

2024 Global Mobile Apps Marketing Trends White Paper

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With SocialPeta, you can spy on your competitors' ad data, and get ad data from networks, media, and advertisers around the world to inspire you. SocialPeta covers more than 80 countries/regions and over 80 well-known ad channels worldwide, such as Facebook, Twitter, YouTube, TikTok, and Unity. We provide nearly 1.6 billion ad creatives, updating millions each day. Through duration, impressions, popularity, and interactions, we can quickly locate the active high-quality creatives which will be provided to you in real time to help with your marketing plan.

As one of the world-leading advertising and marketing platforms, SocialPeta boasts a huge database and the experience of working with thousands of game companies and providing mobile game workers with more practical methods in order to develop more popular games.

6M
APP Advertisers

1.6B
APP Ad Creatives

1.20M
Daily Updates

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Special Marketing
Analysis of Short
Dramas & Al

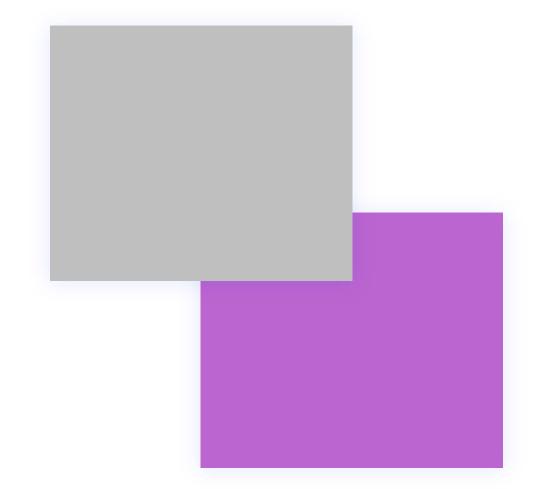


Social, Health, Finance

Marketing Analysis of Popular Mobile App Categories

Marketing Analysis of Mobile Apps in Top Regions







When discussing the major trends shaping the mobile app industry, we are clearly witnessing a decline in the share of affiliate traffic across all verticals and regions. Clients are no longer prioritizing cheap traffic but are focusing on long-term metrics beyond user acquisition costs. There's also a growing emphasis on traffic quality, with more clients willing to accept higher traffic costs to minimize cannibalization and reattribution.

With the introduction of Google Sandbox, I believe this trend toward more robust analytics will only accelerate. Another noticeable shift is that many clients are moving away from audience segmentation. In some cases, campaigns are being launched without specific targeting, even for apps unavailable in entire countries. This change is driven by advancements in traffic source algorithms, with Google leading the way in audience automation. At present, deep segmentation in major DSPs and traffic sources often results in higher costs without a proportional increase in efficiency. I anticipate that full automation will become the standard across all platforms in the future.

Lastly, we're seeing a clear trend toward market monopolization and a move away from self-serve platforms. Many traffic sources have been acquired by large holding companies or similar organizations. Furthermore, several historically self-serve platforms have shifted entirely to managed services. While this reflects the growing trend toward automation, it also indicates that traffic management is becoming increasingly opaque – a "black box."

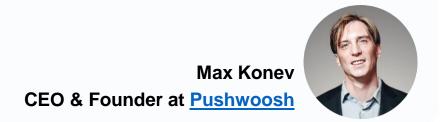




When it comes to the major trends, the mobile app industry will be shaped by two forces: **stricter privacy regulations and rising user expectations for seamless, personalized interactions.** To succeed, apps must unify and activate their user data responsibly—ensuring every interaction, from push notifications to email and SMS, aligns with personal preferences and consent.

Retention-first growth will define most app categories, but earning user trust remains a challenge. There's no Al-driven shortcut to loyalty—brands must prove their value with consistent, relevant engagement.

Still, automation and machine learning will be essential for high-value retention. Apps need to process months of behavioral data and thousands of precise triggers to ensure they deliver the right message when users are most receptive. Success will require a blend of technology and deep human understanding—those who balance it right will amplify lifetime value without compromising trust.



The mobile app industry presents both challenges and opportunities. Challenges include the need for transparency and fairness, particularly regarding policies and regulations, as well as the necessity to bridge gaps in cross-device media strategies. Opportunities lie in several major trends reshaping user engagement and monetization strategies.

One standout trend is the CTV integration and mobile apps. As CTV gains popularity, app developers are leveraging its seamless cross-device experiences to create more interactive and immersive advertising campaigns. Apps with in-built support for CTV ensure users can switch effortlessly between devices while advertisers capitalize on precise targeting across screens.

