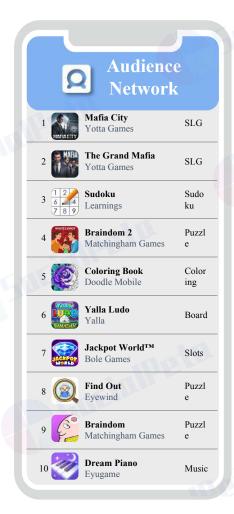


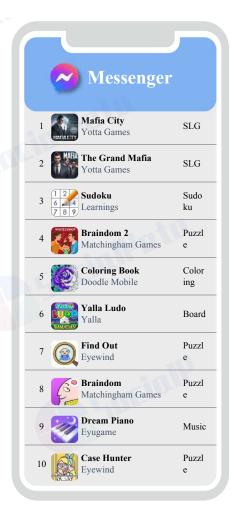
Top 10 Game Advertisers on Meta Platforms









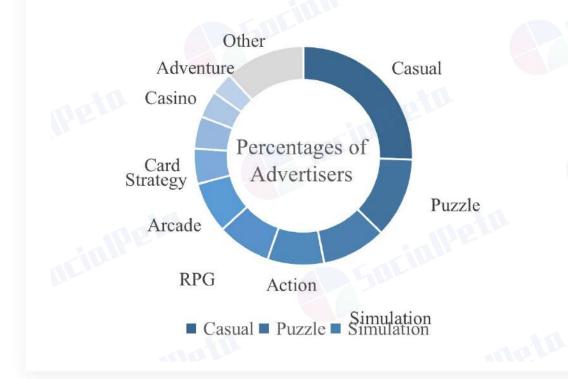


Analysis of Mobile Game Advertising on Meta Platforms



Compared to 2021, action game advertisers declined significantly; RPG game creatives dropped to No.2 on the chart

There were over 34,500 casual game advertisers, the highest number among other game genres, accounting for 25.6%; followed by puzzle and simulation games, which accounted for 11.83% and 9.57%, respectively.





Top Game Streamers on Instagram





Richard Gomes

Followers: 631K

Engagement Rate: 6.7%

Region: Brazil; Portuguese

Suggested Collaboration Cost per

Video: \$2272

1



pochette

Followers: 55.4K

Engagement Rate: 4.9%

Region: Japan; Japanese

Suggested Collaboration Cost

per Video: \$786

2



Jeremey (Terminalmontage)

Followers: 8.59k

Engagement Rate: 8.5%

Region: USA; Klingon

Suggested Collaboration Cost

per Video: \$1394

3



rickyedit

Followers: 579K

Engagement Rate: 4.6%

Region: Spain; English

Suggested Collaboration Cost

per Video: \$1648

4



aztecrossgaming

Followers: 48.2K

Engagement Rate: 3.7%

Region: USA; English

Suggested Collaboration Cost

per Video: \$246

5

Top 10 Game Advertisers on Google Platforms





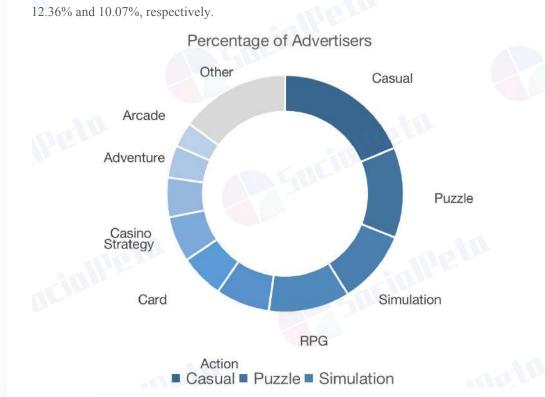


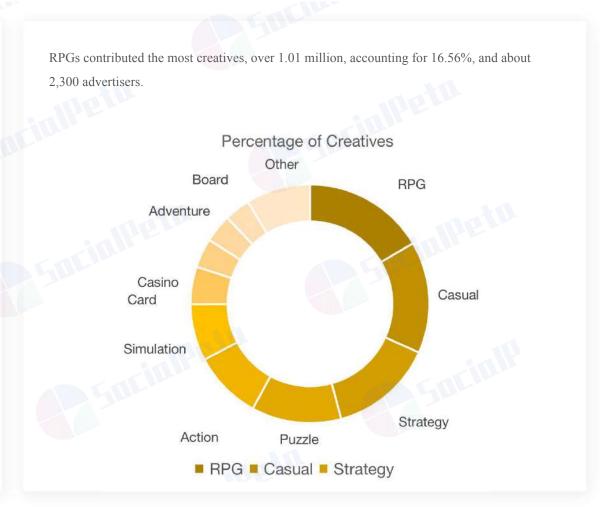
Analysis of Mobile Game Advertising on Google Platforms



Casual puzzle games contributed the most advertisers, while RPGs have the most creatives.

There were over 3,900 casual game advertisers, the highest number among other game genres, accounting for 18.7%; followed by puzzle and simulation game advertisers, which accounted for 12.36% and 10.07%, respectively.





Analysis of Mobile Game Advertising on Admob Platforms

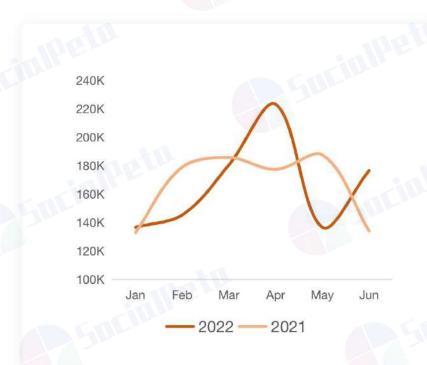


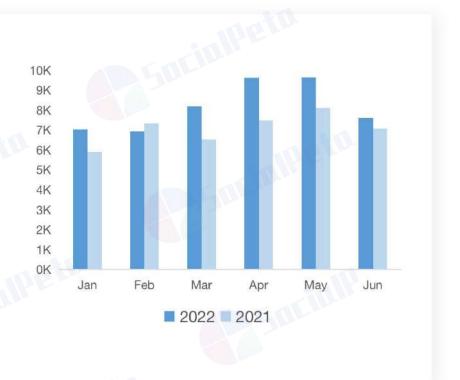
Total creatives: 579.2K; Monthly creatives: 166K

Total advertisers: 17.2K; Monthly advertisers: 8.5K

Compared to 2021, the number of advertisers surged to a peak in Q2, forming a trend that was the same as in 2021.

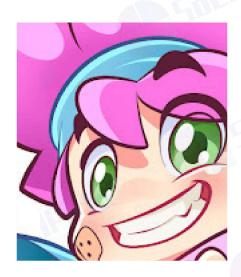
The number of creatives surged in April, then slumped to the bottom and rebounded in May. Compared to a gentle fluctuation in 2021, the overall number of creatives rose to experience a more drastic fluctuation in 2022.





Top Game Streamers on YouTube





invictor

Subscribers: 17.5M

Views per Video: 3.19M

Region: Spain; Spanish

Suggested Collaboration Cost per

Video: \$37282



Techno Gamerz

Subscribers: 27.1M

Views per Video: 8.13M

Region: India; English

Suggested Collaboration Cost per

Video: \$32813

2



Beluga

Subscribers: 8.59M

Views per Video: 4.26M

Region: USA; English

Suggested Collaboration Cost per

Video: \$116019



Mohak Meet

Subscribers: 5.09M

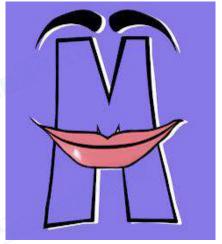
Views per Video: 0.99M

Region: India; Hindi

Suggested Collaboration Cost per

Video: \$2390

4



Mythpat

Subscribers: 12.1M

Views per Video: 4.8M

Region: India; English

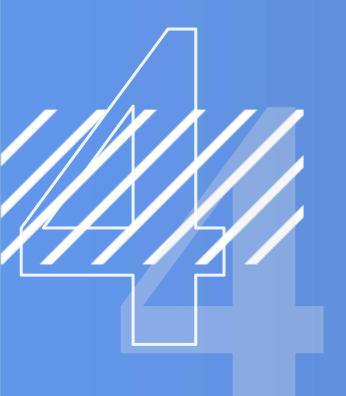
Suggested Collaboration Cost per

Video: \$18227

5





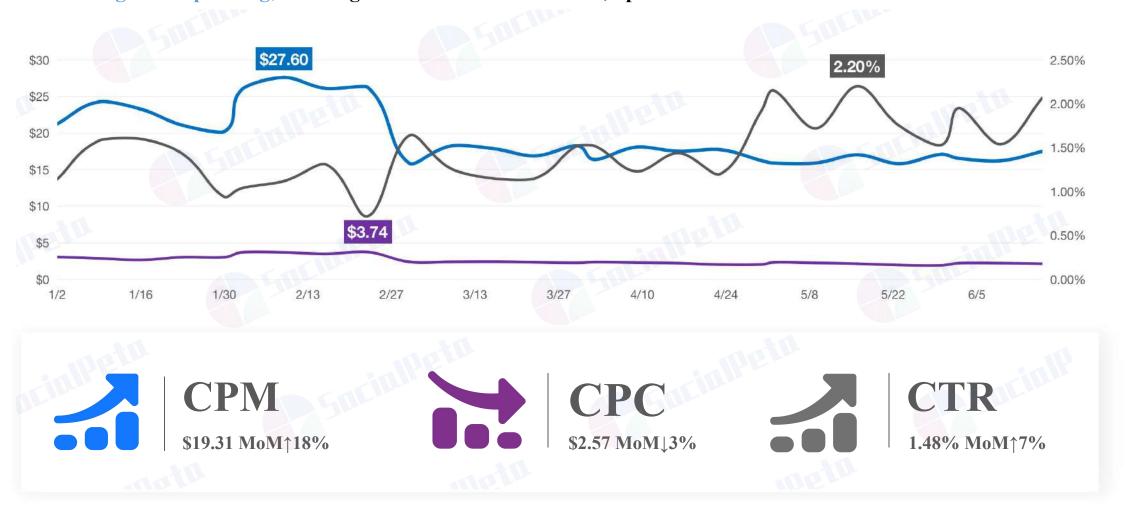


Advertising Cost of Global Mobile Games

Mobile Games' Cost Trends



Advertising cost kept rising; mobile games had a CPM of \$19.31, up 18% MoM.



Mobile Games' Cost Trends



CPM in USA remained Top 1

CPM was over \$20 in all top 10 countries/regions

Mobile games in USA had the highest advertising cost, with an average CPM of \$27.54, CPC of \$4.22, CTR of 1.16%.

In addition to the USA, CPM surpassed \$25 in the 5 countries/regions including Australia, Japan, Hong Kong (China), and South Korea.

Japan had the highest advertising cost among all the other countries/regions in Asia Pacific, followed by Hong Kong (China) where the CPM beat that in South Korea to become the second highest in Asia Pacific.

Country/Region	CPM (\$)	CPC (\$)	CTR (%)
USA	27.54	4.22	1.16
Australia	26.9	3.99	1.16
Japan	25.93	3.94	0.93
Hong Kong (China)	25.33	3.75	1.06
South Korea	25.13	3.77	1.03
Taiwan (China)	24.42	3.85	0.89
Canada	23.27	3.55	1
Singapore	21.26	2.66	1.59
UK	20.71	3.23	1.32
Germany	20.42	2.78	1.6

Sorted by CPM from high to low

Source: SocialPeta - Cost Intelligence; mainly about cost on Facebook Date Range: 2/1/2022 - 16/6/2022

Mobile Games' Cost Trends



Strategy games had the highest average CPM

iOS had a slightly higher advertising cost, with an average CPM that was 15% higher than Android.



iOS

CPM: \$20.08

CPC: \$2.69

CTR: 1.48%



CPM: \$17.46

CPC: \$2.4

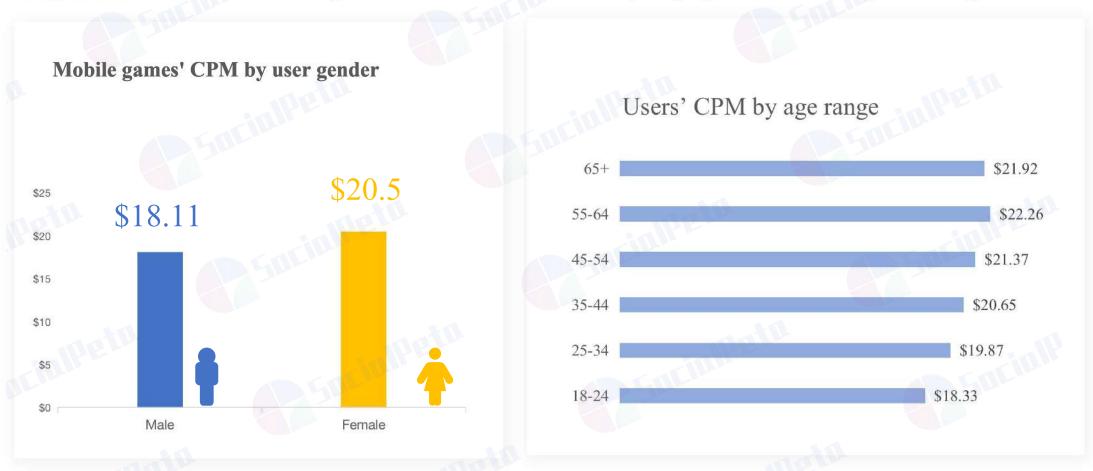
CTR: 1.47%

WE HE			
Game Genre	CPM (\$)	CPC (\$)	CTR (%)
Casual	17.44	2.91	1.73
Puzzle	18.47	2.95	1.28
RPG	14.73	2.06	1.45
Strategy	21.58	2.99	1.39
Simulation	19.22	2.98	1.49
Action	10.51	1.25	1.33
Casino	12.79	1.28	1.68
Card	16.13	1.82	1.59
Board	7.7	0.6	1.71
Adventure	20.85	2.48	1.44

Mobile Games' CPM Trends



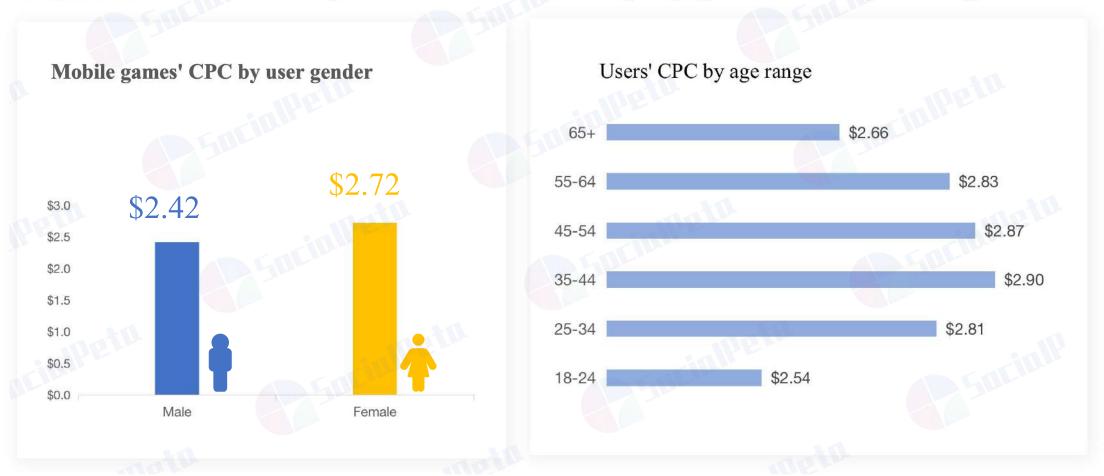
Female users' CPM was 13.2% higher than that of male users. People aging 55-64 had the highest average CPM



Mobile Games' CPC Trends



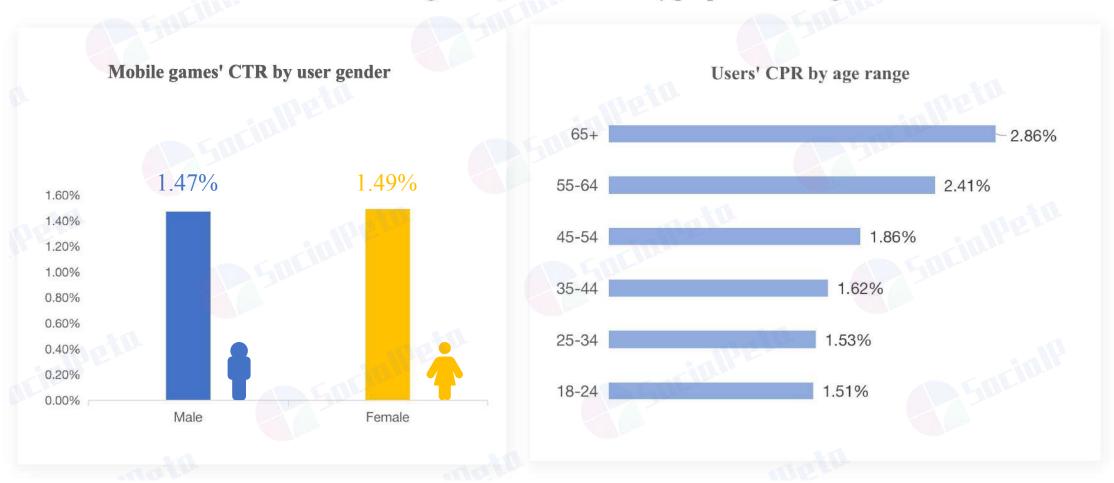
Female users' CPC was 12.4% higher than that of male users. People aging 35-44 had the highest average CPC



Mobile Games' CTR Trends



No much difference in the CTR of different genders; CTR was directly proportional to ages.

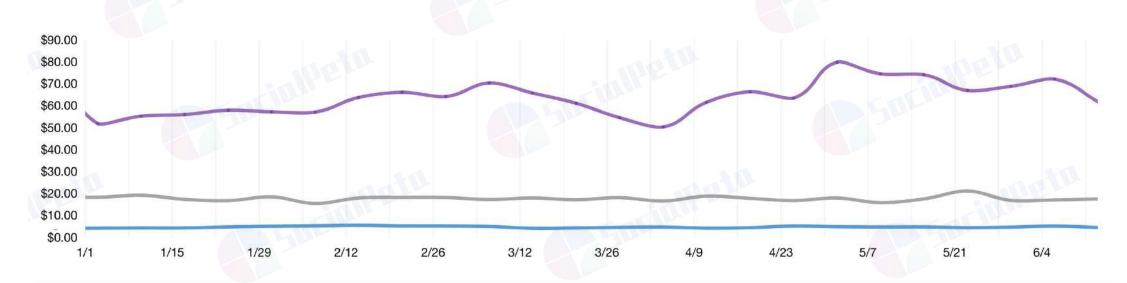


Mobile Games' CPA Trends



Highest average installment amount is \$5.4

The curves show that there wasn't much change in the costs of installment, purchase, and add to cart in H1 2022, and CPA in Q2 was slightly higher than that in Q1





Installment

Average: \$4.61



Purchase

Average: \$17.61



Add to Cart

Average: \$64.98

Mobile Games' CPI Trends

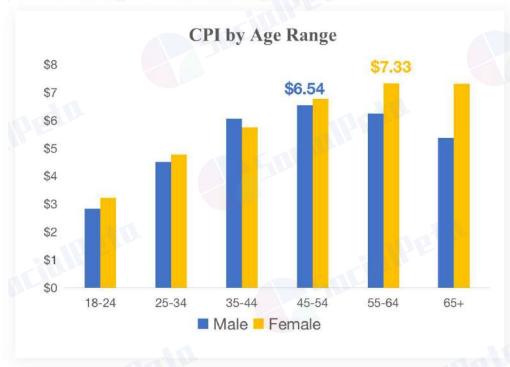


South Korea had the highest CPI in the world, which was averagely \$13.9

CPI in Asia Pacific was much higher than in other regions. Asia Pacific occupied 6 spots in the top 10 countries/regions by CPI.

For males, the highest CPI is \$6.54 in the age range of 45-54;

For females, the highest CPI is \$7.33 in the age range of 55-64.

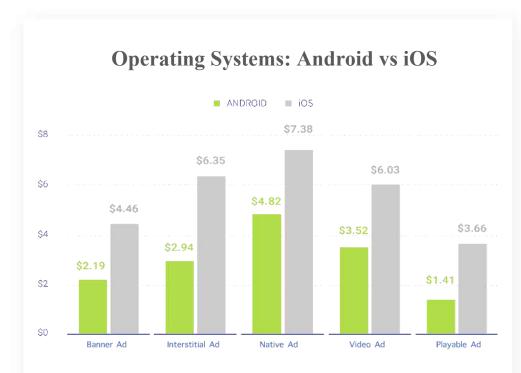




CPI of Different Ad Formats







- Playable ads provide the highest value for game marketers, followed by banner ads.
- All ad formats on Android devices cost less. Banner ads, interstitial ads, and playable ads cost over 2 times more on iOS than on Android.



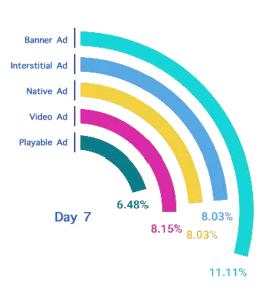
- Though native advertising is the most expensive among all advertising formats, its cost remained stable throughout the year.
- Except September, playable ads were the highest cost-effective.
- During the year, CPI increased for almost all ad formats, with CPI for video ads increasing from \$3.44 to \$6.09. Native advertising was the only exception.