Telegram-based apps and platforms are another rising trend in Europe. Telegram's ecosystem has become a hub for miniapps, bots, and communities, offering new opportunities for app developers to engage users in innovative ways.

Al and data-driven personalization remain pivotal, but innovation lies in how they're applied. Beyond improving recommendation engines and user experiences. All is being used to automate creative processes in addesign, predict trends in user behavior, and optimize app performance in real time.

These trends signal that innovation, user-centricity, and adaptability will be key to thriving in an increasingly competitive market.



mewton powered by affile

Industry Insights

2024 has been a transformative year for the mobile marketing ecosystem, with several trends that have stood out:

- Rapid Growth of iOS Users in Emerging Markets: One of the most surprising trends has been the substantial growth in iOS users in markets traditionally dominated by Android, such as India, Indonesia, and parts of Africa. This shift has been driven by Apple's strategic pricing, local manufacturing, and a growing preference for premium devices in these regions. This has created new opportunities for app developers and marketers to tap into a previously untapped segment of high-value users.
- **Al-Driven Personalization**: The pace at which generative AI is evolving has been remarkable. AI-powered solutions are now enabling hyper-personalized user experiences in real time, from ad creatives to in-app interactions, which has raised the bar for user engagement.
- Focus on Privacy-First Marketing: With tighter regulations and Apple's continued push for user privacy, brands have had to rethink how they collect and use data. The growing reliance on server-side tracking and privacy-safe attribution models has been a significant shift.
- Emergence of Super Apps in New Markets: Super apps, particularly in emerging markets like Southeast Asia and Latin America, have seen exponential growth, shifting user behavior and requiring marketers to think beyond single-app ecosystems.
- Localized Marketing as a Necessity: With globalization and localization running parallel, brands can no longer afford to ignore localized messaging, especially in culturally diverse markets. This trend is particularly strong in regions like Indonesia, India, and the Middle East.
- Introduction of Apple Search Ads (ASA) in Emerging Markets: The rollout of ASA in regions like Brazil, especially during peak shopping seasons such as Black Friday, has opened up new avenues for advertisers. This strategy leverages the growing iOS user base in these markets, enabling brands to target high-value users effectively.

What surprised me most was how quickly marketers adapted to these shifts. The agility with which brands pivoted strategies to stay ahead of these changes has been inspiring.

Viraj Sinh



Mobile gaming dominates the industry, with 90% of all gameplay occurring on mobile devices. Within this segment, free-to-play (F2P) titles account for over 80%, and globally, ads are the primary revenue source for more than 80% of these F2P games.

Despite this reliance on advertising, the mobile gaming industry faces a critical challenge: the absence of a truly effective, gaming-centric monetization solution. Current methods fall short. Live games, in particular, require monetization strategies that drive profitability without negatively impacting the player experience. However, mobile game developers struggle to achieve scale and profitability due to the limitations of conventional ad formats and monetization platforms. These solutions are often poorly suited for gaming, intrusive, lack proper consent mechanisms, disrupt gameplay, and deliver low eCPMs and fill rates.

The industry urgently needs a gaming-focused monetization solution, such as "game-commerce." This solution should be immersive, consent-based, non-intrusive, prioritize the gamer experience, and offer premium CPMs to boost revenue and other key game metrics.





Scaling App Growth with CTV & Retargeting

The mobile app market continues to expand, but rising acquisition costs and fierce competition are pushing advertisers to rethink their strategies. Sustainable growth now requires a **full-funnel approach**, where **CTV's large-screen engagement and retargeting's precision** work together to drive long-term value.

CTV is evolving beyond brand awareness into a **performance marketing channel**, linking high-impact exposure with **app installs** and in-app actions. As streaming overtakes traditional TV, ad-supported platforms are expanding globally, creating new opportunities for user acquisition. Smadex's collaborations with leading developers have proven that **CTV not only enhances reach but also improves retention and ROAS** through precise targeting and cross-device attribution.

At the same time, **retargeting is becoming essential**. With most users churning within days of installation, reconnecting with past visitors is key to increasing engagement and maximizing LTV. Combining **UA with retargeting** ensures ad budgets are spent efficiently, reinforcing user journeys from first install to repeated conversions.