ROAS of Different Ad Formats

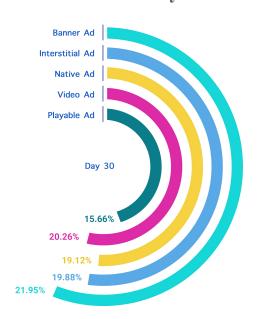




ROAS on Day 7



ROAS on Day 30



- Playable ad has the lowest CPI and also the lowest Return On Advertising Spend (ROAS).
- Banner ad has the second lowest CPI but the highest ROAS.
- Native ad had a higher CPI (\$5.22) than interstitial ad (\$4.67), but they had the same ROAS on day 7 and very similar ROAS on day 30.

Ad creatives are the pillar of mobile marketing. As a leading growth acceleration platform in the industry, Liftoff supports mainstream ad formats with its strong creatives service team who are experts in handling the best advertising creatives and localization of various vertical fields. So far Liftoff's creative team has run A/B tests for over 45,000 advertising creatives, each successful test has improved the advertising effect by 12% - 51%. Vungle's Vungle Creative Labs is a professional creative team of nearly 40 talents in creatives, including designers, artists, creative engineers, and data analysts, capable of designing and optimizing advertising creatives based on data.

Liftoff recently launched the program of optimizing and testing multiple creatives, an effective way to reduce test cost and meanwhile greatly increase the test quantity and speed. It can help customers increase ITI by 40%, reduce CPI by 15%, and reduce average CPA by 10% compared to A/B test, offering the best advertising effect.





Marketing Analysis of Popular Game Genres

Top Strategy Games by Advertising







The Ants StarUnion	SLG
State of Survival FunPlus	SLG
3 歡樂大東家 EWORLD	Business
The Grand Mafia Yotta Games	SLG
Rise of Kingdoms Lilith Games	SLG
6 Mafia City Yotta Games	SLG
7 蟻族奇兵AntWars Eskyfun	SLG
8 Kingdom Guard Tap4Fun	SLG
9 Rabbit Empire Yojoy Game	Idle
10 Evony Top Games	SLG

11	Last Fortress	SLG	
12	Rise of Empires	SLG	
13	Idle Heroes DH Games	RPG	
14	Apex Legends Mobile Electronic Arts	Action	
15	Puzzles & Survival 37Games	SLG	
16	Nonstop Game: Idle RPG Seven Pirates		
17	Warpath: Ace Shooter Lilith Games	SLG	
18	Age of Origins Camel Games	SLG	
19 MAGIC	Magic: The Gathering Arena Wizards of the Coast	Card	
20	Demon God Junhai Games	RPG	

	1 MAFIA	The Grand Mafia Yotta Games	SLG
	2	Lords Mobile	SLG
1	3	Kingdom Guard Tap4Fun	SLG
	4	Rise of Kingdoms Lilith Games	SLG
n.	5	Rise of Empires	SLG
	6	The Ants StarUnion	SLG
	7	Puzzles & Survival 37Games	SLG
	8	Last Shelter	SLG
	9 MAFIREITY	Mafia City Yotta Games	SLG
	10	Last Fortress	SLG

The Grand Mafia Yotta Games	SLG	11		State of Survival	SLG
Lords Mobile IGG	SLG	12		Top War RiverGame	SLG
Kingdom Guard Tap4Fun	SLG	13	1 strop	Warpath: Ace Shooter Lilith Games	SLG
Rise of Kingdoms Lilith Games	SLG	14		Evony Top Games	SLG
Rise of Empires	SLG	15		Land of Empires 朝夕光年	SLG
The Ants StarUnion	SLG	16		Rush Royale MY.COM	Tower Defense
Puzzles & Survival 37Games	SLG	17		Three Kingdoms 必可游戏	SLG
Last Shelter IM30	SLG	18		World of Tanks Blitz Wargaming Group	Shooter
Mafia City Yotta Games	SLG	19		Chief Almighty Yotta Games	SLG
Last Fortress	SLG	20		Empire: Rising Civilizations OneGame	SLG

Top Strategy Games by Download & Revenue



	A Downlo		A Revenue	acin		> Download			Revenue		
1	Clash Royale Supercell	Card	1	Pokémon GO Niantic	RPG		Lords Mobile	SLG	1	Lords Mobile	SLG
2	PUBG MOBILE Level Infinite	Shooter	2	Clash of Clans Supercell	SLG	2	Evony Top Games	SLG	2	State of Survival	SLG
3	Pokémon GO Niantic	RPG	3	PUBG MOBILE Level Infinite	Shooter		Clash of Clans Supercell	SLG	3	Clash of Clans Supercell	SLG
4	Clash of Clans Supercell	SLG	4	Clash Royale Supercell	Card	4	Plants vs. Zombies ELECTRONIC ARTS	Tower Defense	4	Rise of Kingdoms Lilith Games	SLG
5	Pokémon UNITE The Pokemon Company	MOBA	5	State of Survival FunPlus	SLG	5	Stick War: Legacy Max Games Studios	Strategy	5	Top War RiverGame	SLG
6	State of Survival	SLG	6	Knives Out NetEase Games	Shooter		Clash Royale Supercell	Card	6 MAFACT	Mafia City Yotta Games	SLG
7	Woodoku Tripledot Studios	Puzzle	7	Puzzles & Survival 37Games	SLG	7	Crazy Car Stunts 3D Multi Tech Apps	Racing	7	Puzzles & Survival	SLG
8	Top War RiverGame	SLG	8	Top War RiverGame	SLG		State.io CASUAL AZUR GAMES	io	8	Last Shelter	SLG
9	Mighty Party Panoramik Games	Strategy	9 MAFIA ET	Mafia City Yotta Games	SLG	9	Crazy Car Driving Jima Apps	Racing	9	King of Avalon	SLG
10	Evony Top Games	SLG	10	Lords Mobile	SLG		Modern Rickshaw Driving Games	Simulation	10	Clash Royale	Card

Trends of Strategy Mobile Game Creatives in H1 2022



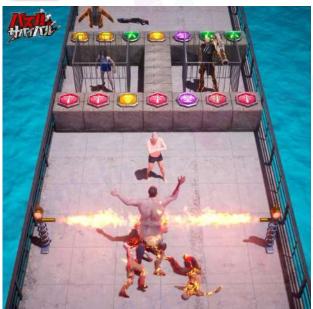
Strategy mobile game creatives are designed with a lightweight gameplay

Recently, strategy mobile games would add some casual or puzzle gameplays, such as snake, matching, and merge, trying to attract more gamers by featuring "less difficult to start" and "entertaining".

Usually these games' creatives would include guidance of options to be made, and changing numbers or forced failures would be used to attract people to download and play the games.



Puzzles & Survival



The Grand Mafia

478 1877 1 2933 3391 1076 389

Liv.30

Gangster



Lords Mobile



Click to play

Click to play

Click to play

Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

Popular Strategy Mobile Game: State of Survival





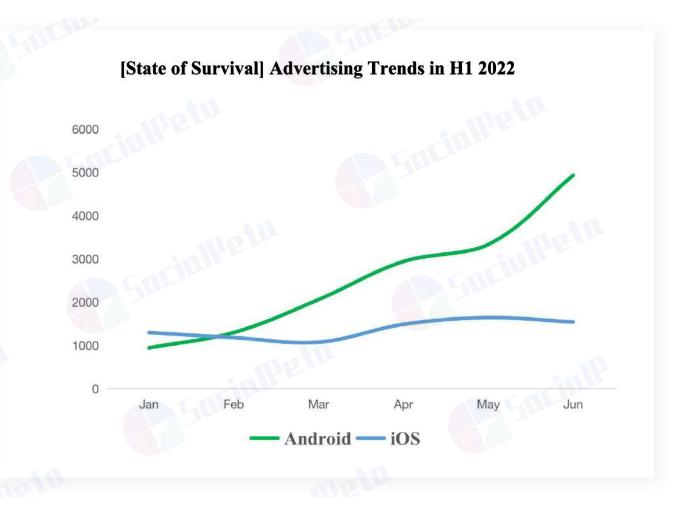
• Total Duration (in days): 1000+

• H1 Estimated Revenue: \$21M

• H1 Estimated Downloads: 12M

• Top Counties/Regions by Advertising:

USA, Australia, Canada, UK, Germany

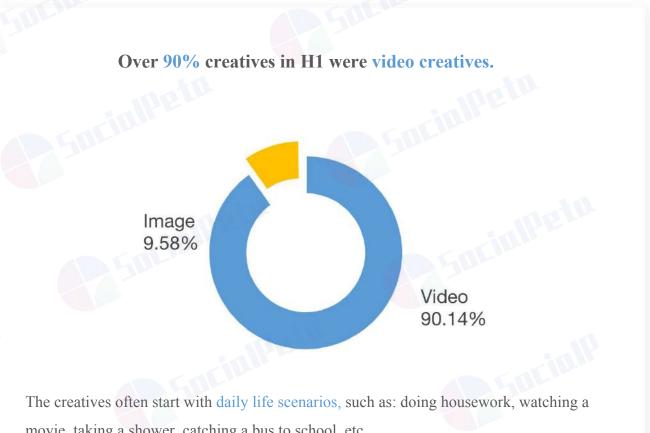


Popular Strategy Mobile Game: State of Survival









movie, taking a shower, catching a bus to school, etc.

Top RPGs by Advertising in H1 2022







								- A Division			
Evertale ZigZaGame	Adventure	DK Mobile NTRANCE	ММО	1		聖 鑰 SpringGame	ММО	11		戀戀清庭:邂逅 Ludoo Games	Palace
State of Survival FunPlus	SLG	12 Idle Heroes DH Games	Idle	2		花舞宮廷 Origin Mood	Palace	12		เพลงกระบี่เมฆาW Century UU	MMO
聖樹喚歌 新连信息	Idle	Rise of Empires IM30	SLG	3		Mythic Heroes	Idle	13		封神异世录 (国际版) Junhai Games	MMO
Rise of Kingdoms Lilith Games	SLG	6 奇蹟MU:正宗續作 Ourpalm	ММО	4	9	Time Princess	Dress up	14		Mirage Eyougame	MMO
5 AZUREA-空 唄- Zlongame	SLG	Hero Wars NEXTERS	RPG	5	G P	Kakao	Action	15		Escape Crazy Maple Studio	Romance
6 埃族奇兵AntWars Eskyfun	SLG	16 一念逍遙 Leiting Games	Idle	6		聖樹喚歌 新连信息	Idle	16		Nonstop Game: Idle RPG Seven Pirates	Idle
水夜星神 SpringGame	ММО	聖鑰 SpringGame	ММО	7		奇蹟MU:正宗續作 Ourpalm	ММО	17	200	2X U.LU	MMO
8 Evony Top Games	SLG	Puzzles & Survival 37Games	SLG	8	10	Mighty Party Panoramik Games	Strategy	18	ORIGIN3	MU ORIGIN 3 Ourpalm	MMO
9 吞食天地3:放置版 9	Idle	79 花舞宮廷 Origin Mood	Palace	9		一念逍遙 Leiting Games	Idle	19		Epic Seven Smilegate Megaport	Card
Legend of the Phoenix Modo Global	Palace	Nonstop Game: Idle RPG Seven Pirates	Idle	10		Legend of Emperor HEYYO GAME	Palace	20	uno Games	Perfect World VNG Tencent Games	MMO

Top RPGs by Download & Revenue in H1 2022











								- 9	A Section							
1		Pokémon GO Niantic	RPG		1		Pokémon GO	RPC		1		Cat Runner 常春藤移动	Parkour	1	⇔DIN	ММО
2	50	My Talking Angela 2 Outfit7	Simulatio n		2		Genshin Impact	Adv e	entur	2	1	Miami Rope Hero Newry	Action	2	M NCSOFT	MMO
3	HOWOVERSE	Genshin Impact	Adventur e	MA	3	X	TFLAG	Puz	le	3	Ø	Hair Dye CrazyLabs	Hyper- Casual	3	Fate/Grand Order Aniplex	Card
4	(o o	My Talking Tom 2 Outfit7	Simulatio n		4	G G	iungHo	Puz	le	4		Foot Clinic CrazyLabs	Hyper- Casual	4	RAID Plarium	RPG
5		State of Survival	SLG		5		State of Survival	SLC		5		Bus Simulator Jima Apps	Simulatio n	5	Hero Wars NEXTERS	RPG
6	9	Top War RiverGame	SLG	51	6		Tate/Grand Orde	e r Care		6		Fashion Battle Apps Mobile Games	Hyper- Casual	6	SQUARE ENIX	RPG
7		My Talking Tom Outfit7	Simulatio n		7		Rise of Kingdoms	SLC		7		Coach Bus Driving Simulator 3D Newry	Simulatio	7	2 Netmarble	ММО
8		100 Years Voodoo	Simulatio n		8		Puzzles & Surviv	al _{SLC}		8		Icing On The Dress Lion Studios	Hyper- Casual	8	MARVEL Strike Force Scopely	RPG
9	10	Mighty Party Panoramik Games	Strategy		9	T R	Top War	SLC		9		Mighty Party Panoramik Games	Strategy	9	Summoners War Com2uS	RPG
10		Evony Top Games	SLG		10	so so	QUARE ENIX	RPC	300	10	100	Special Ops 2020 Fun Shooting Games	Shooter	10	4399	MMO

Trends of RPG Creatives in H1 2022



RPG creatives were mostly short videos, attempting to make the games a more popular topic of conversation on the platforms.

RPGs are mostly hardcore. To attract gamers' attention, RPG creatives are generally about stories or contents of the games. With the great popularity of short video apps, advertisers started to design high-quality short video creatives, mainly including fake VLOG, short plays by influencers, game stories acted out by real people, etc., taking advantage of short-video platforms to improve creatives' impressions and games' popularity.



LifeAfter



Click to play



Thần Vương Chi Mộng



<u>Click to play</u>



Episode



Click to play

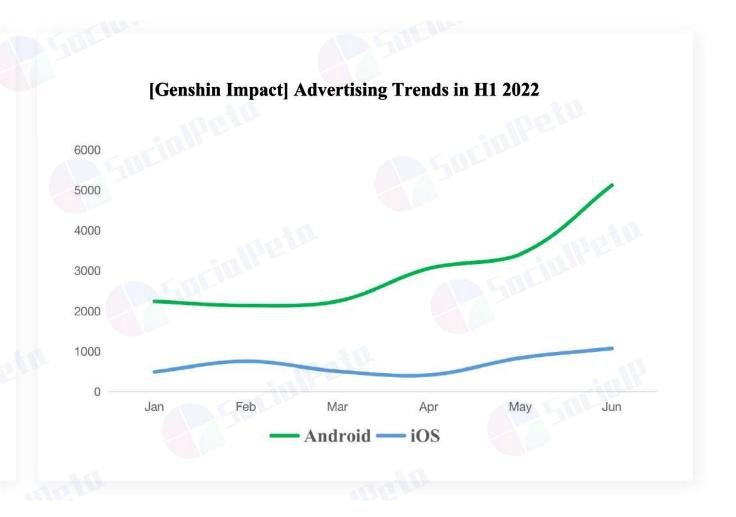
Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

Popular RPG: Genshin Impact





- Total Duration (in days): 600+
- H1 Estimated Revenue: \$390M
- H1 Estimated Downloads: 19M
- Top Counties/Regions by Advertising:
 USA, Australia, Canada, UK, Germany



Popular RPG: Genshin Impact

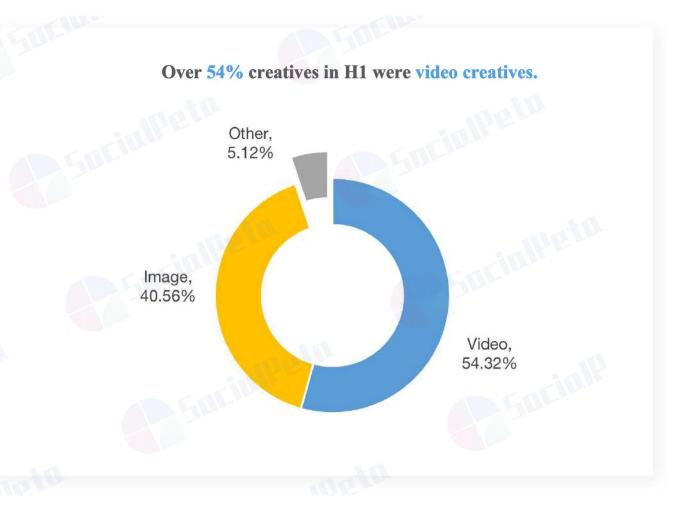


[Genshin Impact]

Started to release ads with commentary, adding contents such as "ranking" matches or something like that.



Click to play



Top Simulation Games by Advertising in H1 2022



Farm

Romance

Romance

Business

SLG

Romance

Palace

Farm

Business

Idle





										-11/1/2		
1	Fishdom Playrix	Farming	11	Mega Tower Youloft Tech	Tower Defense	1		Camping Tycoon	Business	11		Township Playrix
2	The Ants StarUnion	SLG	12	Legend of the Phoenix Modo Global	Palace	2	K	Office Fever	Hyper- Casual	12		My Fantasy Unicom Media Apps
3	歡樂大東家 EWORLD	Business	13	盛世芳華 Huoyu Game	Palace	3	e e	Family Farm Adventure Century Games	Farm	13		Idle Magic School Longames
4	Resortopia DH Games	Business	14	花舞宮廷 Origin Mood	Palace	4		Case Hunter EYEWIND	Puzzle	14	Chapters	Chapters Crazy Maple Studio
5	Purrfect Tale DH Games	Business	15 FIFA	FIFA Soccer Electronic Arts	Sports	5		歡樂大東家 EWORLD	Business	15		Trading Legend 37Games
6	Homescapes Playrix	Puzzle	16	Klondike Adventures VIZOR APPS	Farm	6	香港	Merge Master Blue Monster OneSoft	Merge	16		Legend City TeamLOM
7	Animal Restaurant DH Games	Business	17	Idle Magic Academy Longames	Idle	7		Makeup Master Button Software	Makeup & Beauty	17	S D	Romance Fate BOKE
8	Township Playrix	Farm	18	叫我大掌櫃 37Games	Business	8	(Spo	Idle Lumber Empire Game Veterans	Idle	18	(1)	盛世芳華 Huoyu Game
9	Family Farm Adventure Century Games	Farm	19	Train Station 2 Pixel Federation	Building	9	Teen Patti	TeenPatti Real Poker gaayyussu	Card	19		Dragonscapes Adventure Century Games
10	Last Fortress IM30.NET	SLG	20	Trading Legend 37Games	Business	10		Klondike Adventures VIZOR APPS	Farm	20		Animal Restaurant DH Games

Top Simulation Games by Download & Revenue in H1 2022

Puzzle

Sports

Puzzle

Makeup & Beauty

Farming

Farm

Parkour

Sandbox

Sports

Farm











			- 11 1		
1		Project Makeover Magic Tavern	Makeup & Beauty	1	Homescapes Playrix
2	9	Among Us! InnerSloth	Social deduction	2	Cygames
3	133	8 Ball Pool TM Miniclip	Sports	3	Gardenscapes Playrix
4	**	Homescapes Playrix	Puzzle	4	Project Makeover Magic Tavern
5	50	My Talking Angela 2 Outfit7	Interactiv e	5	Fishdom Playrix
6	**************************************	Fishdom Playrix	Farming	6	Township Playrix
7		Township Playrix	Farm	7	Cookie Run: Kingdom Devsisters
8	2040	Ball Run 2048 KAYAC	Hyper- Casual	8	Minecraft Mojang
9		Run Rich 3D Voodoo	Hyper- Casual	9	Golf Clash Playdemic
10	X HV	Trading Master 3D Panteon	Puzzle	10	Hay Day Supercell

		D. W. 1977
1	Fidget Toys Trading Freeplay	Board
2	Fidget Toys 3D Fidget Dev	Hyper- Casual
3	Craftsman: Building Craft StarGame22	Sandbox
4	Phone Case DIY Crazy Labs	Hyper- Casual
5	Sculpt people Crazy Labs	Hyper- Casual
6	DIY Makeup Crazy Labs	Hyper- Casual
7	Fashion Show Dress Up Games for Girls	Makeup & Beauty
8	Solar Smash Paradyme Games	Strategy
9	Pop It Fidget 3D CDT Puzzle Games	Hyper- Casual
10	Jelly Dye Good Job Games	Makeup & Beauty

1	Cygames	Sports
2	Klondike Adventures VIZOR APPS	Farm
3	Fishing Clash Ten Square Games	Sports
4	Fire Emblem Heroes Nintendo	Strategy
5 HOME	Design Home Crowdstar	Decoratio n
6 Chapters	Chapters Crazy Maple Studio	Interactiv e Fiction
7	三國志 覇道 KOEI	Strategy
8	FFBE幻影戦争 SQUARE ENIX	Wargame
9	Redecor Reworks	Decoratio n
10	Dragonscapes Adventure Century Games	Farm

Trends of Simulation Mobile Game Creatives



Simulation games added drama (helping the mother and her kids or the girl) to the creatives.

Such creatives are usually combined with easier gameplays, such as match-3, merge, numerical selection, etc., using "sympathy" and "newbie friendly" to attract female users.

Some effective and high-quality creatives, such as repairing ratty house for the mother and her kids, have been used as game themes to launch many decoration games.