As a fast-growing DSP, Smadex delivers **Al-powered optimization**, **cross-device reach**, **and full transparency**, helping advertisers scale campaigns with precision. As **CTV and retargeting reshape app growth**, those who integrate both will gain a lasting competitive edge in 2025 and beyond.



Overall Data

Marketing Analysis of Global Mobile Apps in 2024





Top 30 Apps by Advertising on iOS in 2024

1	ICA	ICA ICA Sverige	Food	11	9	MiniShorts Noventure PTE. LTD.	Short drama	21		Manobook MoboReader	Web Fiction
2	ISJ© TEMU	Temu Pinduoduo	Shopping	12	fever	Fever Fever	Entertainment	22	N	Novellair QVON	Web Fiction
3		MoboReels MoboReader	Short drama	13		MoboReader MoboReader	Web Fiction	23	R	ReelShort Crazy Maple Studio	Short drama
4	S	ShortMax Jiuzhou Wenhua	Short drama	14	<u>_</u>	Lera MoboReader	Web Fiction	24	3	FancyNovel 烈英李	Web Fiction
5	D	DramaBox Dianzhong Tech	Short drama	15	S	SHEIN Shein	Shopping	25		ReadNow 成都凤鸣轩	Web Fiction
6	J. A.	Chopstix UK Chopstix Restaurant LTD	Food	16	Me	BetterMe BetterMe	Health	26	M	Mylib 子岳 罗	Web Fiction
7	Kaloss	Kalos TV QINRON	Short drama	17	Š	Sympla Sympla	Ticketing	27	7	PopFic 伦李	Web Fiction
8	©	KARIZ CarGurus	Shopping	18	Ħ	Headway Universe	Education	28		ReadNow 成都凤鸣轩	Web Fiction
9	G	GoodNovel New Reading	Web Fiction	19	D	GoodShort New Reading	Web Fiction	29	\$>	Shot Short Dazoread.com	Short drama
10	MI	6Play M6	Entertainment	20	le	LeReader LeReader	Web Fiction	30		Halara HK DFS Limited	Shopping





Top 30 Apps by Advertising on Android in 2024

1	TEMU	Temu Pinduoduo	Shopping	11	NEWS	Local News NEWSDELIVER	News	21	S @ 11.11 - 12.12	Shopee PH Shopee	Shopping
2	M	NewsBreak Particle Media Inc.	News	12	Alibaba com SLATE SEPTEMBER	Alibaba.com Alibaba	Shopping	22	ı Ş	RSS Junkie Bit Powder	Tool
3	Stack Friday	SHEIN Shein	Shopping	13		Pocket FM Pocket FM	Audio series platform	23		Private Gallery Share Any	Entertainment
4	S	ShortMax Jiuzhou Wenhua	Short drama	14	Novel	GoodNovel New Reading	Web Fiction	24	Sereal	Sereal+	Short drama
5	D	DramaBox Dianzhong Tech	Short drama	15	fever	Fever	Entertainment	25	()	MiniShorts Noventure PTE. LTD.	Short drama
6		MoboReels MoboReader	Short drama	16	B	NovelBar QVON	Web Fiction	26	Trip.	Trip.com Ctrip Travel	Travel
7	Kalos̃	Kalos TV QINRON	Short drama	17		AliExpress Alibaba	Shopping	27	Š	Sympla Sympla	Ticketing
8	R	ReelShort Crazy Maple Studio	Short drama	18	(N)	Multi App KT Tech	Tool	28	P	X PhotoKit X PhotoKit	Photo
9	4	TikTok ByteDance	Short video	19	目	Headway Universe	Education	29		GoodShort New Reading	Web Fiction
10		NovelOasis NovelOasis	Web Fiction	20	(1)	ChatBot X PhotoKit	AI	30		Dreame STARY	Web Fiction