Family Farm Adventure





Matchington Mansion





My Home



Click to play

Click to play

Click to play

Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

Popular Simulation Mobile Game: Chapters





• Total Duration (in days): 1700+

• H1 Estimated Revenue: \$12M

H1 Estimated Downloads: 3.4M

• Top Countries/Regions by Advertising:

Canada, USA, UK, Germany, France



Top Casino Games by Advertising







			A Dr. market
1	BING★ 15 28 43 46 64	Bingo Clash AviaGames	Bingo
2	SLOTS	Slots GoldenHoYeah	Slots
3	JACIPOP WORLD	Jackpot World TM BoleGaming	Slots
4	\$ (8)	Pocket7Games AviaGames	Platform
5	0	Jackpocket Lottery App Jackpocket	Lottery
6	世	神來也麻將多合1 Gamesofa	Mahjong
7	FOUR WINDS DAME CARROLS OF DOCUMENTS OF DOCU	Four Winds Online Casino MI Four Winds	Slots
8	oo o oonabaa	Solitaire MobilityWare	Card
9		Cash Tornado TM Zeroo Gravity	Slots
10	10	Jackpot Master TM Zeroo Gravity	Slots

11	9	RummyCircle PLAY GAMES24X7	Card
12	CASH PARTY	Cash Party TM MIRROR GAMES	Slots
13	7777	滿貫大亨 SHIZI TECH	Slots
14	POKERIST	Texas Hold'em Poker KamaGames	Card
15	\$\$	Solitaire Cash Papaya Gaming	Card
16	SLOTS	Cash O Mania KAKAPO GAMES	Slots
17		金好運娛樂城 IGS	Slots
18		Grand Cash Gamehaus	Slots
19		Cash Hoard Hongtaojian	Slots
20	8	Blackout Bingo Big Run Studios	Bingo

1	JACEPOT	Jackpot World TM BoleGaming	Slots
2	2022	Lotsa Slots BoleGaming	Slots
3		Cash Frenzy TM BoleGaming	Slots
4	S S	Jackpot Master TM Zeroo Gravity	Slots
5	Golden Hoyeah SL-18	Golden HoYeah	Slots
6	TonGits	Tongits Go	Card
7	MCH POT	Jackpot Crush BoleGaming	Slots
8	Slots	Cash Bash Casino BoleGaming	Slots
9	Q GOVERNMENTS	Vegas Friends BoleGaming	Card
10	Four WINDS	Four Winds Online Casino MI Four Winds	Slots

	11	ellien ellien	Bingo Frenzy Gluon Interactive	Bingo
	12	CASH Carnado	Cash Tornado TM Zeroo Gravity	Slots
1	13	BUTZ BUTZ VEGAS SLOTE	Cash Blitz Slots Triwin Games	Slots
	14		Jackpot Party SciPlay	Slots
	15	DOUBLE DOWN SLOTS	DoubleDown DoubleDown	Slots
	16	NAME OF THE PARTY	Teen Patti Master RASHMI KUSHWAH	Card
	17	SLOTS	Gold Fish SciPlay	Slots
	18	Sotomenia 222 Casino	SlotomaniaTM Playtika	Bingo
	19	QUICK HILL REAL VEGAS SLOTS	Quick Hit SciPlay	Slots
	20	SLOTS	Club Vegas Slots Bagelcode	Slots

Top Casino Games by Download & Revenue



A Download







1	6	Blackout Bingo Big Run Studios	Bingo
2	BINGO 15 28 43 46 64 7 22 58 65	Bingo Clash AviaGames	Bingo
3		Solitaire MobilityWare	Card
4	\$\$	Solitaire Cash Papaya Gaming	Card
5		Solitaire Cube Tether Studios	Card
6	©	Bubble Cash Papaya Gaming	Puzzle
7	\$ 0	Pocket7Games AviaGames	Platform
8		Zynga Poker Zynga	Card
9	SPORTSBOOK & EASINO	DraftKings DraftKings	Sports
10	POKER	World Series of Poker Playtika	Card

1	Stotomania Casino	Slotomania TM Playtika	Bingo
2		Bingo BlitzTM Playtika	Bingo
3	ALL DE	Jackpot Party Phantom EFX	Bingo
4	DOWN SLOTS	DoubleDown TM Double Down Interactive	Slots
5	CASINO	Lightning Link Casino Product Madness	Slots
6	SLOTS	Cashman Casino Product Madness	Slots
7	Vegas 51.015	Heart of Vegas Product Madness	Slots
8		Cash Frenzy TM BoleGaming	Slots
9	SLOTS	House of Fun TM Playtika	Slots
10	H CASINO	Huuuge Casino Slots Vegas 777 Huuuge Global	Slots

Teen Patti Gold Moonfrog	Card
2 Solomania TM Playtika	Bingo
GAMEE Prizes Gamee	Play-to- Earn
House of Fun TM Playtika	Slots
Tongits Go PLAYJOY	Card
Jackpot World ^T BoleGaming	M Slots
POP! Slots TM PlayStudios	Slots
8 Teen Patti Octro	Card
Gash Frenzy TM BoleGaming	Slots
10 Golden HoYeah IGS	Slots

Teen Patti Gold Moonfrog	Card	1	Sciemania Casino	SlotomaniaTM Playtika	Bingo
Slotomania TM Casino Playtika	Bingo	2	G.	Cash Frenzy TM BoleGaming	Slots
GAMEE Prizes Gamee	Play-to- Earn	3	SLOTS	Huuuge Casino Slots Vegas 777 Huuuge Global	Slots
House of Fun TM Playtika	Slots	4	FLOTE	Jackpot Party SciPlay	Slots
Tongits Go	Card	5	2022	Lotsa Slots BoleGaming	Slots
Jackpot World TM BoleGaming	Slots	6	INCUPOR WERLD	Jackpot World TM BoleGaming	Slots
POP! Slots TM PlayStudios	Slots	7	SLOJS	Cashman Casino Product Madness	Slots
Teen Patti Octro	Card	8	SLOTS 10,000,000	POP! Slots TM PlayStudios	Slots
Cash Frenzy TM BoleGaming	Slots	9	SLOTS	House of Fun TM Playtika	Slots
Golden HoYeah IGS	Slots	10	CASINO	Lightning Link Casino Product Madness	Slots

Trends of Casino Mobile Game Creatives



Fish catching, beer, gold gush: diversified and with specific prizes

Casino game creatives are mostly about gameplays. The videos usually start with "winning" small prizes, lowering audience's expectations, which are quickly followed by big prizes, giving users a great feeling of achievement.

And the free coins shown in the creatives are the key to attracting gamers to download the games, which are usually in millions.



Show Me Vegas Slots Casino











Click to play Click to play

Click to play

Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

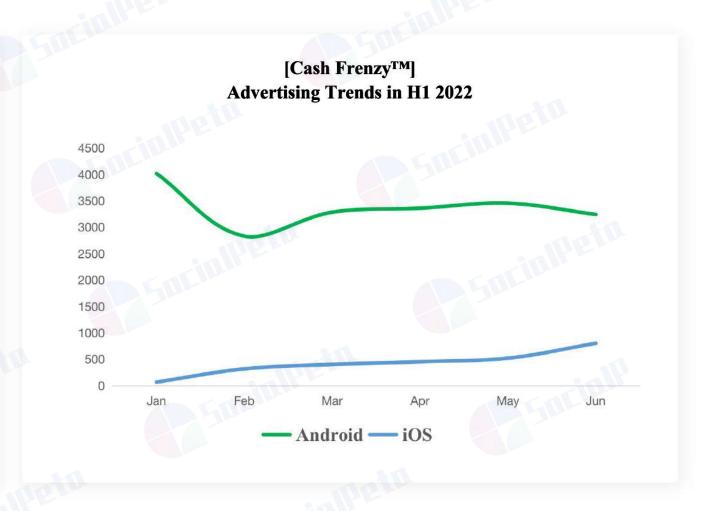
Popular Casino Mobile Game: Cash FrenzyTM





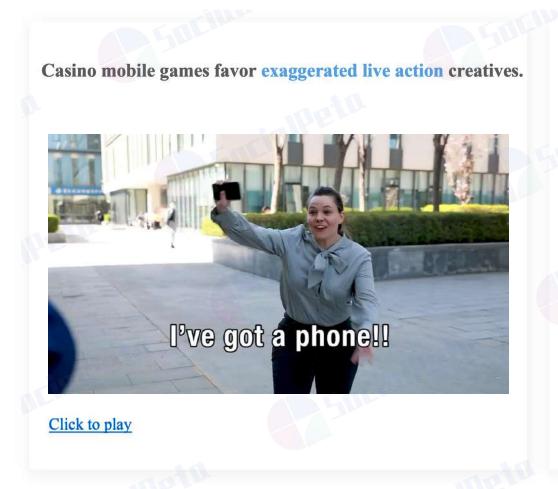
- Total Duration (in days): 1300+
- H1 Estimated Revenue: \$73M
- H1 Estimated Downloads: 2M
- Top Countries/Regions by Advertising:

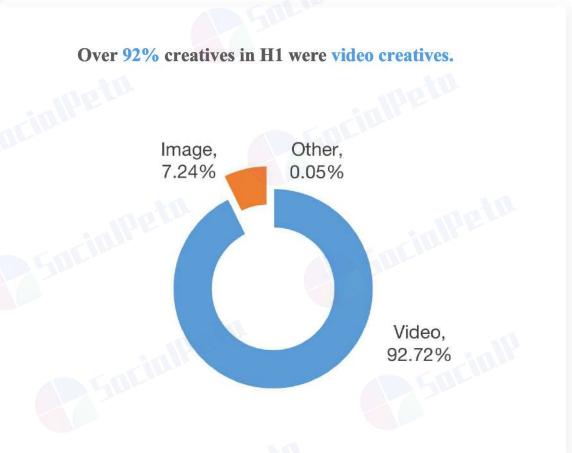
USA, Australia, Canada, UK, France



Popular Casino Mobile Game: Cash FrenzyTM







Top Casual Games by Advertising







			A R P. P.
1	1	Block Puzzle Doodle Mobile	Matching
2		Resortopia DH Games	Business
3		Purrfect Tale DH Games	Business
4	W _A	Wordle! Lion Studio	Words
5		Animal Restaurant DH Games	Business
6		Kingdom Guard Tap4Fun	SLG
7	SLOTS	Slots GoldenHoYeah	Slots
8	MOLO CONTRACTOR	Rabbit Empire Yojoy Game	Idle
9		The Soul Guardian KONGGAMES	Card
10		Case Hunter EYEWIND	Puzzle

11		Dream Piano Eyugame	Music
12		Find the Difference Cleverside	Puzzle
13		Hidmont Cleverside	Puzzle
14		War Robots Multiplayer Battles Pixonic	Shooter
15	Hidden	Bright Objects Cleverside	Puzzle
16		Sniper 3D Wildlife Studios	Simulatio n
17		Royal Match Dream Games	Match-3
18	TAPTAP Music 3D	Tap Music 3D Eyugame	Music
19	A.W	Cross'em All Netmarble	Action
20	MAGICA	Idle Magic Academy Longames	Puzzle

1	Coin Pet ASIA YUTAI NETWORK	Slots
2	Car Fix Tycoon	Simulatio n
3 MAPINETTY	Mafia City Yotta Games	SLG
4	Coin Master Moon Active	Party
5	Homescapes Playrix	Puzzle
6	Rise of Empires IM30.NET	SLG
7	Money Rush Rollic Games	Hyper- Casual
8	Gardenscapes Playrix	Puzzle
9	Mega Tower Youloft Tech	Tower Defense
10	Evony Top Games	SLG

11	60	Project Makeover Magic Tavern	Makeup & Beauty
12		Crazy Fox ASTAK TECH	Party
13		The Ants StarUnion	SLG
14		Last Shelter IM30.NET	SLG
15		Family Island TM Melsoft Games	Farm
16		ColorPlanet® Games Vessel	Coloring
17		Moneyland Rollic Games	Hyper- Casual
18		Paintist Plus ColorFun Apps	Coloring
19	Chapters	Chapters Crazy Maple Studio	Romance
20		Ball Sort IEC	Hyper- Casual

Top Casual Games by Download & Revenue











		0.000	
1		Subway Surfers Sybo Games	Parkour
2	The second second	Count Masters AIBY	Hyper- Casual
3	1 3 3 S	Magic Tiles 3 Amanotes	Music
4		Water Sort Puzzle	Puzzle
5		Candy Crush Saga King	Match-3
6	6	Brawl Stars Supercell	Action
7		Royal Match Dream Games	Match-3
8		Going Balls Supersonic	Hyper- Casual
9		Arrow Fest Rollic Games	Hyper- Casual
10	2040	Ball Run 2048 KAYAC	Hyper- Casual

Candy Crush Saga King	Match-3
2 Coin Master Moon Active	Party
Brawl Stars Supercell	Action
4 Royal Match Dream Games	Match-3
Toon Blast Peak Games	Match-3
Candy Crush Soda Saga King	Match-3
7 Empires & Puzzles Zynga	Match-3
8 Toy Blast Peak Games	Match-3
Farm Heroes Saga King	Match-3
Phase 10: World Tour Mattel 163	Board

1	7	Bridge Race Supersonic	Hyper- Casual
2	90	My Talking Tom Friends Outfit7	Simulatio n
3		Candy Crush Saga King	Match-3
4	2	My Talking Angela 2 Outfit7	Simulatio n
5	(° °)	My Talking Tom 2 Outfit7	Simulatio n
6	6	Going Balls Supersonic	Hyper- Casual
7	06	My Talking Angela Outfit7	Simulatio n
8		Bubble Shooter Bubble Shooter	Puzzle
9	2020	Ball Run 2048 KAYAC	Hyper- Casual
10		My Talking Tom Outfit7	Simulatio n

r- al		1		Coin Master Moon Active	Slots
latio		2		Candy Crush Saga	Match-3
h-3		3	13. Th	Gardenscapes Playrix	Puzzle
latio		4	S D	Homescapes Playrix	Puzzle
latio		5	BODA	Candy Crush Soda Saga King	Match-3
r- al		6		Township Playrix	Farm
latio		7		Project Makeover Magic Tavern	Makeup & Beauty
e		8		Family Island TM Melsoft Games	Farm
r- al	<i>M</i>	9	Y	Hay Day Supercell	Farm
latio		10		Best Fiends Seriously Digital Entertainment	Match-3

Trends of Hyper-Casual Mobile Game Creatives



A combination of multiple elements makes hyper-casual creatives funnier, arousing users' interest to play the games.

To show how easy they are to play, most creatives of hyper-casual mobile games are about gameplay. The formats are more diverse than other game genres.

Pin pulling puzzles, live action, show-how, contrast, ending in failure are the common patterns used in hyper-casual game creatives which are sometimes added with other elements such as extreme weather conditions and poor leading characters.



Nail Salon 3D

CAN U PIMP NAILS HOT GIRL SUMMER?





Drift Park





Wordox



Click to play

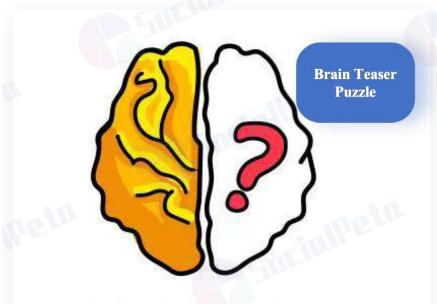
Click to play

Click to play

Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

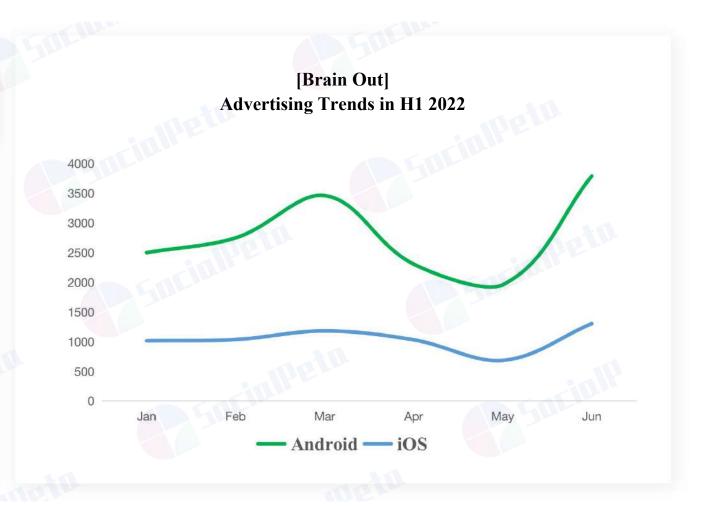
Popular Hyper-Casual Mobile Game: Brain Out





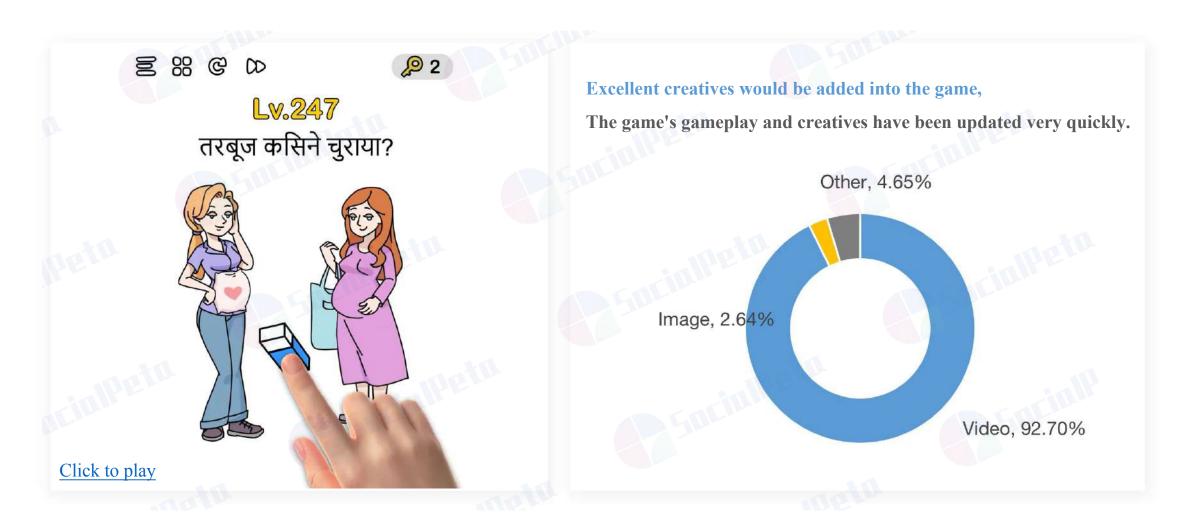
- Total Duration (in days): 1000+
- H1 Deduplicated Creatives: 7400
- H1 Estimated Downloads: 26M
- Top Countries/Regions by Advertising:

USA, Canada, France, UK, Taiwan (China)

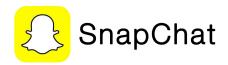


Popular Hyper-Casual Mobile Game: Brain Out



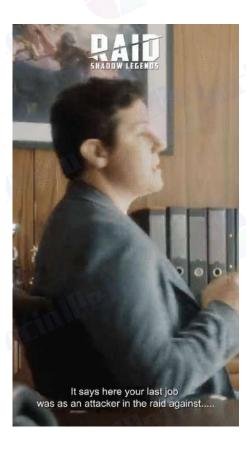


Trends of Snapchat Mobile Game Creatives



Multiple Narrative Perspectives

Several ad formats are combined to tell brand stories from multiple narrative perspectives



Immersive Experience

Vivid scenes are recreated for astonishing sensual experience that would make gamers fall for it in no time.



Interactive Display

Make conversation with gamers to bond with them so they would be more willing to participate.



AR Brings Characters Back

AR filters allow gamers to become ingame characters, making the games more appealing.



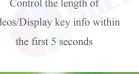
www.snapchat.com

Snapchat's Golden Rule for Game Creatives



Instant Impact

Control the length of videos/Display key info within





Use In-game Characters

Use the characters/content that are easy to recognize



Single Info

Convey simple and clear info/CTA is shown directly



Improve the effect through purposeful sound design

Sound Design





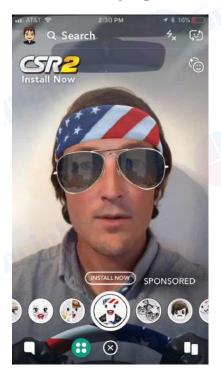
www.snapchat.com

Snapchat's Success Case: CSR 2



CSR 2 worked with Snapchat to simulate CSR car racing in game. The creative team designed a chain of instructions in camera to make it a filter ad that is highly playable and shareable.

AR Filter Role Playing



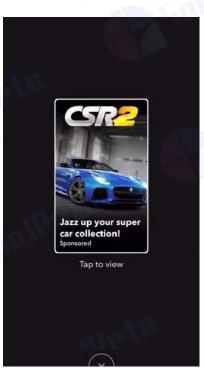
Snap Ad Gameplay



Snap AdGaming Experience



Story AdStory Telling



Story AdGame Highlight



www.snapchat.com

ACGN Games: Originate in Japan, Thrive in China





With mature research, development technologies and strong self-development ability, Chinese ACGN game companies have started to compete globally.

- "Azur Lane" beat "Kantai Collection", a Japanese game of the same type, to become the top 1 game in the market segment.
- On the first day after its release, the Japanese version of "Arknights" topped the App Store's free game chart, and its in-game events were well-received.
- "The Divine Damsel of Devastation", a performance by the character Yun Jin from "Genshin Impact", went viral on social media, greatly increasing the popularity of Peking Opera among global gamers, becoming a successful example to showcase Chinese culture globally.





www.socialpeta.com

ACGN Games: Big Games are Coming from China



A large number of ACGN games are under research and development in China

According to the Chinese version of TapTap, there are over 145 "ACGN" games that are unreleased. Thanks to the popularity of the previous ACGN games, several to-be-released big mobile games including "Wuthering Waves", "Arknights: Endfield", and "Honkai: Star Rail" have also attracted a lot of attention.

There's a limit on the number of games approved each year in China, so some game companies would choose to release their completely developed games on Steam or even release the corresponding international versions. Some of the games have achieved brilliant performance in the market.



Source: http://www.nadianshi.com/

Metaverse: Starting with Games of the Highest Profitability



Biggest user group in the future: Generation Z

Generation Z is a group of consumers who have been seamlessly connected to the Internet since they were born, and therefore greatly influenced by informatization and digitization. Metaverse games are expected to gain greater acceptability among them.