2024 Advertising Trends in Global Mobile Apps

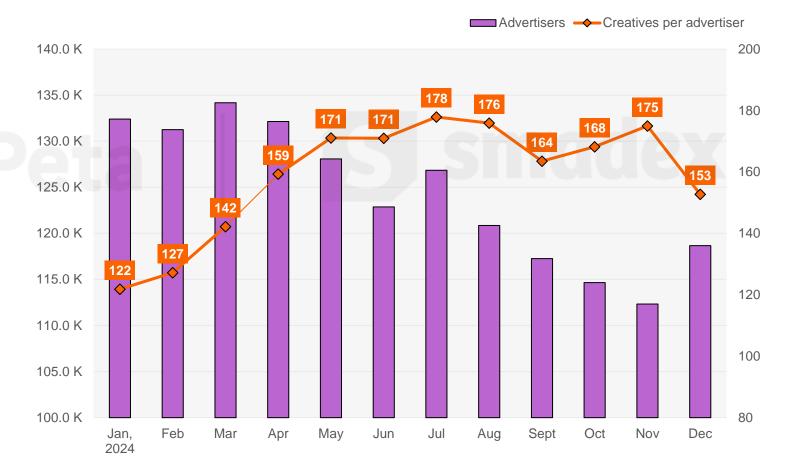
With less competition among mobile app advertisers in 2024, monthly advertisers declined by about 8.9% compared with 2023. There was a significant growth of monthly creatives mainly contributed by top shopping and short drama apps. There were 159 monthly creatives per advertiser in 2024, representing a YoY increase of about 28.7%.



Monthly creatives per advertiser in 2024

159

YoY 28.7%↑





Observations about App Advertising in Top Countries/Regions

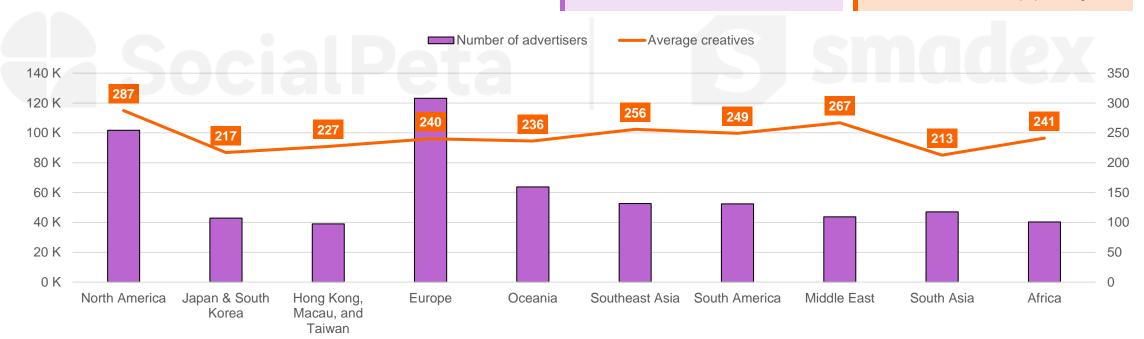
- Europe reported the highest number of advertisers while South Asia had the lowest.
- Middle East is second only to North America in terms of the number of creatives per advertiser.

Highest number of advertisers in 2024: Europe

In 2024, Europe recorded over 123K active mobile app advertisers, the highest among all regions.

Highest average creatives in 2024: North America

North America remained the No.1 market in terms of the number of creatives per advertiser, immediately followed by Middle East which surpassed Southeast Asia, South America, and other popular regions.



Date Range: Jan - Dec 2024

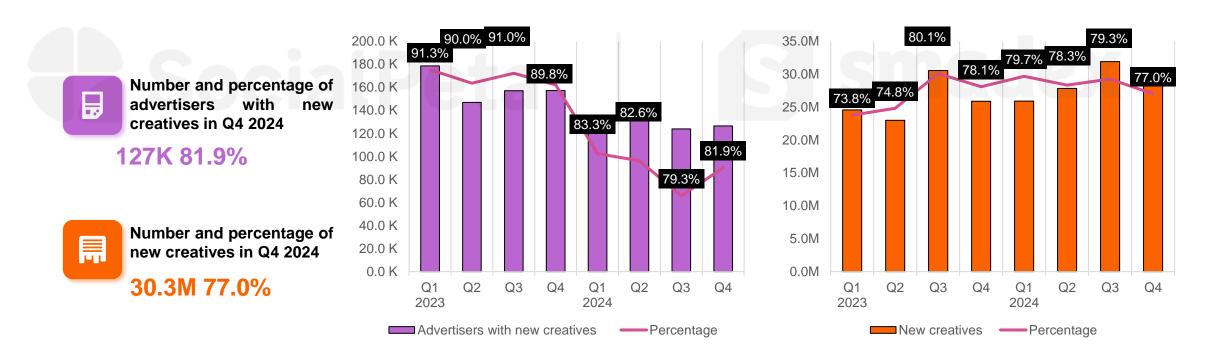




Observations about New Creatives for Global Mobile Apps in 2024

There was a slight decline in the total advertisers with new creatives, but the total number of new creatives surged to a 2-year peak.