A strong increase in the demand for online entertainment driven by the pandemic

The COVID-19 pandemic broke out in 2019 has greatly changed the daily lives of people around the world to result in a demand surge for pan-entertainment and social games.

With the normalization of COVID-19 pandemic prevention and control measures, metaverse games have begun to take shape and are one of the most promising metaverse markets.



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More Gamers Wish to Play Metaverse Games in the Future



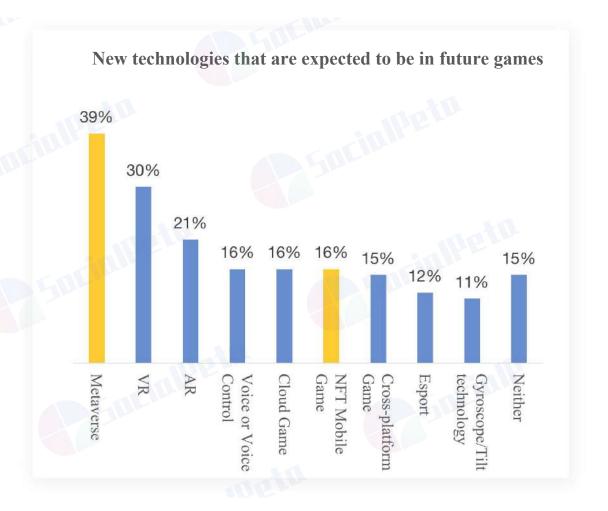
39% of gamers wish to play metaverse games

According to the "Mobile Insights Report 2022" recently released by Google, there are 32% of interviewed gamers hope to see metaverse used as a new technology in games.

Only 16% of gamers wish to play NFT mobile games

NFT mobile games had caused a sensation in gaming industry, but are not so much expected as metaverse games. According to the report, only 16% of interviewed gamers would like to play NFT games.

The report also mentioned that a majority of gamers still pursue to get relaxed and kill time by playing games.



Source: Google, 《Mobile Insights Report 2022》





Media, platforms, partners, and game companies.



From social marketing on Snapchat to the three major opportunities in the globalization of mobile games

"Interest" boosts game content spending. Recommendation from friends is a marketing approach that is more trustworthy and can reach higher-quality gamers. Snapchat mainly provides services for friends to socialize, so it has a very high stickiness of users who like to interact and share with each other. Meanwhile, friends on Snapchat have 4 times more influence on users' purchase decisions than celebrities and influencers.

Game content spending shows a growing tendency, and AR marketing has become the new trend. AR has become a daily routine for users on Snapchat. 75% of Snapchat users interact with AR filters every day, averagely over 6 billion times of interactions with AR in total each day. Compared to non-AR marketing, AR marketing brings nearly 2 times more attention, highly triggering gamers' memories about the brands which will reach a stronger reaction.

And, Snapchat AR provides experience that is 1.7 times more immersive than other platforms, which makes it more helpful in enhancing the link between brands and users. AR can help link target users with games, whether they are casual games, mid-core and hard-core games, or even console games.

Chartboost

Analysis of the trends of advertisement and monetization of the global mobile game market in 2022

Because of Apple's new privacy policy, advertisers have focused more on three pillars: advertising creatives optimization, context bidding, and exploration for new customer acquisition channels.

Advertisers have paid more attention to designing and optimizing creatives in order to improve the performance of marketing campaigns. Advertisers would try all kinds of advertising forms, and achieve more comprehensive key indicators of creatives through third-party data companies and advertising creatives analytic companies. Because it has been getting more difficult to obtain hierarchical data of advertisement objects, most advertising platforms are using SKAN conversion values and context bidding as a solution to maintaining advertising effects.

Chartboost DSP's machine learning also has accumulated hundreds of context signals, which can be used in algorithm models to locate target users at suitable prices and help advertisers to achieve the highest returns on investment.

To deal with the advertising challenge brought by Apple, advertisers are exploring for new customer acquisition channels, such as Amazon, attempting to attract more new users of high quality. Advertisers can pay for a relatively low CPI to acquire European and American users that have a high retention rate and a high spending rate, and future expand their customer size.

Through Chartboost DSP and context bidding, casual and hyper-casual games have achieved remarkable effects on Amazon Blue Ocean platform. To ensure a stable growth of marketing income, game developers also have made many efforts and adjustments in marketing as more importance is being attached to privacy.

We will pay constant attention to the trends of advertisement and monetization of the global mobile game market in 2022. People working in the mobile game industry will work hard to get established in the new environment and under the new rules, seeking to do better and be better.



Privacy changes had a big impact on the mobile game industry. In order to find success in this new era, mobile game companies need to adopt a **people-first approach**. Getting to know your players and building direct connections is essential for a holistic business strategy.

Currently, there are more than **3 billion gamers worldwide**. According to Newzoo, that number will grow to 3.7 billion by 2023.

Since such a large portion of the global population plays games, it's evident that gamers are a very diverse audience. For that reason, game publishers and marketers need to gain a deep knowledge of gamer demographics, interests, and behaviors.

A big mistake mobile game marketers make is sticking with the same target audience consisting of a very small and limited group of players. This approach makes it harder and harder to acquire users, especially when you consider how saturated the market is.

It's like fishing for players in a very small pond.

The solution is to expand that pool. In other words, the key to growth is audience expansion. Marketers need to find a way to acquire new players in an oversaturated market as well as in the post-IDFA world.

A great way to achieve that is to leverage player motivations when advertising a mobile game. This creative approach allows publishers to reach a much larger and more diverse audience of players.

It's about knowing why people play mobile games and matching their motivations with game advertising to form a more user-centric and personalized ad strategy. For example, some enjoy the social and competitive aspects of mobile games, while others just want to relax and unwind. The key is in designing ad creatives based on these specific motivations.

This results in more growth, not just in terms of downloads, but in monetization opportunities as well.



Traditionally, the best monetization method(3) was to sell the game or related merchandise. In the early era of game monetization, the freemium model came to dominate the likes of Candy Crush Saga and Clash of Clans. This was particularly exciting for the developers of hyper-casual games who could offer more to the gamers through in-app purchases and micro-transactions to break gamer fatigue. Gradually, advertising models also made in-game monetization opportunities wider. With creative ad formats such as Playable and Rewarded Video, advertisers could do more with advertising their games and fight banner blindness.

As brands and advertisers rethink their mobile game advertising and marketing strategies post the pandemic to reach the users, mobile gaming is opening new avenues for Indian advertisers to reach their users in ways they haven't explored before. As the Indian hardcore gamers change, we can expect a greater amount of users who would like to taste the premium offerings of their preferred games. Regular or casual gamers don't mind seeing ads in return for gaming advantages.

With gaming moves beyond the Metro and Tier-1 cities, so should your marketing. Consider vernacularization of marketing efforts to penetrate the Tier II & III markets. Adding vernacular content helps to not only have a wider reach, but also opens new ways of monetization. Companies like WinZo Games(4) have taken to vernacular Esports to reach the Tier-2 and Tier-3 cities and boasts 5 million installs in just one year. One of the interesting approaches they applied was recognizing the gap in in-app purchases in a diverse market like India and came up with a micro-transaction-led social gaming platform(5). Advertising on OEM inventory can help in penetration in Tier 2-Tier 3 markets as the vernacular audiences or the Bharat users are most likely to be found by taking advantage of OEM integrations.

This is an exciting opportunity for advertisers in gaming to buy and scale with an ad partner using a wide range of creative formats underone platform(6). Utilize programmatic channels and OEM recommendations on a full-stack unified platform to run campaigns and make an impact in front of a highly discoverable engaged audience.

Sources: (1) - The Print, (2) & (6) - MAAS website content, (3) - The National Law Review, (4) - Zeebiz, (5) - YourStory

👯 game factory

In 2021, 236 million dollars were invested in the Turkish game industry. 54 Turkish game startups received investments, and the game industry became the leading industry with the highest number of investments in the Turkish startup ecosystem. In the first half of 2022, investments in the Turkish gaming industry exceeded 500 million dollars. This year, investments in blockchain games stand out among the investments made so far.

6 startups from Turkey became unicorns until this day. 2 of these 6 startups are game companies. In the year's second half, I expect more investments to happen and one more unicorn to appear. One of the crucial needs of the Turkish gaming industry is a qualified workforce. Upcoming generations in Turkey are interested in the game industry. Each year more and more game development and design faculties open, and new communities and academies launch. But we are still far from meeting the demand. More workforce is needed in such a rapid-growing industry.

MoBiDICTUM

The mobile game scene is becoming more fierce. Ad revenues are dropping. IDFA changes by Apple are making the marketer's job harder; the competition gets heavier. The hyper-casual scene is not easy as in 2018. At this moment, I believe publishers will look for alternative channels for marketing. Big publishers will heavily invest & acquiring smaller studios to get their player base. We will see more consolidation in the future.

As it comes to the Turkish market, the country will continue to grow, creating an environment for young talent with creative ideas and ambitions. This should attract more investments to the country and help make successful studios.

SocialPeta -- the world's leading advertising and marketing platform



Provide real-time updates of global market trends, and insights into competitors' advertising data, promotion/monetization strategies, and cost-efficient ways to acquire global customers.

Broad

Platform, coverage of countries/regions, analysis dimensions

Large

Data size

Rapid

Data updating

In-depth

Intelligent recommendation, selfdeveloped algorithm



Over 1.2 billion advertising data



Covering 5.1 million advertisers



Multidimensional indepth analysis of products



Exclusive data and traffic intelligence



Covering 72 countries/regions and over 90 channels worldwide



Updated hourly
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are updated each day

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90% of top companies have chosen to use "SocialPeta"



















































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H1 2022 GLOBAL MOBILE GAME

THANKS FOR WATCHING



H1 2022 GLOBAL MOBILE

APP

WHITE PAPER ON ADVERTISING & MARKETING

Preface

As the COVID-19 pandemic continues, many app companies have transferred their business to mobile games. What had happened in the mobile app industry in the first half of 2022? As an answer to that, SocialPeta published its "H1 2022 Mobile App (Non-Game) Marketing White Paper", providing global insights for you to globalize your products.

According to the global data captured and integrated by SocialPeta, 2022 saw the following trends in the mobile app (non-game) market:

I. Europe and America saw a slump in the number of app advertisers; Asia Pacific saw a surging number of app advertisers:

H1 2022 reported a 6.24% YoY decline in the number of app advertisers and a drop of 27% MoM in the number of creatives. Europe and America saw the most significant decline in app advertisers: Oceania had a YoY decline of 38% in advertisers, Europe had a YoY decline of 30% in advertisers, North America had a YoY decline of over 21% in advertisers. In contrast, Asia Pacific (except Mainland China) saw a significant increase of app advertisers, with over 37% YoY increase of app advertisers in China's HK, Macao & TW, the most rapid growth around the world.

II. As metaverse is getting more popular, social apps actively improve and update accordingly:

The idea of metaverse had been a hot topic ever since it was first introduced. As the metaverse hype started to settle down, the market attitude became more rational. The effort to realize the real metaverse also brought the innovation of the related technologies. Because of the close connection with metaverse, social apps attracted a lot of attention upon their launches, especially apps such as [啫喱], [Soul], [绿洲]... But most of them didn't last long. The combination of "Metaverse" and social apps should be tested by the market before it can be called successful.

III. In the situation of global pandemic, online media has more opportunities:

Due to the stimulation of COVID-19 pandemic, the market of online media including global video, music and game apps expanded from \$17 billion (about RMB110.09 billion) in 2020 to \$35 billion (about RMB226.65 billion) in 2025. Such a huge market has attracted many competitors. Viu, iQIYI, WeTV, and other platforms even provide South Korean movies and tv shows for free so as to achieve growth, because South Korean movies and tv shows have very great influence in the Southeast market.

IV. In order to avoid involution, app globalization should focus on T3 markets:

T3 market has sped up the construction of its digital infrastructure after the COVID-19, providing more development space for enterprises. The financial technology, e-commerce, social interactions and entertainment, game, and other industries in many T3 markets are worth much attention. For example, thanks to the huge demand for financial technology services and the government's strong support, Mexico's financial technology business has grown rapidly to become one of major financial technology systems in Latin America. With rapid adjustment to the local cultures, China's mature internet apps will have excellent market performance in T3 markets.

V. Globalization of book & comic apps is an effective way to export soft cultures:

Global online fiction market is very big, and online fiction companies are all making great efforts in the globalization of their online fiction, ranging from well-established brands such as iReader and China Literature Limited, to new brands such as ByteDance and Xiaomi. Thanks to the AI translation technology and government's strong support, more and more literary websites and novels are exported to foreign countries, greatly expanding the scale of globalization. Nowadays, Chinese online fiction companies have successfully built globally an online literary ecology with complete chains from creating, operating, to consuming.

You need to understand and adjust to the market before you can stand out in the increasingly competitive market. SocialPeta will be your ears and eyes for your globalization projects.

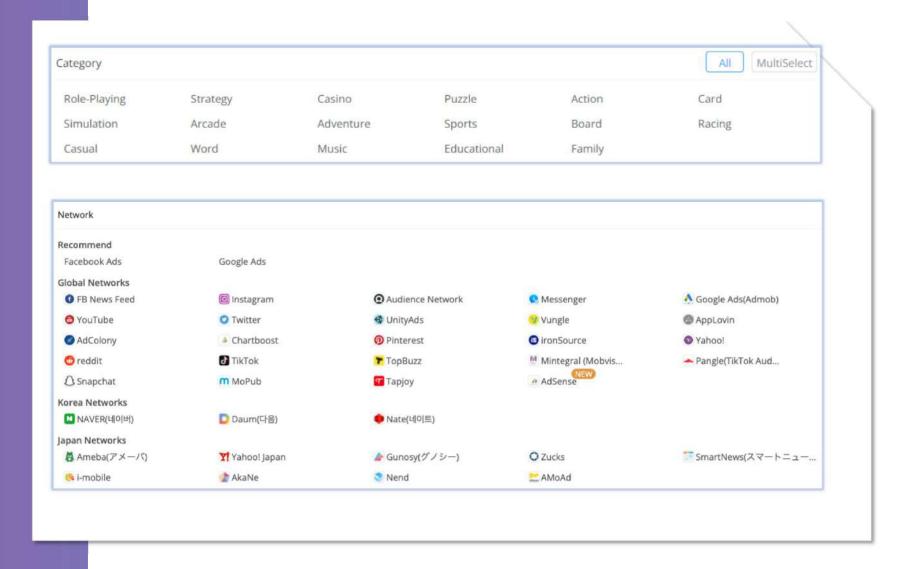
About "SocialPeta"



With SocialPeta, you can spy on your competitors' ad data, and get ad data from networks, media, and advertisers around the world to inspire you.

Get Inspiration From 1.2 Billion Ad Creatives

SocialPeta covers 69 countries and regions, and over 70 well-known ad channels worldwide, such as Unity, Twitter, YouTube, Facebook and TikTok. We provide nearly 1 billion ad creatives, updating millions each day. SocialPeta is the best source of inspiration for ads.



Declaration



1. Data Sources

With the assistance of the world's biggest advertising intelligence and analysis tool, SocialPeta Data Team has provided you with insights into the advertising data of global mobile app (non-game) market. We collect advertising data by sampling worldwide, covering over 90 channels and nearly 72 countries and regions worldwide, and have captured a total of over 1.2 billion advertising data, with over 1 million ad data being updated by the hour each day. Based on such huge data, we can gain insights into the advertising market trends.

2. Data Cycle and Indicators

Overall date range of the report: Jan-Jun 2022

For specific data indicators, please see the notes on each page.

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4. Disclaimer

The industry data and market forecasts presented in this report are based on the data captured by SocialPeta Data Team and estimated by using a statistical forecasting model combined with research methods such as desk study and industry interviews. Limited by the research methods and data resources, this report can only be used as reference material. Our company shall have no liability for any data or points of view in this report. SocialPeta shall hold no responsibility for any legal consequences resulting from any action taken by any organization or individual by using or based on the above data information, and the organization or individual shall take full responsibility for any disputes or legal liabilities arising therefrom.

5. Concerned Regions

HK, Macao & TW: Hong Kong (China), Macao (China), Taiwan (China)

JP & ROK: Japan, South Korea

Southeast Asia: Thailand, Indonesia, Singapore, Malaysia, Vietnam,

Philippines, Cambodia

South Asia: India, Pakistan

Middle East: Bahrain, Qatar, Saudi Arabia, UAE, Azerbaijan, Lebanon,

Kuwait, Israel, Egypt, Oman, Iraq, Morocco

CIS: Russian Federation, Ukraine

South America: Brazil, Chile, Argentina, Colombia, Peru, Venezuela,

Paraguay

North America: USA, Canada, Mexico, Panama

Europe: Turkey, France, Germany, United Kingdom, Italy, Spain, Netherlands, Norway, Poland, Portugal, Belgium, Switzerland, Austria,

Romania, Sweden, Greece, Denmark, Luxembourg, Ireland, Finland

Oceania: Australia, New Zealand

Africa: Kenya, Nigeria, Angola, South Africa, Algeria, Libya, Senegal,

Ivory Coast

Insights into Global Mobile App Marketing



H1 2022 saw a YoY decline of 5.79% in the number of mobile advertisers

The overall marketing of global mobile apps has been impacted by the continuous COVID-19 pandemic and the increasingly complicated global environment. Especially in January this year, the total number of global mobile app advertisers dropped to an all-time low of 83,400. Mobile app (non-game) advertisers accounted for about 77.5% in 2022.

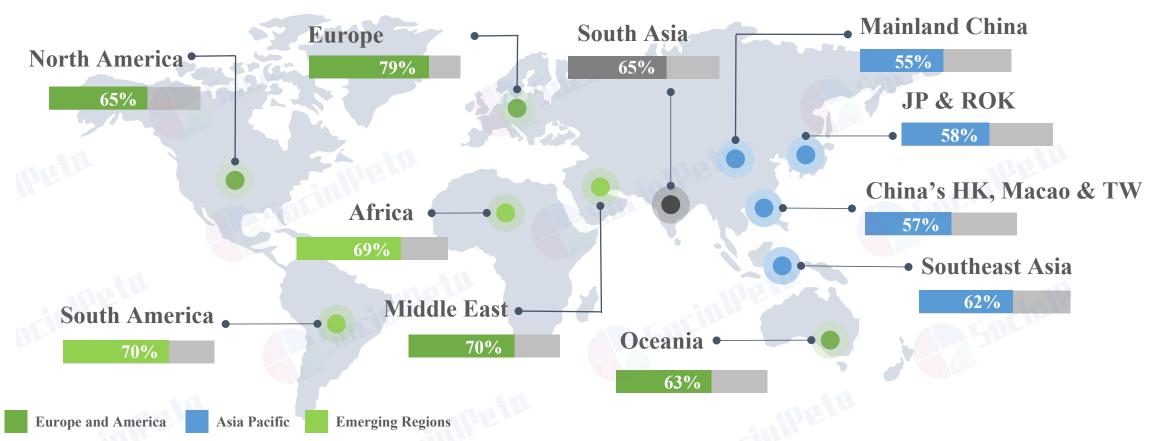


Insights into Mobile App Marketing in Different Regions



Europe and America had the highest percentage of mobile app (non-game) advertisers

Europe had the highest percentage (79%) of mobile app (non-game) advertisers, mainland China had the lowest percentage of app (non-game) advertisers, and emerging markets maintained about 70% of app (non-game) advertisers.



The dark-colored part represents the percentage of mobile app (non-game) advertisers in the region.



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Advertising Cost of Global Apps (Non-Game) /150

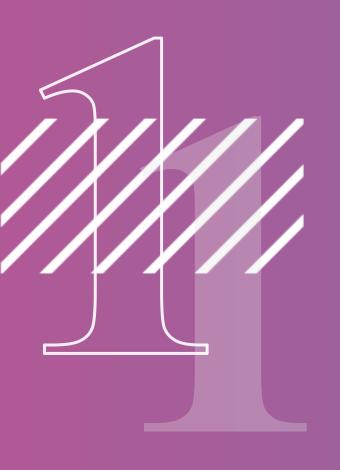
05

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Insights into Global Mobile App (Non-Game) Marketing

Insights into Global Mobile App (Non-Game) Marketing



H1 2022 saw a YoY decline of 27.02% in mobile app (non-game) creatives

2022 saw a sharp drop in mobile app (non-game) advertising. There were nearly 130,000 advertisers in H1 2022, a 6.24% drop compared to the same period last year. The total mobile app creatives were 40 million, representing a YoY decline of over 27%.

There were 22.7 million creatives in Q1 2022, down 35.52% YoY; and 23.1 million creatives in Q2, down 30.26% YoY.



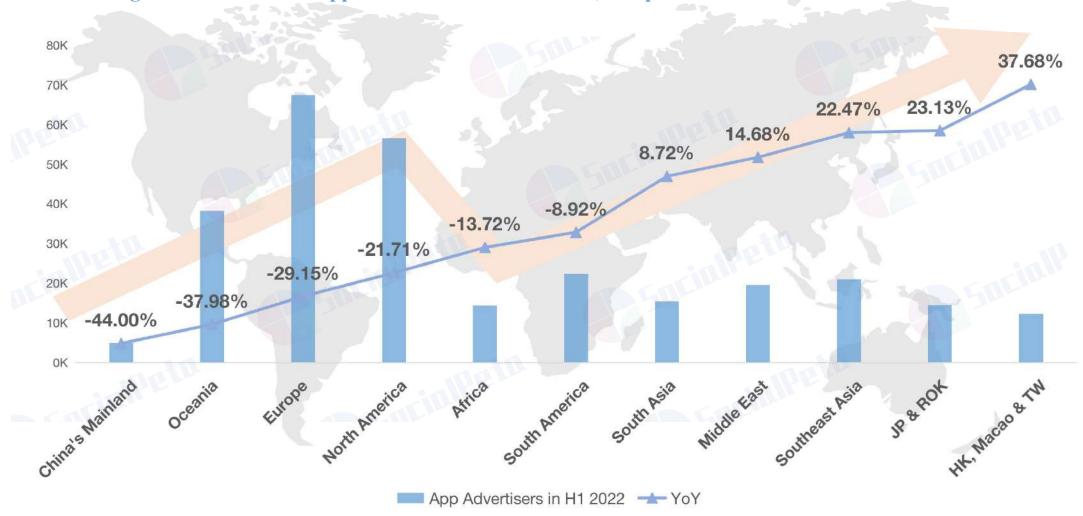
Source: SocialPeta, based on data retrieved from backend data sources Date Range: Jan-Jun 2022

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Insights into Global Mobile App (Non-Game) Marketing



Europe and America saw a significant YoY decline in the number of app advertisers There was a significant increase in app advertisers in Asia Pacific, except for Mainland China.



Percentage of Advertisers by App Genre



Genre	Percentage of All Genres	YoY Change
Shopping	12.55%	+0.36%
Business	12.51%	+0.53%
Lifestyle	11.30%	-0.76%
Finance	8.80%	+1.53%
Tools	7.17%	+0.23%
Drink & Food	6.51%	-0.52%
Entertainment	6.03%	-0.14%
Health & Fitness	5.82%	+0.04%
Social	2.92%	-0.5%
Reading	1.34%	+0.02%

Top 3 App Genres by Number of Advertisers

Shopping, Business, Lifestyle

Shopping app advertisers were the most, accounting for 12.55%, increasing by 0.36% compared to the same period last year, followed by business and lifestyle market app advertisers. Those three types of app advertisers together accounted for over 36%.

Finance app advertisers accounted for 8.8%, representing the largest increase of 1.53% compared to the same period last year. Due to the great popularity of NFT products in the first half of this year, many virtual currency apps were released into market.



Source: SocialPeta, based on data retrieved from backend data sources Date Range: Jan-Jun 2022

Percentage of Creatives by App Genre



Genre	Percentage of All Genres	YoY Change
Shopping	17.19%	-2.06%
Tools	10.59%	+2.55%
Lifestyle	10.21%	-2.21%
Social	7.89%	-1.01%
Reading	7.74%	+3.2%
Entertainment	7.19%	-0.65%
Business	6.42%	+0.82%
Finance	6.32%	+1.94
Drink & Food	4.13%	+0.4%
Health & Fitness	3.85%	+1%

Top 3 App Genres by Number of Creatives

Shopping, Tools, Lifestyle

Shopping apps continued to be the app type that had the largest number of creatives, which accounted for 17.19%, down 2.06% compared to the same period last year, followed by tools app creatives, accounting for 10.59%. The percentage of reading app creatives recorded the most significant increase of 3.2% compared to last year.

Lifestyle app creatives accounted for 10.21%, a drop of 2.21% compared to last year, which was the largest drop.



Source: SocialPeta, based on data retrieved from backend data sources Date Range: Jan-Jun 2022

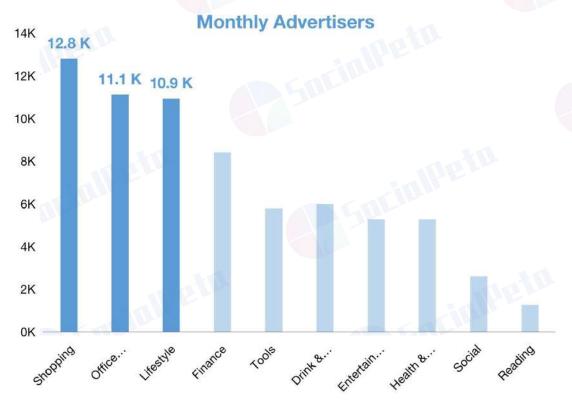
Analysis of App Marketing by App Genre

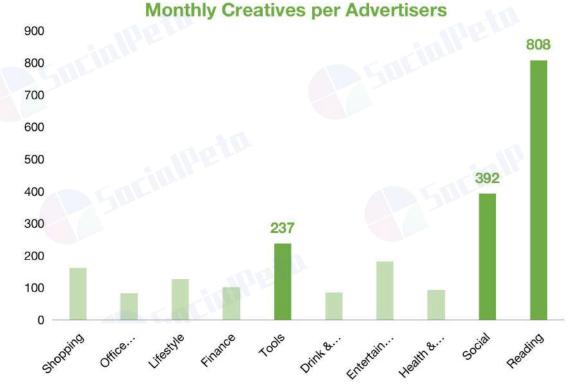


In 2022, mobile app (non-game) advertisers per month: 64K; monthly creatives: 176

Shopping apps had the largest number of monthly advertisers. According to the data captured by SocialPeta, there were an average of 13,000 shopping app advertisers each month, followed by business and lifestyle app advertisers.

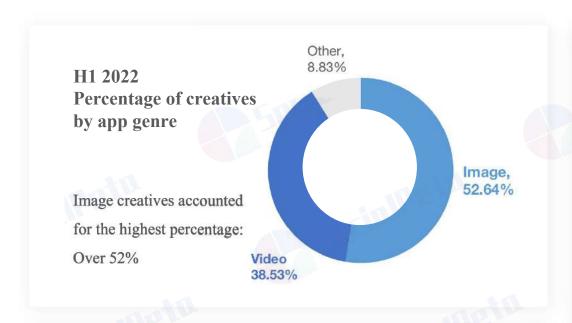
As for monthly creatives per advertiser, **reading apps** had the largest number of over 800 creatives for each advertiser each month, two times as many as that for social app advertisers which were ranked No. 2.





Percentage of Creatives by App Genre

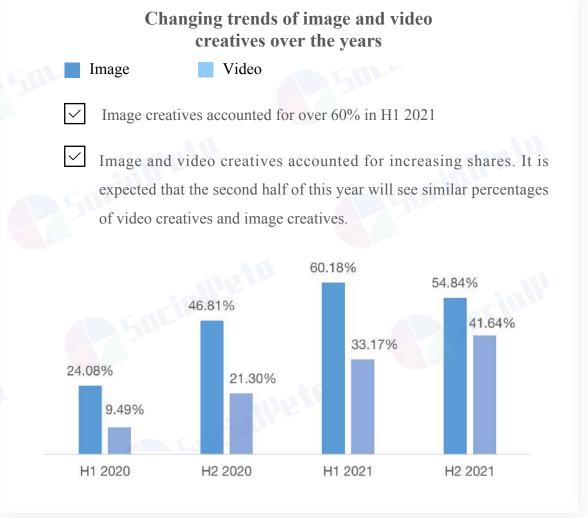




13,588K

Total image creatives

Unlike mobile games, mobile apps often choose image creatives to be their main form of advertising. However, with the development of mobile network technology, video creatives are growing to be more than image creatives.

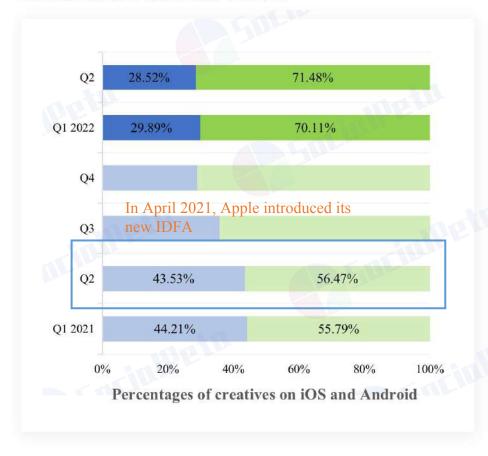


Insights into the Advertising of Apps on iOS & Android

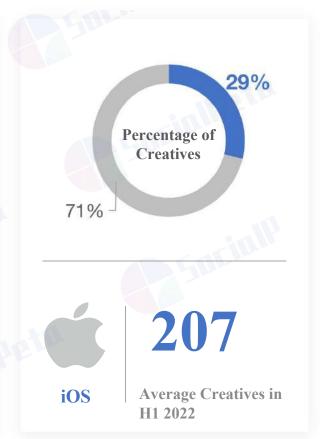


Average app creatives on Android were 171 more than that on iOS

Apple's new IDFA forced more and more companies to focus their advertising on Android. Advertisers on Android were about 60% of total advertisers, but creatives on Android were over 70% of total creatives.







Top Apps on the App Store in H1 2022



Lifestyle

Reading

Business

Productivity

Photo & Video





1	WhatsApp META	Social	11	Google Google	Tools
2	YouTube Google	Photo & Video	12	Google Chrome	Tools
3	Instagram META	Photo & Video	13 8	Snapchat Snap	Photo & Video
4	TikTok ByteDance	Entertainment	14	ZOOM Meetings	Business
5	Facebook META	Social	15	Netflix Netflix	Entertainment
6	Google Ma	Navigation	16	SHEIN _{希音}	Shopping
7	Messenger META	Social	17	Spotify Spotify	Music
8	Gmail Google	Productivity	18	Twitter Twitter	News
9	Telegram Telegram	Social	19	Google Drive	Productivity
10	CapCut ByteDance	Photo & Video	20	Pinterest Pinterest	Lifestyle

1	D	YouTube Google	Photo & Video	11	-	sumble	Lifestyle
2		Tinder Match Group	Lifestyle		マンカン	INEマンガ INE	Reading
3	N	Netflix Netflix	Entertainment	13		potify potify	Music
4		Pandora Pandora	Music	14		ouTube Music	Music
5	Disnep+	Disney+	Entertainment	15	20	SIGO LIVE	Social
6	HB ₀	HBO Max WarnerMedia	Entertainment	16		inkedIn	Business
7	LINE	LINE LINE	Social	17		Propbox	Producti
8	4	TikTok ByteDance	Entertainment	18		witch witch Interactive	Photo &
9	ピッ	ピッコマ Kakao piccoma Corp.	Reading	19	d d	INE MUSIC	Music
10	hulu	Hulu Hulu	Entertainment	20		mule	Music

Top App Advertising in H1 2022 ios





WhatsApp Messenger META	11 Lattelier APONIC INC	21 WQ 와디즈 WADIZ	Daraz Daraz	Binance Academy Binance LTD
2 NewsBreak Particle Media	12 BueNovela 新阅时代	Falabella Falabella	32 ONSWEAR. WearCo	42 Webfic Dianzhong Tech
Domestika Domestika	13 H.M H&M H&M	Squarespace Squarespace	Google Authenticator Google	43 Squarespace Video Studio Squarespace
Chic Me Geeko	Flamingo Shop Flamingo Technologies	GreenSpeed THREE PANDA DIGITAL	Digital Trends Video Digital Trends	Grab Superapp Grab
Lazada Lazada	15 Uber Eats Uber Eats	25 Zilch Zilch	Guanabara Fullpack Comunicação	Manobook 畅读科技
6 CVC CVC Brasil	Pizza Fan Greece Fanatics Pizza	Dreame STARY	Dunkin' Dunkin' Brands	46 trendyol Trendyol
Wolt Delivery Wolt	Spotify Spotify	27 CDLLife CDLLife	37 VIVARA Vivara Vivara	47 AliExpress Alibaba
8 GoodNovel 新阅时代	18 CASETIFY Colab CASETIFY	28 Sympla Sympla	38 Bikroy Saltside Technologies AB	Funyo Salome Studio
9 Speedd ® Speedd srl	19 Uplive Asia Innovations Group	29 MoboReader 畅读科技	39 AXS Tickets AXS	Makuake () Makuake
HAVAN Havan Lojas de Departamentos	20 Emmiol STARWE LIMITED	DressLily DressLily	40 EveryPlate HelloFresh	SHEIN 希音

Source: SocialPeta - Advertiser Analysis; advertisers are sorted by their deduplicated creatives within the data range from high to low. Date Range: Jan-Jun 2022

Top Apps on Google Play in H1 2022







1 Instagram META	Photo & Video	11	Messenger META	Social
2 Snapchat Snap	Photo & Video	12	CapCut ByteDance	Photo & Video
WhatsApp Messenger META	Social	13	Truecaller Truecaller	Communication
4 Telegram Telegram	Social	14 S shopsy	Shopsy Flipkart	Shopping
Facebook META	Social	15	ZOOM Meetings	Business
Meesho Meesho	Shopping	16	MX Player MX Player	Video player
WhatsApp Business META	Communi cation	17 पे	PhonePe PhonePe	Finance
Facebook Lite META	Social	18	StarMaker Kunlun Tech	Music
TikTok ByteDance	Entertain ment	19	Flipkart Flipkart	Shopping
Spotify Spotify	Music	20	TikTok Lite ByteDance	Social

1	Google One	Productivity
2	Tinder Match Group	Lifestyle
3	LINE LINE	Social
4 7	Disney+ Disney	Entertainment
5	Pandora Pandora	Music
6	BIGO LIVE Joyy	Social
7	TikTok ByteDance	Entertainment
8	HBO Max WarnerMedia	Entertainment
9	Twitch Twitch Interactive	Photo & Video
10	Google Drive	Productivity

יו ב	ッ ピッコマ ▼ Kakao piccoma Corp.	Reading
12 LIN	LINEマンガ	Reading
13	Azar Hyperconnect	Communication
14 TA	KakaoTalk _{Kakoo}	Communication
15	Tango TangoMe	Social
16 D.Z	DAZN DAZN	Sports
17	Netflix Netflix	Entertainment
18	Facebook META	Social
19	OneDrive Microsoft	Productivity
20	Dropbox Dropbox	Productivity

Top Apps by Advertising in H1 2022



Android



NewsBreak Particle Media	Clatter hdapp	21 KeepBooster APPS INNOVA	inDriver Sinet	41 Webnovel China Literature Limited
2 SHEIN ^{希音}	Domestika Domestika	TextNow textnow Enflick	Bigo Live Joyy	Phoenix Browser CloudView Technology
Public Inshorts	Helo ByteDance	Joyread Joyread	RavoVPN Five Oceans E-Commerce	43 Uber Eats Uber Eats Uber
Fitnete Rierra Inc	14 TikTok ByteDance	24 Lazada Lazada	GoodNovel GoodNovel	44 iNovel iNovel Inc.
SmartNews SmartNews	Flipped MMTEAM	Dreame STARY	Battery Saver APPS INNOVA	45 glimble reisplanner ov en meer Arriva Personenvervoer Nederland B.V.
NewsBreak Lite Particle Media	Chic Me Geeko	26 Lyft Lyft	Kwai (Middle East version) Kwai	46 MaxSpeedfiy PRIME DIGITAL
KeepClean APPS INNOVA	One Security One Dot Moblie	27 StarMaker Kunlun Tech	Noizz Joyy	One Booster One Dot Moblie
FileMaster SmartVisionMobi	speed booster Proxy PRIME DIGITAL	28 Kwai 快手集团	PublicVibe Dailyhunt	Daily VPN UPUP TECHNOLOGY
Opera News Opera	FREE NOW Intelligent Apps	29 CVC CVC Brasil	Beat.ly Ufoto	Gojek GoTo Group
PoMelo File Explorer Android Does Team	Audible Audible	30 Uplive Asia Innovations Group	Spotify Spotify	iReader IReaderTechnology





Insights into Mobile App (Non-Game) Marketing in Top Countries/Regions

Top 10 Mobile Apps in Mainland China









Analysis of Mobile App Advertisers in China's Mainland



Tools apps topped the creatives chart again, and fitness apps had a significant increase in creatives

Percentages of advertising by app type

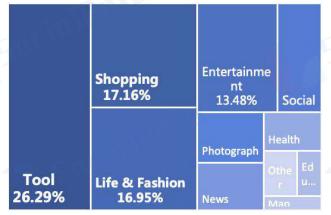
Compared to 2021, tools app advertisers accounted for a 5% increased share. Practical tools apps, especially apps for cleaning and speeding up, were very popular.

As a result of home quarantine and stress-relieving exercise, fitness apps suddenly rose to No.1 on the creatives chart, marking an investment boom in fitness apps. But as lockdowns lift, the popularity of fitness apps is on the wane.

Pan entertainment apps had steadily increased creatives. Entertainment apps and social apps together accounted for about 20%. Since 2021, policies and industry standards on pan entertainment apps have had a few changes, but the market has maintained rapid growth. There were as many as 72,000 social apps, ranking No.2.

Active Advertisers Active Creatives









Top 10 Mobile Apps in China's HK, Macao & TW



Downloads	Revenue	Downloads	Revenue			
1 LINE Social	1 YouTube Entertainment	1 Disney+ Entertainment	1 Google One Productivity			
2 YouTube Entertainment	2 LINE Social	全民健保行動快 易通 Medical	2 LINE Social			
3 全民健保行動 Medical	3 Disney+ Entertainment	3 Phone Optimizer Tools	3 17LIVE Social			
4 Google Meet Business	4 KKBOX Music	4 ZOOM Cloud Business	4 TikTok Social			
5 Disney+ Entertainment	5 WePlay Entertainment	5 小红书 Social	5 WePlay Entertainment			
6 行動郵局 Business	6 iQIYI Entertainment	6 foodpanda Drink & Food	6 LANG LIVE Social			
7 Google Maps Navigation	7 17LIVE Social	7 Samsung Smart Switch Mobile Tools	7 Disney+ Entertainment			
8 ZOOM Cloud Business Meetings	8 TikTok Social	8 TikTok Social	8 WEBTOON Comics			
9 Facebook Social	9 Tinder Lifestyle	9 g 蝦皮購物 Shopping	9 Uplive Social			
10 Gmail Communicati	on 10 WEBTOON Comics	10 QR & Barcode Tools	10 Twitch Photo & Video			

Advertisers Analysis of China's HK, Macao & TW

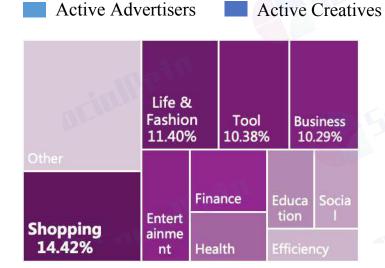


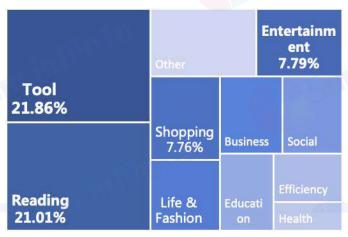
Tools apps and reading apps had an enormous number of creatives while shopping apps contributed the most advertisers.

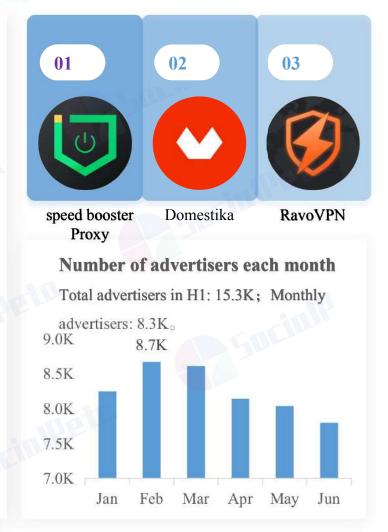
Percentages of advertising by app type

Compared to 2021, China's HK, Macao & TW regions saw little changes in the shares of different types of app advertisers. Tools app advertisers accounted for the biggest share, and had creatives accounting for 10.38%, about 80% of which were video creatives. In terms of more specific types of apps, top apps for cleaning and speeding up had a very outstanding number of creatives.

Reading app advertisers accounted for less than 4%, with creatives accounting for as much as 21%. Top app companies have several reading apps which collaborate to occupy more market segments.







Top 10 Mobile Apps in the USA



	A Downloads			Revenue				Downloads			Revenue				
1	ð	TikTok	Socia	1	4	TikTok	Social	1	J	TikTok	Social	1	1	Google One	Productivity
2	D	YouTube	Entertainment	2	D	YouTube	Social	2	\$	Cash App	Finance	2	HB@	HBO Max	Entertainment
3	O	Instagram	Social	3		Tinder	Lifestyle	3	O	Instagram	Social	3	4	TikTok	Social
4	f	Facebook	Social	4	HB@ Max	HBO Max	Entertainment	4	0	WhatsApp Messenger	Social	4	Disnep+	Disney+	Entertainment
5	HB© Max	HBO Max	Entertainment	5	Disney +	Disney+	Entertainment	5	0	Snapchat	Photo & Video	5		Pandora	Music
6	M	Gmail	Communicatio n	6		Bumble	Lifestyle	6		ZOOM Cloud Meetings	Business	6	P	Twitch	Photo & Video
7	?	Google Maps	Navigation	7	hulu	Hulu	Entertainment	7		Bravo Cleaner	Tools	7		Tinder	Lifestyle
8	N	Netflix	Entertainment	8		Pandora	Music	8	Disney+	Disney+	Entertainment	8	P	Peacock TV	Entertainment
9	\$	Cash App	Finance	9	>	Audible	Reading	9	tubi	Tubi	Entertainment	9		Paramount+	Entertainment
10		Messenger	Social	10	E	ESPN	Sports	10		Messenger	Social	10	E	ESPN	Sports

Analysis of Mobile App Advertisers in the USA



Reading apps had an amazingly high number of creatives while shopping app advertisers accounted for a decreased share.

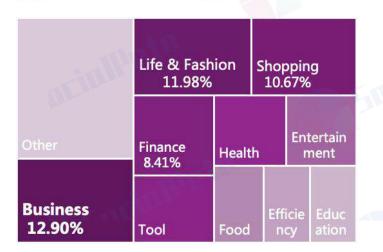
Percentages of advertising by app type

With the COVID-19 pandemic resulting in soaring demands for global pan entertainment, online fiction market grew rapidly and reading app creatives increased by over 6% YoY.