- With less competition among middle and small-sized companies in Q3 2024, the percentage of advertisers that released new creatives plunged to a new low of about 79.3%.
- The trend of annual peaks remained the same. The total new creatives peaked in Q3 2024 at about 31.9M.





Percentages of Mobile App Advertising by Category in 2024

Category	% of Advertisers	In comparison to 2023
Business & Office	13.17%	0.37%
Tool	10.76%	0.79%
Lifestyle	9.39%	-0.42%
Shopping	7.83%	-1.74%
Finance	7.79%	-0.12%
Entertainment	6.94%	0.26%
Health & Fitness	6.12%	0.2%
Productivity	6.03%	0.68%
Education	5.9%	0.42%
Food & Drink	4.45%	-0.71%

Category	% of Creatives	In comparison to 2023
Entertainment	15.63%	8.64%
Shopping	12.85%	-1.78%
Reading	12.51%	4.74%
Lifestyle	9.32%	-1.14%
Tool	9%	-4.66%
Business & Office	7.49%	-0.42%
Finance	6.14%	0.31%
Health & Fitness	4.18%	0.22%
Productivity	4%	0.38%
Social	3.32%	-3.22%



Observations about Advertising of Mobile Apps on iOS & Android

Ad creatives increased on iOS, but the number of monthly creatives per advertiser on iOS remained lower than on Android.

Ad creatives on iOS & Android in 2024

Advertisers on iOS accounted for a higher percentage in 2024 than in the past two years. In H2 2024, creatives on iOS accounted for 40.68%, which was higher than the same period last year.



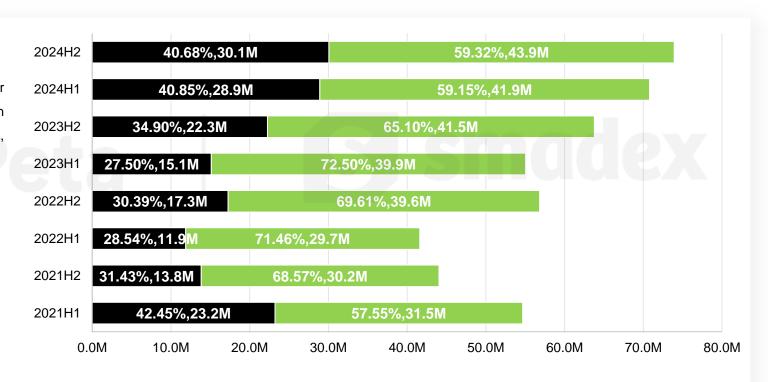
341

Creatives per advertiser on iOS in H2 2024



357

Creatives per advertiser on Android in H2 2024







Top 20 Companies by Advertising

#	Company Name	Number of Advertised Products	Representative Products	#	Company Name	Number of Advertised Products	Representative Products
1	Temu	3	TEMU TEMU	11	Maude Green	6	(EOR) (**)
2	Particle Media	2	N	12	Caller Show	2	PDF
3	MoboReader	12		13	VPM Master	4	O- 2023
4	ICA Sverige AB	4	ICA pronto	14	TikTok Pte. Ltd.	8	6 6 6
5	SHORTMAX LIMITED	PIGLET	S	15	Lara Pollar	4	0 0
6	STORYMATRIX	2		16	Luyao Hong	1	le
7	New Reading	11	Novel Drama	17	M6 Web	4	A.
8	Shopee	20	Ŝ	18	NovelOasis	1	
9	SHEIN	2	SR	19	NEWSDELIVER LIMITED	12	NEWS LOCALES NOTICIAS LOCALES
10	Alibaba Mobile	2	Alibaba.com	20	Google LLC	138	* • •