Business app advertisers accounted for the biggest share of 12.90%; news, reading, weather app advertisers accounted for about 1%, but their creatives accounted for 8%, respectively.

In terms of top apps by advertising, several news apps were among the top 10, but neither news app advertisers nor news app creatives accounted for more than 2%, marking a highly oligopolistic market.

Active Advertisers Active Creatives









Top 10 Mobile Apps in Southeast Asia



A Downloads	Revenue	Revenue			Downloads			Revenue			
1 Messenger Social	1 TikTok	Social	1 🔀	CapCut	Photo & Video	1	TikTok	Social			
2 Facebook Social	2 YouTube	Entertainme nt	2 0	TikTok	Social	2	Google One	Productivity			
3 TikTok Social	3 LINE LINE	Social	3	Instagram	Social	3	WeTV	Entertainmen t			
4 CapCut Photo & Video	4 Tinder	Lifestyle	4 Laz	Lazada Singapore	Shopping	4 🔮	WeSing!	Entertainmen t			
5 YouTube Entertainment	5 ioiyi iQIYI	Entertainme nt	5 🖡	Facebook Lite	Social	5	Facebook	Social			
6 Zalo Communication	6 WeSing!	Entertainme nt	6	Facebook	Social	6 {	Bigo Live	Social			
7 Instagram Social	7 Facebook	Social	7	Litmatch	Social	7	WEBTOON	Comics			
8 Google Maps Navigation	8 BIGO LIVE	Social	8	Telegram	Communica tion	8	LINE	Social			
9 Gmail Communication	9 Meb : หนังสือดี นิยายดัง	Reading	9	WhatsApp Messeng	gerSocial	9	GoodNovel	Reading			
10 WhatsApp Social Messenger	10 WeTV	Entertainme nt	10	Terabox	Tools	10	Tinder	Lifestyle			

Analysis of Mobile App Advertisers in Southeast Asia



After the pandemic, finance and tools apps reported increased advertising efforts

Percentages of advertising by app type

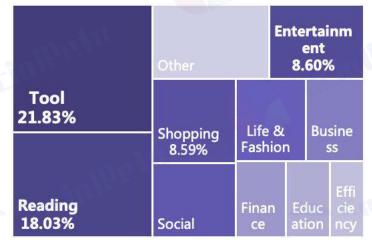
Business app advertisers continued to account for the biggest share, with the creatives accounting for 5.82% which was a slight rise compared to 2021.

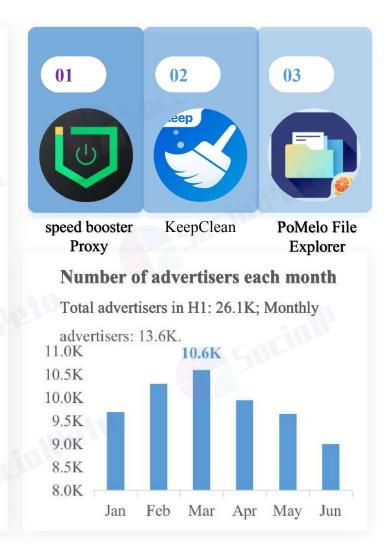
Due to the COVID-19 pandemic, many regions in Southeast Asia saw changes in payment methods. The popularity of online payment boosted a significant increase in the downloads of finance apps.

Compared to 2021, shopping app advertisers and creatives both recorded a slight decline, and livestream e-commerce became a new trend.









Top 10 Mobile Apps in JP & ROK



	A Downloads				X Revenue		Downloads					Revenue			
1	LINE	LINE	Social	1	ピッ		Reading	1 d	Ti	ikTok	Social	1	ピッ		Reading
2	P	PayPay	Finance	2	LINE マンガ	LINE	Reading	2) In	stagram	Social	2	LINE マンか	LINE	Reading
3		YouTube	Entertainme nt	3	D	YouTube	Entertainme nt	3	Po	owerful Cleaner	Tools	3	1	Google One	Productiv ity
4	0	Instagram	Social	4	ā	LINE MUSIC	Music	4		OOM Cloud leetings	Business	4	LINE	LINE	Social
5		ZOOM Cloud Meetings	Business	5	LINE	LINE	Social	5 🚳	M	이월드 cyworld	Social	5	P	Pococha Live	Social
6	d'	TikTok	Social	6	(p	Pairs()	Social	6 Dishe	Di	isney+	Entertainm ent	6	J	TikTok	Social
7	Q	Google Maps	Navigation	7	ABEMA	ABEMA(): 未来	新 Entertainme nt	7	Sr	nart Cleaner	Tools	7	TALK	Kakao Talk	Social
8	G	Google	Tools	8		U-NEXT	Entertainme nt	8 000	짇	l병관리청 COOV	Medical	8	17	17LIVE	Entertain ment
9	S	SHEIN	Shopping	9		Tinder	Lifestyle	9	N	etflix	Entertainm ent	9	Disnep+	Disney+	Entertain ment
10	M	Gmail	Communicat	10		DAZN	Sports	10 0	K	arrot	Social	10	ABEMA	ABEMA () 未来	新 Entertain ment

Analysis of Mobile App Advertisers in JP & ROK



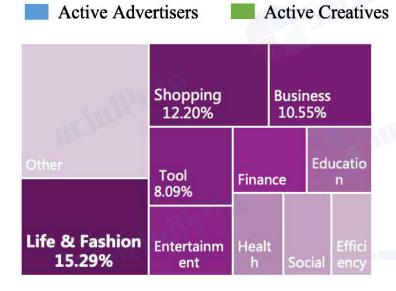
Social apps accounted for a smaller share; reading apps had the highest percentage of creatives

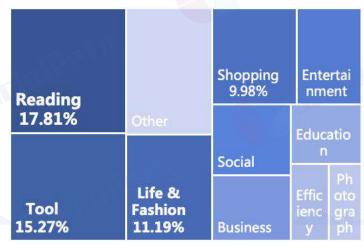
Percentages of advertising by app type

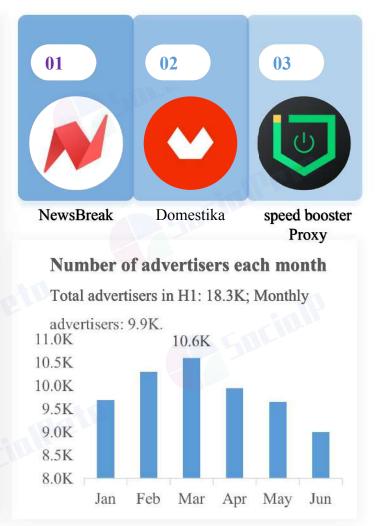
Lifestyle, shopping, and business apps contributed the most advertisers; reading, tools, and lifestyle apps had the biggest percentage of creatives.

Under the global pandemic, an upsurge in making friends online boosted the increase of social app users. The monopoly position of local social apps was very stable.

Japan and South Korea are very important exporters of online fiction and comics, with reading and comics apps contributing about 3% of advertisers and about 19% of creatives.







Source: SocialPeta, based on data retrieved from backend data sources Date Range: Jan-Jun 2022

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Top 10 Mobile Apps in Turkey



	A Downlo	oads			A Revenue				Down	loads			Rever	ıue
1 💽	WhatsApp Messenger	Social	1	4	TikTok	Social	1	00	Kwai	Social	1	J	TikTok	Social
2	Instagram	Social	2	(Azar	Social	2	()	getir	Shopping	2	(2)	Azar	Social
3	getir	Shopping	3		Tinder	Lifestyle	3	trendyol	Trendyol	Shopping	3	Livu	LivU	Social
4 trendyol	Trendyol	Shopping	4	D	YouTube	Entertainme nt	4	K	AdımPara	Health & Fitness	4	7	Tango	Social
5	YouTube	Entertainme nt	5	7	Tango	Social	5	hepsi burada	Hepsiburada	Shopping	5	17	17LIVE	Social
6	Google Maps	Navigation	6		FaceApp	Photo & Video	6	<u>{</u>	Snapchat	Photo & Video	6	O 1	Tumile	Lifestyle
7	TikTok	Social	7	Livu	LivU	Social	7	4	TikTok	Social	7		Connected2.me	Social
8 hepsi burada	Hepsiburada	Shopping	8		Connected2.me	Social	8	@	e-Devlet Kapısı	Office	8	1	Google One	Productivit y
9 AKBANH	Akbank	Shopping	9	blutv	BluTV	Entertainme nt	9		StarMaker	Music	9	3	Bigo Live	Social
10	AdımPara	Health & Fitness	10	8	BIGO LIVE	Social	10	O	Instagram	Social	10	Ye	Yalla	Entertainm ent

Analysis of Mobile App Advertisers in Turkey



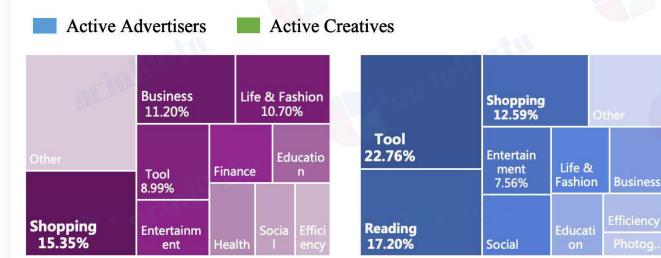
Shopping apps recorded great performance; Tools apps had the highest percentage of creatives.

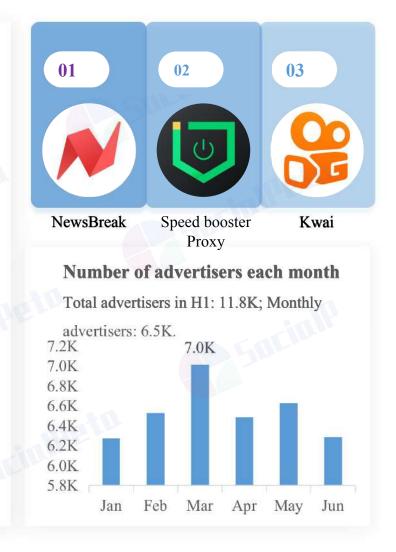
Percentages of advertising by app type

As an emerging market with 97% smartphone coverage and over 8 hours online per day, Turkey has been on a rising tide, starting from shopping and social apps. Many big e-commerce platforms moved to mobile apps. Mobile sales and shopping apps together accounted for nearly 80% of shopping behaviors.

Among the social apps, there were various short-video apps and video-chat apps that rapidly occupied the market by winning most local young people's heart.

The mainstream smart terminals in Turkey are Android mid/low-end devices, so there is a very high demand for tools apps. Tools app advertisers and creatives accounted for 8.99% and 22.76%, respectively. Apps for cleaning, speeding up systems, and antivirus are very popular there.





Top 10 Mobile Apps in Middle East



	A Downloads			A Revenue				Downloads					Revenue				
1	WhatsApp Messenger	Social	1	4	TikTok	Social	1	0	Telegram	Social	1	4	TikTok	Social			
2	TikTok	Social	2	=	Shahid	Entertain ment	2	d	TikTok	Social	2	3	Bigo Live	Social			
3	YouTube	Entertain ment	3	•	YouTube	Entertain ment	3	8	Kwai	Social	3	*	Likee	Social			
4	Locket Widget	Social	4	(3)	Azar	Social	4	(WhatsApp Messenger	Social	4	7	Tango	Social			
5	Snapchat	Photo & Video	5		Tinder	Lifestyle	5	<u>O</u>	Snapchat	Photo & Video	5	Ye	YoYo	Entertain ment			
6	Telegram	Social	6		BIGO LIVE	Social	6	V	Video Editor APP	Video editor	6	(imo)	imo-International Cal & Chat	Ils Social			
7	Instagram	Social	7	7	Tango	Social	7	O	Instagram	Social	7	(Azar	Social			
8 ×	CapCut	Photo & Video	8	Ye	Yalla	Entertain ment	8		Amazon Shopping	Shoppin g	8	0	Chamet	Social			
9 💡	Google Maps	Navigati on	9	in	LinkedIn	Business	9	B	WhatsApp Business	Business	9	1	Google One	Social			
10	Facebook	Social	10	©	YouTube Music	Music	10	f	Facebook	Social	10	Anlan	Ahlan-Group Voice Chat Room	Entertain ment			

Analysis of Mobile App Advertisers in Middle East

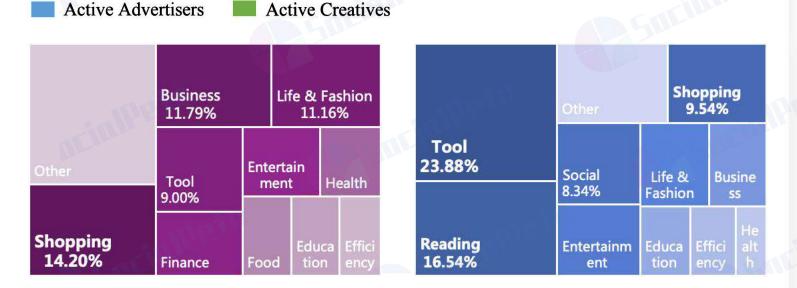


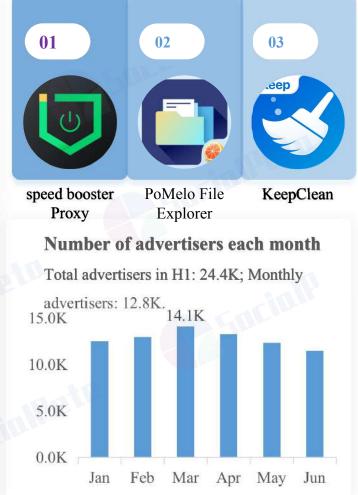
Tools apps had the most ad creatives; Shopping apps and business apps contributed the 2nd most advertisers.

Percentages of advertising by app type

Shopping, business, and tools were the top 3 app types that contributed the most advertisers; Tools, reading, and social apps had an outstanding number of creatives, totally accounting for about 50%.

In terms of more specific types, apps for speeding up phones and cleaning files on phones were mostly advertised. Reading app advertisers accounted for less than 3%, and the creatives accounted for as high as 16.54%, ranking No.2.





Top 10 Mobile Apps in South Asia



	A Downloads		A Revenue				Downloads				Revenue				
1	O	WhatsApp Messenge	er Social	1	hotstar	Hotstar	Entertain ment	1	meesho	Meesho	Shoppin g	1	0	Chamet	Social
2	O	Instagram	Social	2	D	YouTube	Entertain ment	2	0	Instagram	Social	2	1	Google One	Producti vity
3	D	YouTube	Entertain ment	3		Tinder	Lifestyle	3	0	Snapchat	Photo & Video	3	7	Tango	Social
4		Google Pay	Finance	4	SONY	SonyLIV	Entertain ment	4	S shopsy	Shopsy Shopping App	Shoppin g	4		Tinder	Lifestyle
5	<u>()</u>	Snapchat	Photo & Video	5	in	LinkedIn	Business	5	पे	PhonePe	Finance	5	8	Bumble	Lifestyle
6	Q	Google Maps	Navigatio n	6	8	Bumble	Lifestyle	6	4	Flipkart Online Shopping App	Shoppin	6	C	Truecaller	Tools
7	f	Facebook	Social	7	ZEE5	ZEE5	Entertain ment	7	f	Facebook	Social	7	in	LinkedIn	Business
8	1	Telegram	Social	8	N	Netflix	Entertain ment	8	B	WhatsApp Business	Business	8	^	Google Drive	Producti vity
9	M	Gmail	Communication	9		BIGO LIVE	Social	9	6	Truecaller	Tools	9	HC	Honeycam Chat	Social
10	G	Google	Tools	10		Chamet	Social	10	0	MX Player	Video Player	10	who	Who	Social

Analysis of Mobile App Advertisers in South Asia



Social and education apps recorded outstanding performance; Business apps had the most advertisers.

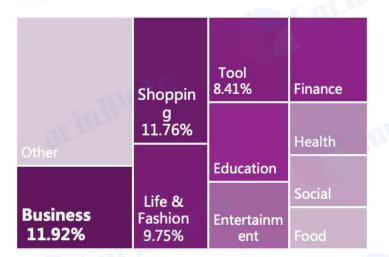
Percentages of advertising by app type

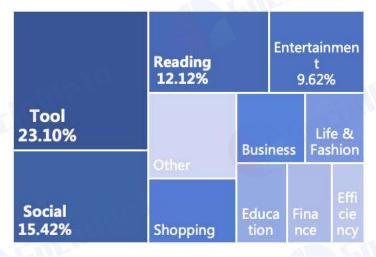
Business apps, shopping apps, and lifestyle apps were the top 3 apps with the highest percentages of advertisers. Education apps ranked No.5, contributing 7.86% advertisers and 4.97% creatives.

Social apps had as high as 15.42% creatives, and a total of over 286,000 creatives in H1 2022.

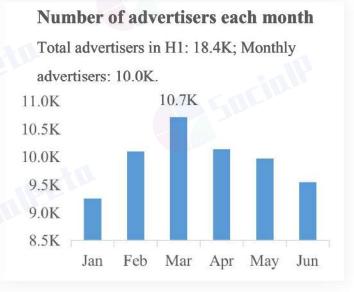
March saw 10716 advertisers, the highest number in 2022. Tools apps had the highest percentage of creatives.

Active Advertisers Active Creatives













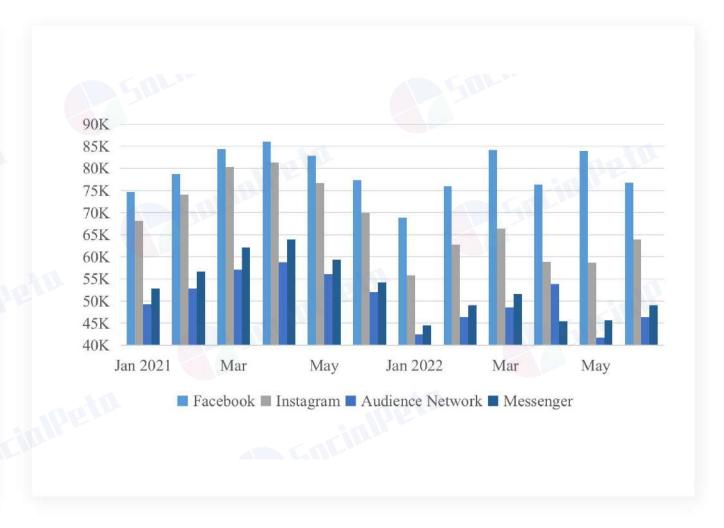
Insights into Global Top Advertising Platforms

Analysis of Mobile App Advertising on Meta Platforms



In H1 2022, Facebook had over 128,000 app advertisers.

	Total Advertisers	Monthly advertisers:
Facebook	128.4K	77.7K
Instagram	110.8K	61.1K
Audience Network	80.9K	46.6K
Messenger	87.0K	47.6K
	Meta	
The number	er of app advertisers	declined by

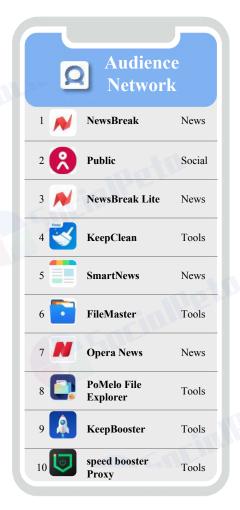


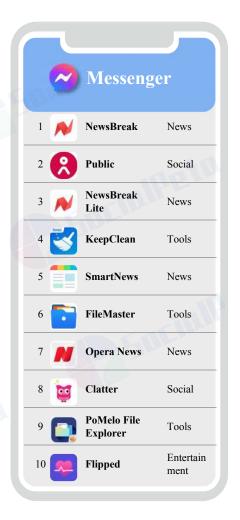
Top 10 Game Advertisers on Meta Platforms









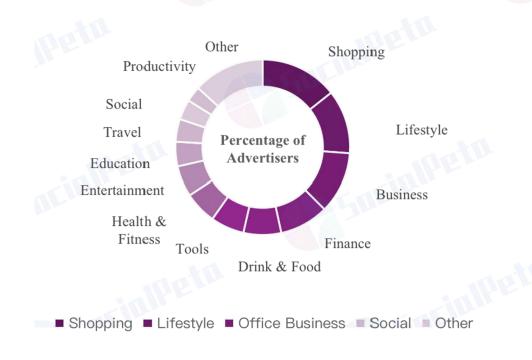


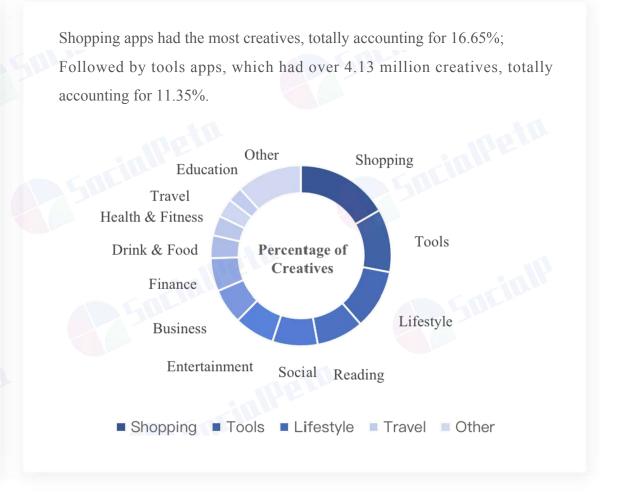
Analysis of Mobile App Advertising on Meta Platforms



Compared to 2021, shopping apps had both increased advertisers and increased creatives.

Shopping apps had the most advertisers, totally accounting for 14.35%; Followed by lifestyle app and business app advertisers, accounting for 11.80% and 11.35%, respectively.





Top 10 Game Advertisers on Google Platforms





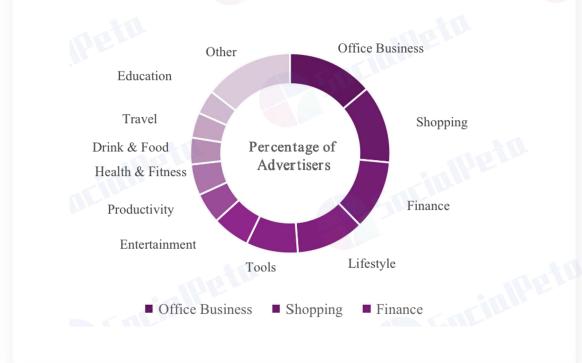


Analysis of Mobile App Advertising on Google Platforms

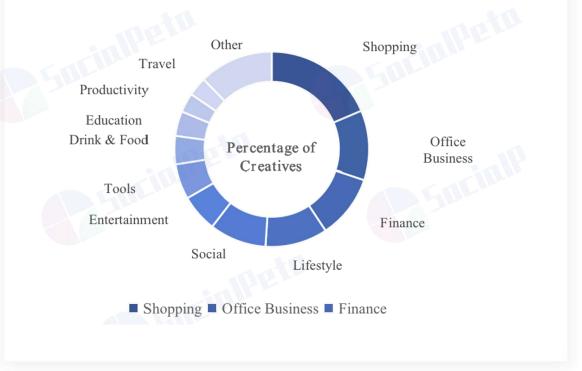


Business apps had the most advertisers; Shopping apps had the most creatives.

Business apps had the most advertisers, totally accounting for 13.86%; Followed by shopping app and finance app advertisers, accounting for 12.65% and 11.21%, respectively.



Shopping apps had the most creatives of over 182,000, totally accounting for 18.59%; Followed by business apps and finance apps, with creatives accounting for 11.51% and 10.58%, respectively.



Analysis of Mobile App Advertising on Admob Platforms



Total advertisers: 44.0K; Monthly advertisers: 15.8K; Total creatives: 834.5K; Monthly creatives: 221.2K

Compared to 2021, H1 2022 saw an increased number of advertisers which reached a peak in May. Overall, it was quite a big fluctuation.

Ad creatives decreased month by month, rebounded in March and rose to reach a peak in May. Compared to the steadily increased number of creatives in 2021, 2022 saw frequent and violent fluctuations in the number of app creatives. App companies will quickly adjust their advertising strategies according to market conditions and relevant policies.





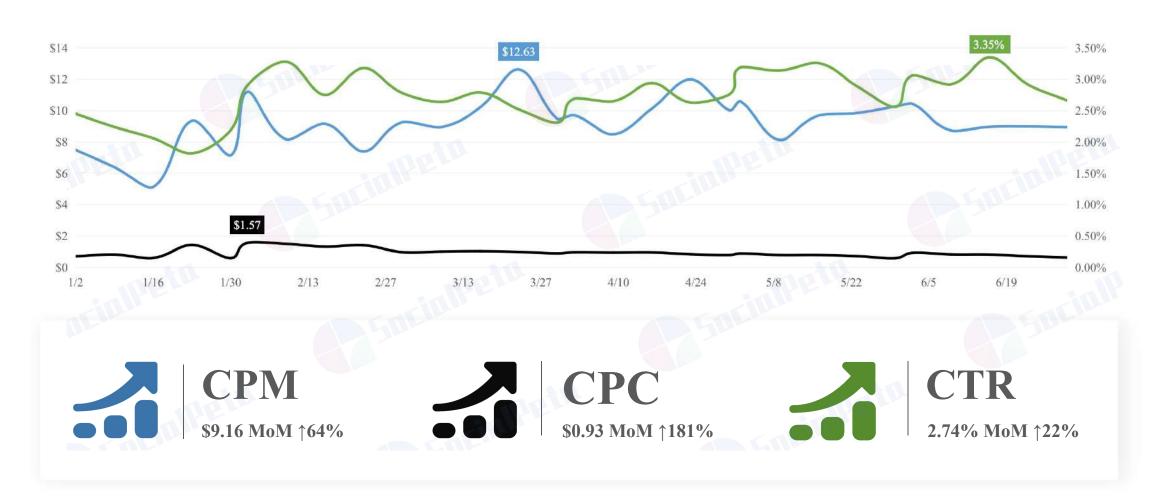


Advertising Cost of Global Apps (Non-Game)

Cost Trends of Mobile Apps (Non-Game)



Advertising cost continued to rise, reaching a CPM of \$9.16 for mobile apps, up 64% MoM.



Cost Trends of Mobile Apps (Non-Game)



CPM in the USA remained Top 1 CPM was over \$9 in all top 10 countries/regions

Mobile apps in the USA had the highest advertising cost, with an average CPM of \$11.88, CPC of \$1.8, CTR of 2.79%.

In addition to the USA, CPM surpassed \$10 in 3 countries/regions including Australia and Singapore. Singapore had the highest advertising cost among all the other countries/regions in Asia Pacific, followed by South Korea and Japan.

	Country/Region	CPM (\$)	CPC (\$)	CTR (%)
	USA	11.88	1.8	2.79
	Australia	11.62	1.51	3.16
V .	Singapore	10.09	0.55	3.21
	Germany	9.78	0.46	3.38
	South Korea	9.67	1.61	2.73
	Canada	9.66	1.05	3.22
V	Japan	9.5	1.73	2.76
	Hong Kong (China)	9.5	1.58	2.82
	Taiwan (China)	9.25	1.38	2.79
	UK	9.12	0.82	3.2

Sorted by CPM from high to low

Cost Trends of Mobile Apps (Non-Game)



Reading apps had the highest average CPM.

iOS and Android had almost the same CPM, but CPC for iOS was \$0.21 higher.



CPM: \$9.22

CPC: \$1.02

iOS

CTR: 2.62%



CPM: \$9.17

CPC: \$0.81

Android

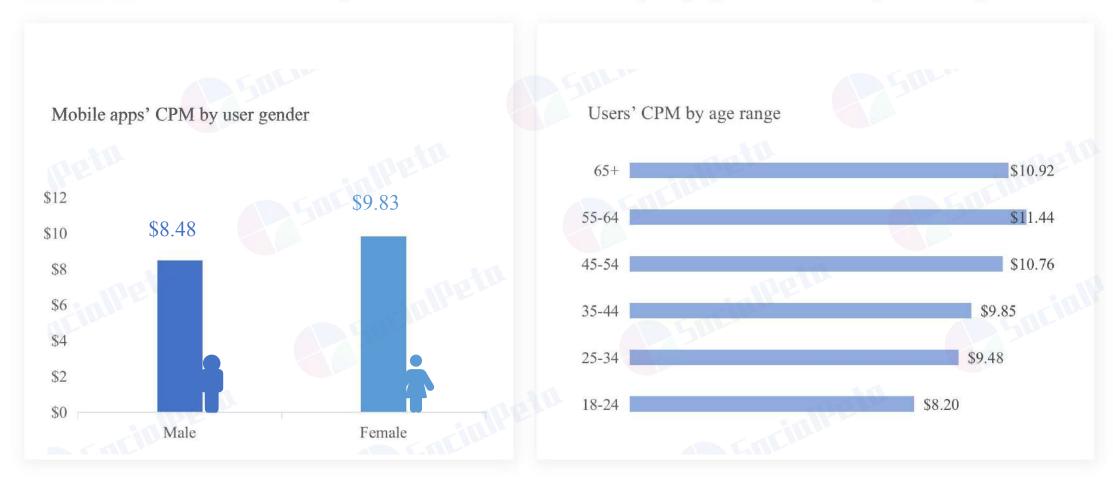
CTR: 2.81%

App Types	CPM (\$)	CPC (\$)	CTR (%)
Shopping	6.75	0.3	2.61
Business	10.15	0.79	2.11
Lifestyle	9.02	0.39	2.8
Finance	6.82	0.49	2.29
Tools	5.31	0.3	2.2
Drink & Food	6.63	0.7	0.81
Entertainment	13.11	1.33	1.58
Productivity	9.09	0.72	1.91
Social	5.72	0.37	1.4
Reading	15.91	1.21	2.47

CPM Trends of Mobile Apps (Non-Game)



Female users' CPM was 15.92% higher than that of male users. People aging 55-64 had the highest average CPM.



CPC Trends of Mobile Apps (Non-Game)



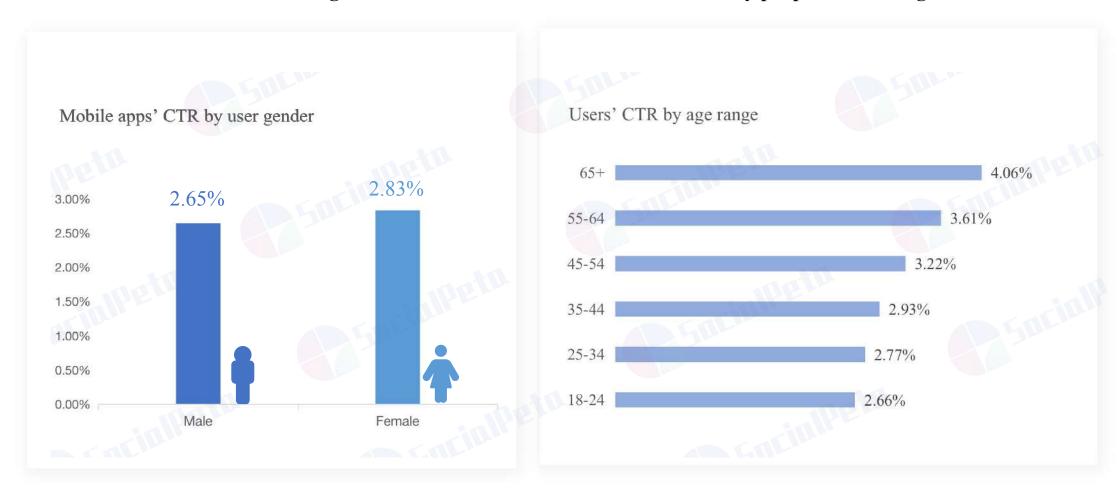
Male users' CPC was \$0.05 more than that of female users. People aging 35-54 had the highest average CPC.



CTR Trends of Mobile Apps (Non-Game)



Female users' CTR was 0.18% higher than that of male users. CTR was directly proportional to ages.



CPA Trends of Mobile Apps (Non-Game)



Highest average download amount is \$1.48.

The curves show that there wasn't much change in the costs of download, purchase, and add to cart in the first 4 months of 2022, and the cost of purchase increased significantly after 23 April.

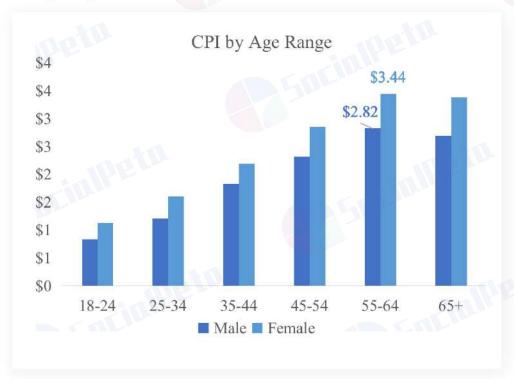


CPI Trends of Mobile Apps (Non-Game)



South Korea had the highest CPI in the world, which was averagely \$11.45

CPI in Asia Pacific was much higher than in other regions. All top 5 countries/regions by CPI were from Asia Pacific. For males, the highest CPI is \$2.82 in the age range of 55-64; For females, the highest CPI is \$3.44 in the age range of 55-64.









Analysis of the Marketing of Popular Mobile App Genres

Top Social Apps on iOS in H1 2022



		Advertising	;			Downloads				(\$) R	evenue	
1	<u>O</u>	WhatsApp Messenger	МЕТА	_x0004	WhatsApp	Messenger	МЕТА	1		Tinder		Match Group
2	P live	Uplive	Asia Innovations Group	2	Instagram	SIL	META	2		Bumble	D	Bumble
3	COL	CDLLife	CDLLife	3	Facebook		META	3	P	Twitch		Twitch Interactive
4	O	Instagram	МЕТА	4	Messenger		МЕТА	4	B	BIGO LIVE	SUCI	BIGO TECHNOLOGY PTE. LTD.
5		Messenger	META	5	Gmail		Google	5	LINE	LINE		LINE
6		BIGO LIVE	BIGO TECHNOLOGY PTE. LTD.	6 {	Snapchat		Snap	6	H	Hinge		Match Group
7	OLD STATE OF	Dama Live	Rolling Luck Studio	7	Telegram		Telegram	7	0.0	Duolingo		Duolingo
8		PeachLive	LODY EDU	8	Twitter		Twitter	8	f	Facebook		МЕТА
9	€->	PLINK	PLINK	9	Picsart		Picsart	9	Cp	Pairs()	Match Group
10	1	Telegram	Telegram	10	Discord		Discord	10	(2)	Azar		Hyperconnect

Top Social Apps on Android in H1 2022



		Advertising				Downloads				\$ Revenue	
1	2	Public	Inshorts	1	O	Instagram	META	1	3	Bigo Live	BIGO TECHNOLOGY PTE. LTD.
2	00	Clatter	hdapp	2	<u>()</u>	Snapchat	Snap	2	7	Tango	TangoMe
3	Helo	Helo	ByteDance	3	f	Facebook	META	3	f	Facebook	META
4	4	TikTok	ByteDance	4	t	TikTok Lite	ByteDance	4		Likee	Likeme Pte. Ltd.
5	UPIIVE	Uplive	Asia Innovations Group	5	f	Facebook Lite	META	5	Ģ	Pococha Live	DeNA
6	3	Bigo Live	BIGO TECHNOLOGY PTE. LTD.	6	3	Josh	Dailyhunt	6	17	17LIVE	17LIVE LIMITEI
7	P	PublicVibe	Dailyhunt	7	(MX TakaTak	ShareChat	7		Grindr	Grindr
8	U	CuteU	Asia Innovations Group	8	y	Twitter	Twitter	8	Livu	LivU	LIVU Team
9	3	Bliss Live	hdapp	9		Moj	ShareChat	9	0	Chamet	FULIAO
10		Yumy	YUMY	10	0	Instagram Lite	META	10	7	Pokémon HOME	Ifwe

Social Apps Featuring Pan Entertainment Have More Advantages in Globalization



COVID-19 pandemic and the international situation increased the demands for pan entertainment.

Since the COVID-19 pandemic broke out, people around the world have had to change their living habits. The unpredictable variants and lockdowns, plus the fast-changing international situations, all have deepened people's anxiety, resulting in their increasing demands for online social entertainment.

Fierce competition among short videos, live streams, entertainment platforms

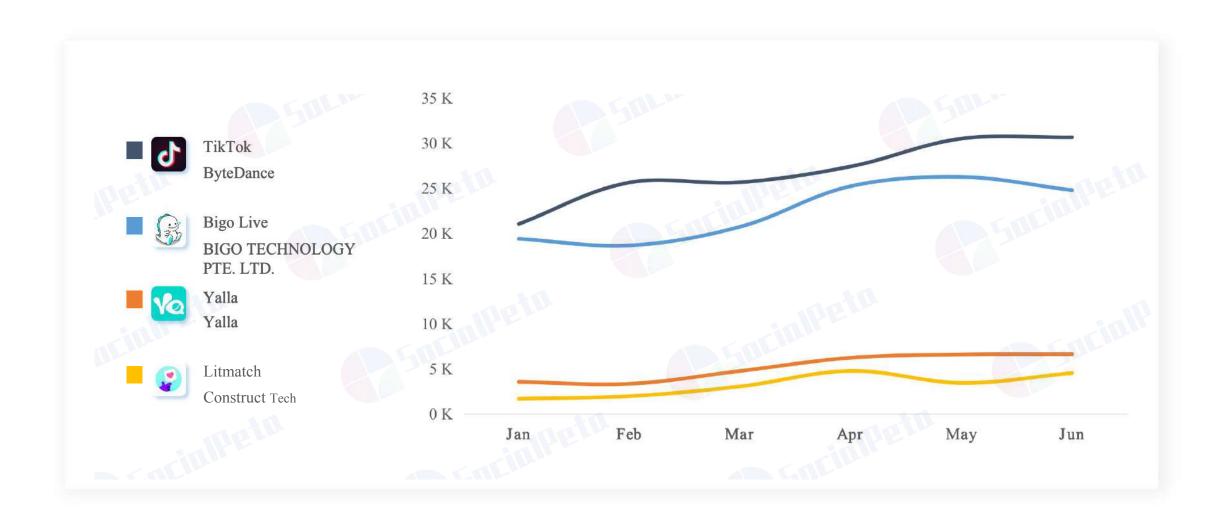
TikTok, Bigo Live, and other short video apps, and live streaming platforms have changed Meta-platforms' dominant position, leading to a fierce competition among thousands of live streaming platforms.



Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

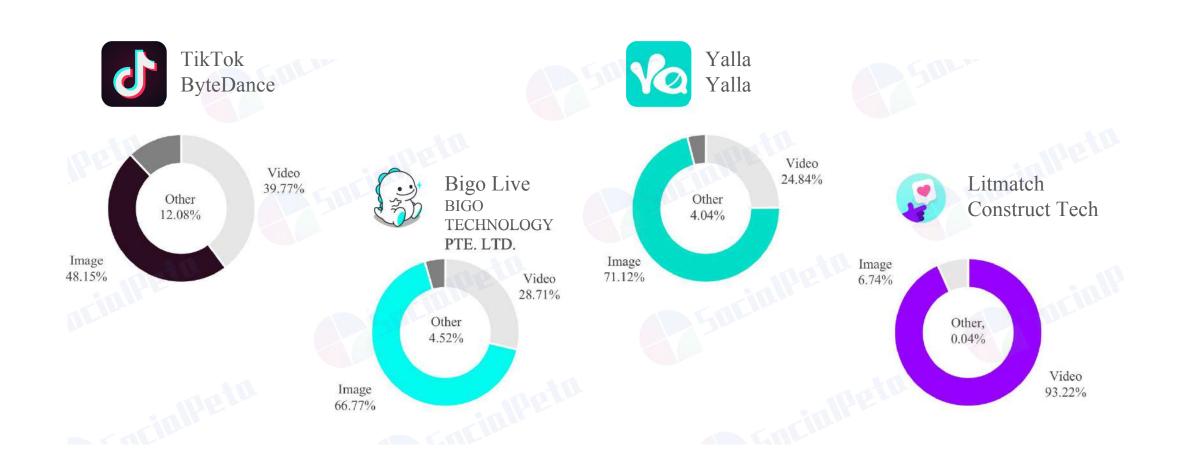
Trends of Pan-Entertainment App Creatives





Popular Pan-Entertainment App Creatives Types





Trends of Pan-Entertainment App Creatives



Dress-up challenge

Give audience a surprise with unexpected dress-up videos



Dancing sexy girls

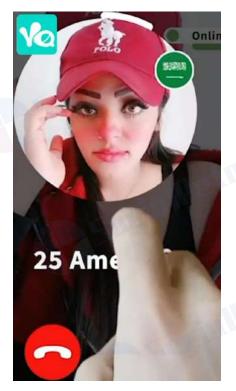
Videos of various sexy pretty girls dancing. With close-ups of the dancing girls following the music



Click to play

Matches for dating

By swiping left or right, users can be matched before a video chat. Showing its powerful social function



Click to play

Real people recommendations

Through broadcasting advertising, online dating apps are recommended by real people. Enhancing people's trust in the apps



Click to play

Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

Top Reading Apps on iOS in H1 2022





Advertising







3	>	Audible	Audible
4		D	STARY
		Dreame	Julian I
5	77.00 1500m		Kodansha
6	(学	Chapters	Crazy Maple Studio
7	マンガ BANG Z	BANG!	Amazia
8	2000 mg	少年	SHUEISHA
9	ePic!	Epic	Epic Creations
10	WEB	WEBTOON KR	NAVER

Top Reading Apps on Android in H1 2022



	I A	dvertising			Downloads	
1	HOLY BIBLE King Jan	nes Bible Learnings	1	HOLY BIBLE Ring leaves Version	King James Bible	Learnings
2	Wattpad	Wattpad	2	W	Wattpad	Wattpad
3	Helo	ByteDance	3	B	Goog <mark>le Pl</mark> ay Books & Audiobooks	Google
4	TikTok	ByteDance	4	BIBELEN	YouVersion Bible	Life.Church
5	Uplive	Asia Innovations Group	5	K	Amazon Kindle	Amazon
6	Bigo Live	BIGO TECHNOLOGY PTE, LTD.	6	≫	Audible	Audible
7	PublicVil	be Dailyhunt	7		Storytel	Storytel
8	CuteU	Asia Innovations Group	8	Ÿ	Pratilipi	Pratilipi
9	Bliss Live	hdapp	9	HOLY BIBLE	Bible Offline	Bíblia Offline
10	Yumy	YUMY	10		MyHeritage	MyHeritage

1000			
1	G	GoodNovel	SINGAPORE NEW READING TECHNOLOGY PTE. LTD.
2		Dreame	STARY
3	121	Webnovel	China Literature Limited
4	AA	Hinovel	HiRead
5	1	Bravonovel	Lovenovel
6		GALATEA	Inkitt
7		Storytel	Storytel
8	Б	BueNovela	SINGAPORE NEW READING TECHNOLOGY PTE. LTD.
9	R	Radish Fiction	Radish
10		Ancestry	Ancestry.com

Revenue

Trends of Online Fiction and Comic App Creatives



Online fiction and comic apps would have many dramatic scenes as well as ethical and moral issues displayed in their creatives, catching people's eyes with somewhat shocking contents.

Common contents: cheating, getting married, getting pregnant, betrayal, immorality. Common elements: werewolf, vampire, bossy CEO. Besides, ad creatives for comics are often animated to show the comics more vividly.















ВВ

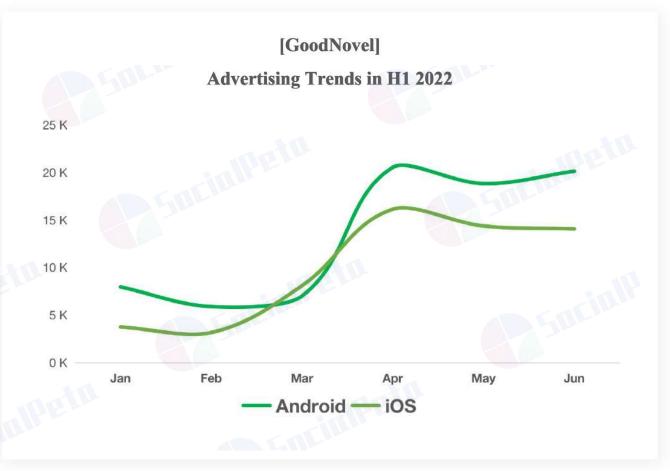
ВВ

ВВ

Popular Online Fiction App: GoodNovel







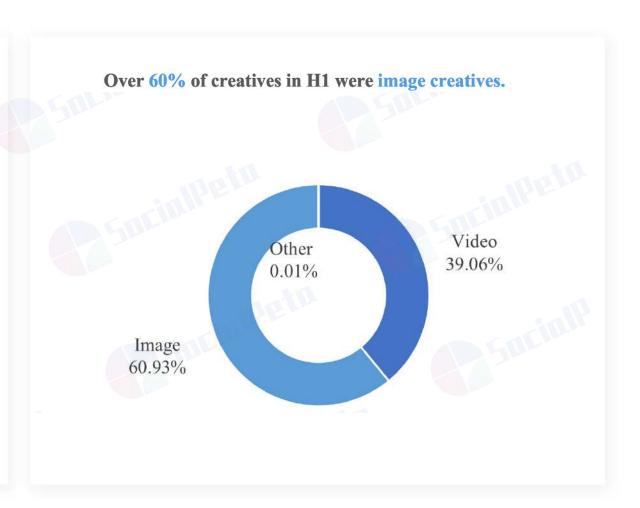
Popular Online Fiction App: GoodNovel



[GoodNovel] has creatives that are edited clips of movies or TV shows, triggering people's imagination with the hero's and heroine's eyes full of love and an ad copy full of stories.



Click to play



Top Tools Apps on iOS in H1 2022



-	_	Advertising	
1	<u>Q</u>	WhatsApp Messenger	META
2	S	Speedd ®	Speedd srl
3	①	GreenSpeed	THREE PANDA
4		Google Authenticator	Google
5		Uranus NetTest	PRIME DIGITAL
6		Zásilkovna	Zásilkovna
7	PanVel	Panvel Farmácia e Perfumaria	Panvel
8	6	RaySpeed	FIVE OCEANS
9	6	FunStory	俊杰 张
10	0	Google Chrome	Google

		Downloads	
1	O	WhatsApp Messenger	МЕТА
2	0	Google Chrome	Google
3	G	Google	Google
4	P	PayPal	PayPal
5		Widgetsmith	Cross Forward Consulting
6	9	Microsoft Authenticator	Microsoft
7		Google Authenticator	Google
8		Viber Messenger	Viber Media
9	Aa	Fonts	Fonts ApS
10	@	Getcontact	Getverify

		Revenue	
1	₩	Dropbox	Dropbox
2	e	ExpressVPN	Express VPN
3	G	Grammarly	Grammarly
4		NordVPN	Tefinkom & CO
5	Ö	RoboKiller	TelTech
6	A	AirBrush	Meitu
7	A	Translate Now	Wzp Solutions
8	M	Mathway	Mathway
9		QR Code Reader	TinyLab
10	0	Sleep Cycle	Sleep Cycle AB

Revenue

Top Tools Apps on Android in H1 2022



		Advertising	
1	Keep	KeepClean	APPS INNOVA
2		FileMaster	SmartVisionMobi
3		PoMelo File Explorer	Android Does Team
4		One Security	One Dot Moblie
5	(b)	speed booster Proxy	PRIME DIGITAL
6		KeepBooster	APPS INNOVA
7		RavoVPN	Five Oceans
8	4	Battery Saver	APPS INNOVA
9	Z	Noizz	Joyy
10		iNovel	iNovel

		Downloads	
1		QR & Barcode Scanner	Gamma Play
2	A	One Booster	One Dot Moblie
3	Z	ZArchiver	ZDevs
4		FileMaster	SmartVisionMobi
5		SHAREit	SHAREit Technologies
6	²	Noizz	Joyy
7		VPN Master Pro	VPM Master
8		Share Vpn	Million status
9		ShareKaro	Nikita Kapadia
10	6	FastVPN	Five Oceans

Downloads

1		NordVPN	Tefinkom & CO
2		Since	SQUARE ENIX
3	Q VPN	Norton Secure VPN	Symantec
4	Orton	Norton 360	Symantec
5	ntiVirus	AVG	AVG
6	R	Kaspersky	Kaspersky
7	ntivirus	Avast	AVAST
8	()	VirusBuster Mobile	Trend Micro
9	1	Turbo VPN	All Connected

Pokémon HOME

Revenue

Pokemon

Trends of Tools App Creatives



Creatives for tools apps are mostly in real-life scenes, highlighting the app's powerful exclusive functions.

Popular creatives for tools apps often include some animations comparing the effects before and after using the app to highlight the app's professional and high-efficient functions. In addition, tools apps for cleaning/optimizing mobile phones would add various well-known mobile phone brands on the cover of their video creatives.



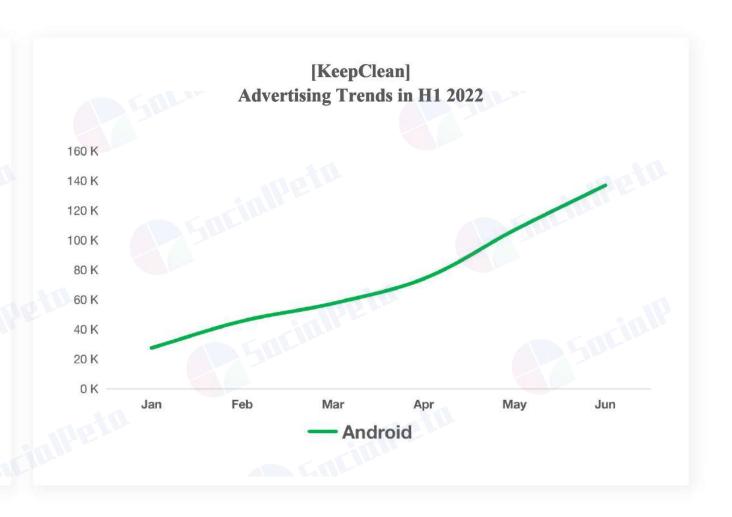
Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

Popular Tools App: KeepClean





- Total Duration (in days): 900+
- H1 Deduplicated Creatives: 17.4K
- H1 Estimated Downloads: 24M
- Top Countries/Regions by Advertising:
 Egypt, Philippines, Indonesia, Mexico, Argentina



Popular Tools App: KeepClean

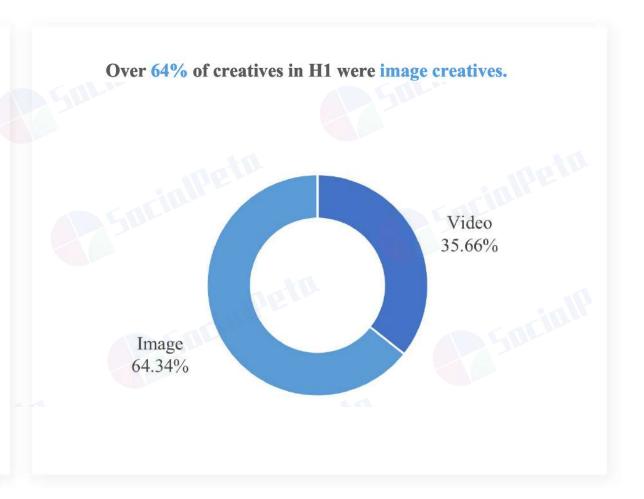


[KeepClean] often displays the contrast between "lagging" and "smooth" mobile phones in its creatives to show how useful it is.

Its image creatives tend to add popular mobile phone types to reach more mobile phone users.

Game delayed?

Click to play



Top Education Apps on iOS in H1 2022





		Download	S
1	*	Google Classroom	Google
2	0.0	Duolingo	Duolingo
3		Toca Life World	Toca Boca
4		YouTube Kids	Google
5	X=	Photomath	Photomath
6		PictureThis	Glority
7	K!	Kahoot!	Kahoot!
8		GuitarTuna	Ovelin
9	B	Brainly	Brainly
10	N	Microsoft OneNote	Microsoft

		Revenue	
1		Toca Life World	Toca Boca
2	0.0	Duolingo	Duolingo
3		PictureThis	Glority
4		GoodNotes 5	TimeBaseTech
5		Simply Piano	JoyTunes
6	+Babbel	Babbel	Babbel
7		ABCmouse.com	Age of Learning
8	epic!	Epic	Epic Creations
9	©	Lingokids	Lingokids
10		Notability	GingerLabs

Revenue

Top Education Apps on Android in H1 2022



	Advertisin	g
1	Domestika	Domestika
2	Binance Academy	Binance
3 5	upGrad	upGrad
4 G	Gran Cursos Online	EDUCACIONAL
5	Mondly	ATi Studios
6	Doping Hafiza	Doping Hafiza
달양	탈잉	Taling
8	PictureThis	Glority
9	EWA	Lithium Lab
10 K	KooBits Parent	KooBits

		Downloads	
1		Google Classroom	Google
2	B	Brainly	Brainly
3	0.0	Duolingo	Duolingo
4	BYJU'S	BYJU'S	BYJU'S
5	X	Photomath	Photomath
6	()	Cake	Playlist Corporation
7	Translate	U Dictionary Translator	NetEase's Youdao
8	Q	QANDA	Mathpresso
9		Unacademy	Unacademy
10		PictureThis	Glority

1	0.0	Duolingo	Duolingo
2	+Babbel	Babbel	Babbel
3		PictureThis	Glority
4	3	ClassDojo	ClassDojo
5	Û	Udemy	Udemy
6	0	Blinkist	Blinks
7	neggin	Noggin	Nickelodeon
8		Rosetta Stone	Rosetta Stone
9		EWA	Lithium Lab
10	Ungorios	Lingokids	Lingokids

Revenue

Trends of Education App Creatives



Education apps had many high-quality creatives: rhythmic videos or real-people interviews.

Adult education apps mostly display their education resources in their creatives, often in ways of "data display" and "real-people interviews". Early education apps mostly display how smooth and cute the UI is.

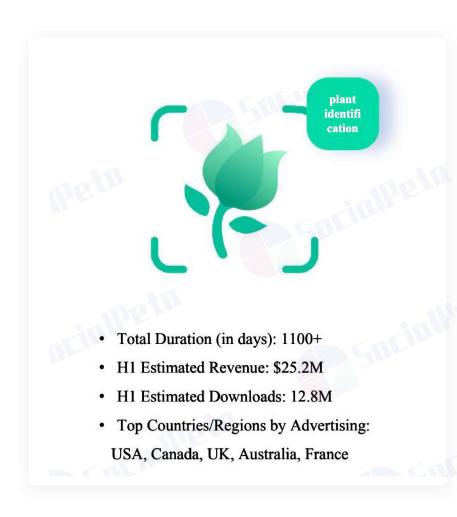


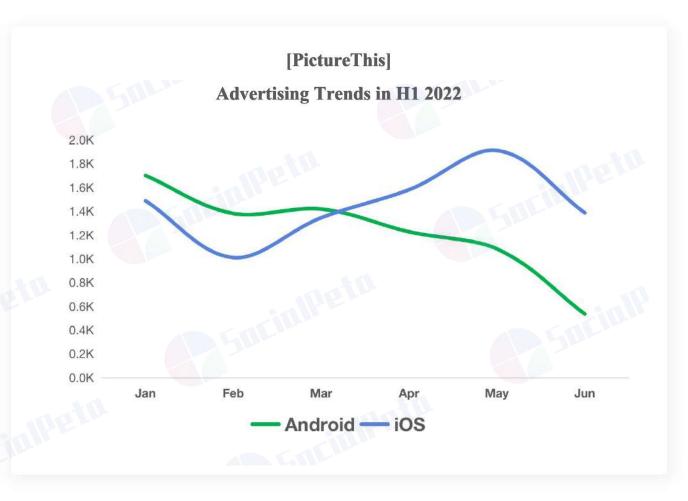
Source: SocialPeta - Advertiser Analysis Date Range: Jan-Jun 2022

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Popular Education App: PictureThis







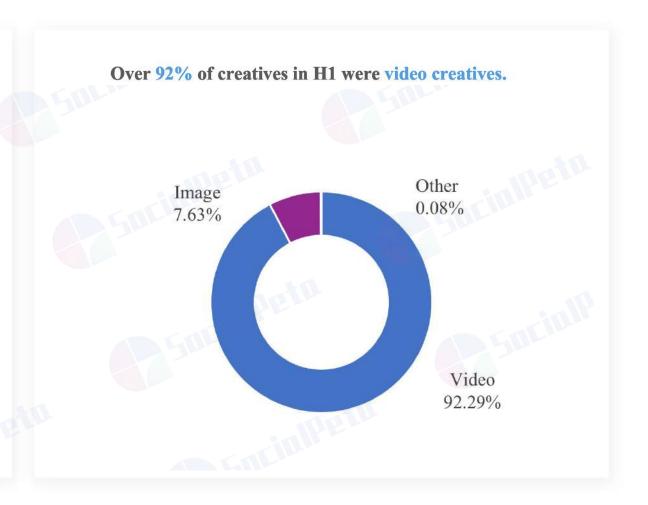
Popular Education App: PictureThis



Most ad creatives for [PictureThis] are videos displaying how to use the app. Electronic sound and scanning animation were added in the videos to highlight the app's technological feature.



Click to play



Top Finance Apps on iOS in H1 2022



	Advertising				Downloa	ds
1	Zilch	Zilch	1	P	PayPal	PayPal
2	Binance Academy	Binance	2	\$	Cash App	Block Inc
3	Lojas Renner	Lojas Renner	3	·\$·	Binance	Binance
4	FBS FBS	FBS	4	P	PayPay	PayPay
5	Wefunder	Wefunder	5	V	Venmo	Venmo
6	Banca Móvil BCP	Banco Credito	6	C	Coinbase	Coinbase
7	Compass	Compass	7	K.	Klarna	Klarna
8	QuickBooks Accounting	Intuit	8		Crypto.com	Crypto.com
9	State Farm®	State Farm Insurance	9	гос услуги	Госуслуги	MinComSvyaz Rossii
10	Banca Móvil BAC Credomatic	Bac Credomatic Network	10	×	StockX	StockX

1	(1)	QuickBooks Self-Employe	d Intuit
2	qb	QuickBooks Accounting	Intuit
3	1	Invoice 2go	Invoice 2go
4	Wi	MileIQ	Mobile Data Labs
5	B	Bloomberg	Bloomberg
6	α	Seeking Alpha	Seeking Alpha
7	© :	ME	Money Forward
8	E	Truebill	Truebill
9	CNBC	CNBC	NBCUniversal Media
10	credit sesame	Credit Sesame	Credit Sesame

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Top Finance Apps on Android in H1 2022



	Advertising		5	Downloads						
1	U	Webull	Webull	1	पे	PhonePe	PhonePe		1	
2	OH	BLOX	Blox B.V.	2		Google Pay	Google		2	
3	G Green	XTrend Speed	RYNAT CAPITAL	3	P	PayPal	PayPal	II.	3	
4	1	Zilch	Zilch	4	Payim	Paytm	Paytm		4	9
5		Crypto.com	Crypto.com	5	. \$•	Binance	Binance		5	
6	FBS	FBS	FBS	6	0	DANA	Espay Debit Indonesia Koe	M	6	
7	∞	OctaFX	OctaFX	7		neobank	Bank Neo Commerce		7	•
8	credit [®] sesame	Credit Sesame	Credit Sesame	8	4	Binomo	Binomo		8	cr
9	D	NanoPay	Oplay Digital Services	9	yono • SBI	YONO SBI	State Bank of India	TIE	9	
10	OK BAPPI	Adakami	Pembiayaan	10	nu	Nubank	Nubank		10	

1	P	QuickBooks Self-Employed	Intuit
2	Wi	MileIQ	Mobile Data Labs
3	©	家計簿 ME	Money Forward
4	K	股市籌碼K線	CMoney
5	α	SA Stock Market Analysis	SeekingAlpha
6	E	Truebill Budget & Bill Tracker	Truebill
7	<u> </u>	Webull	Webull
8	credit sesame	Credit Sesame	Credit Sesame
9		Wallet: Budget Expense Tracker	BudgetBakers
10	S	EveryDollar	The Lampo Group

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Trends of Finance App Creatives



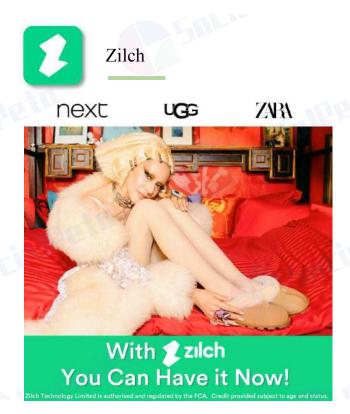
Finance apps tend to have real people in their creatives to earn customers' trust.

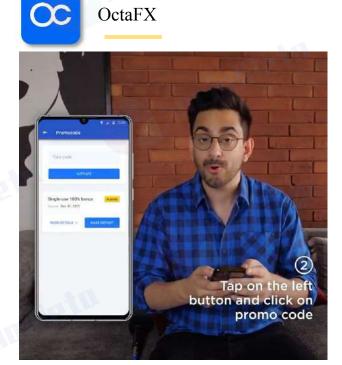
The actors' expressions and movements would quickly make audience feel as if they are also in the scenario. A chatty style of broadcast advertising can earn more trust.



XTrend Speed







ВВ

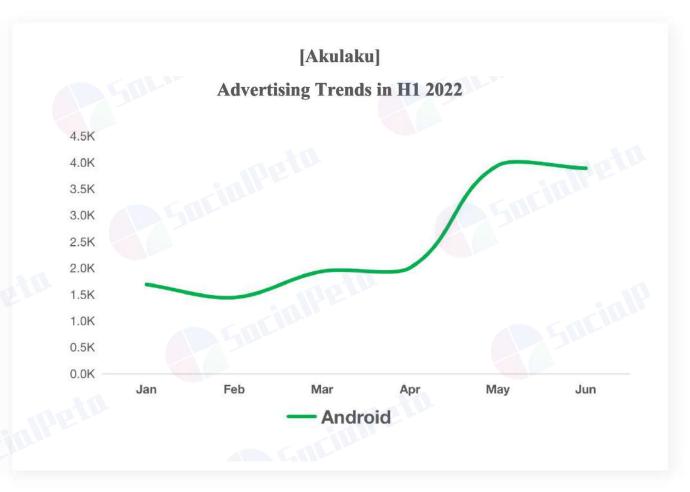
ВВ

ВВ

Popular Finance App: Akulaku







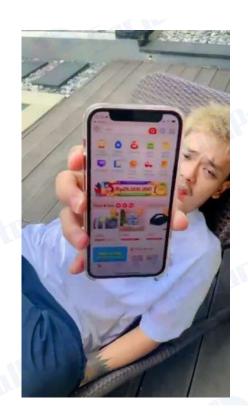
Popular Finance App: Akulaku

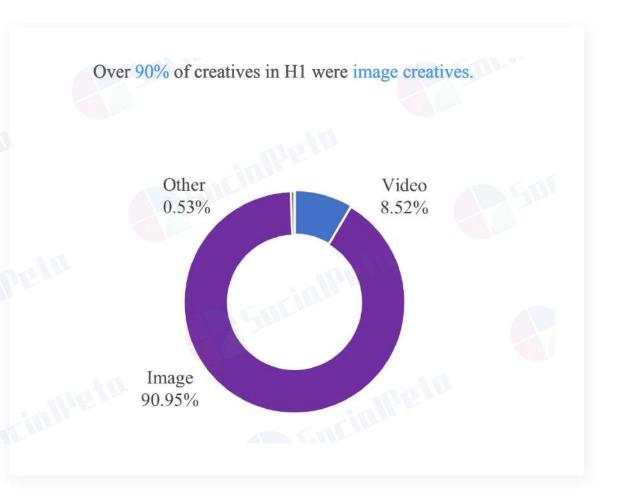


Dramatic short video creatives received relatively more impressions. In addition, most ad creatives for the app display the app's features.

Image creatives mostly display popular products and large sums to attract users' attention.

Click to play









Partner Perspectives

Partner Perspectives



Conversion Rate Optimization is the future!

While most of the mobile app industry likes to focus on top of the funnel growth - UA, ASO, creative optimization - the future lies in conversion rate optimization (the down funnel growth). How to turn installs into customers. By focusing on paywall optimization and onboarding personalization, we've seen tremendous revenue growth for our clients with little to no growth in installs.

I want to break the myth that you need more downloads to grow. You don't! You need to optimize the installs that you are already generating!

In addition, we have seen that our clients who increase their monetization actually increase their retention! These are million downloads a month type of clients.

People who pay, pay attention.

From longer paywalls to personalizing an onboarding experience, these are all factors that help increase your monetization. Lastly, I also think there's a huge opportunity with email marketing that mobile developers are NOT utilizing.





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THANKS