Special

2024 Major Mobile Apps Going Global



Part 1

Short Drama







Top 20 Short Drama Apps by Advertising in 2024





					π		
1 ShortMax	X Jiuzhou Wenhua	11 DreameShort	STARY	1 ShortMax	Jiuzhou Wenhua	11 JoyReels	JoyDream Limited
2 MoboRed	els MoboReader	12 JoyReels	JoyDream Limited	2 DramaBox	Dianzhong Tech	12 FlexTV	MPU
3 DramaBo	Dianzhong Tech	13 ShortsWave	Webeye	3 Kalos TV	QINRON	13 DreameShort	STARY
4 Kaloš Kalos TV	QINRON	14 My Drama	Holy Water Limited	4 MoboReels	MoboReader	14 NetShort	NETSTORYSMA TRIX
5 MiniShor	rts Noventure PTE. LTD	. 15 Playlet	Playletmedia	5 ReelShort	Crazy Maple Studio	15 Shot Short	Dazoread.com
6 CoodSho	ort New Reading	16 SnackShort	Menglu Culture	6 MiniShorts	Noventure PTE. LTD.	16 ShortsWave	Webeye
7 Shot Shot	ort Dazoread.com	17 NetShort	NETSTORYSMATRIX	7 StardustTV	Shanhai Duanju	17 Playlet	Playletmedia
8 ReelShor	rt Crazy Maple Studio	18 DramaShorts	Brailion Ventures Limited	8 GoodShort	New Reading	18 My Drama	Holy Water Limited
9 FlexTV	MPU	19 HoneyReels	HK YAWEN INFORMATION	9 Sereal+	COL	19 DomiReel	Domies Technology
10 Stardust	TV Shanhai Duanju	20 Sereal+	COL	10 DramaWave	SKYWORK AI	20 SnackShort	Menglu Culture



Annual List of Top Short Dramas by Advertising

Top 10 in Europe & America

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2	
3	ASSESSMENT OF THE PARTY OF THE
4	Top folk
5	The CEO'S MATTE BRIDE
6	Pro Rijected
7	ANT.
8	UNIANID
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10	

The Divorced Billionaire Heiress	32.9K	1
The World Treats Me Kindly	22.0K	2
大富豪のバツイチ孫娘	21.1K	3
Final Call for Love	20.8K	4
The CEO's Mute Bride	19.6K	5
The Rejected Luna Returns with a Son	17.7K	6
It's Meant To Be	17.6K	7
The unwanted mate	17.5K	8
Chasing My Rejected Wife	17.2K	9
Taming Mr. Black	17.1K	10

Top 10 in Southeast Asia

The World Treats Me Kindly	22.0K
大富豪のバツイチ孫娘	21.1K
Twist of Fate	15.0K
Marry a Stranger	13.8K
Mafia's Tender Torture	12.2K
The Dominant Heir's Triumphant Return	12.1K
Masked Magnate: The Dominant Son-in- Law	11.6K
After the eviction, the brothers cried for forgiveness	11.0K
Crowned in Love: The Mother of Three Big Shots	10.1K
Secret Love	10.1K



Annual List of Top Short Dramas by Advertising

Top 10 in Japan

1	U. September 1
2	
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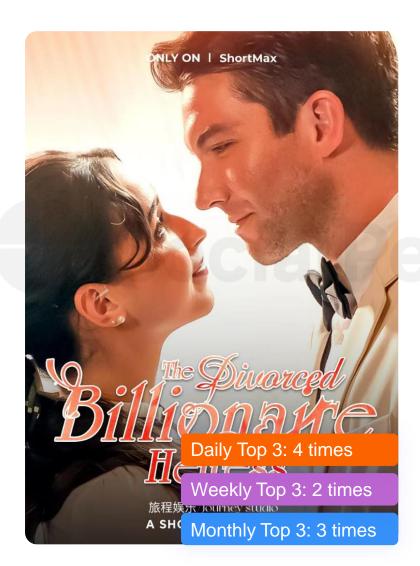
The Divorced Billionaire Heiress	32.9K	1
The World Treats Me Kindly	22.0K	2
大富豪のバツイチ孫娘	21.1K	3
It's Meant To Be	17.6K	4
Chasing My Rejected Wife	17.2K	5
His Ultimate Favor Is Me	14.1K	6
The Dominant Heir's Triumphant Return	12.1K	K7
Revenge of XXL Wife	11.8K	8
Masked Magnate: The Dominant Son-in- Law	11.6K	9
The Lost Heir: His Dawn of Reckoning	11.1K	10

Top 10 in South Korea

His Ultimate Favor Is Me	14.1K
Masked Magnate: The Dominant Son-in- Law	11.6K
The Lost Heir: His Dawn of Reckoning	11.1K
After the eviction, the brothers cried for forgiveness	11.0K
Crowned in Love: The Mother of Three Big Shots	10.1K
The Office Pushover Is The Real Heiress	8.96K
世界は優しくしてくれる	7.22K
I Remembered I Am Rich	6.37K
Queen of the Battlefield: Her Return to Glory	5.71K
The Wedding Day Divorce	5.70K



Annual Popular Short Drama by Advertising

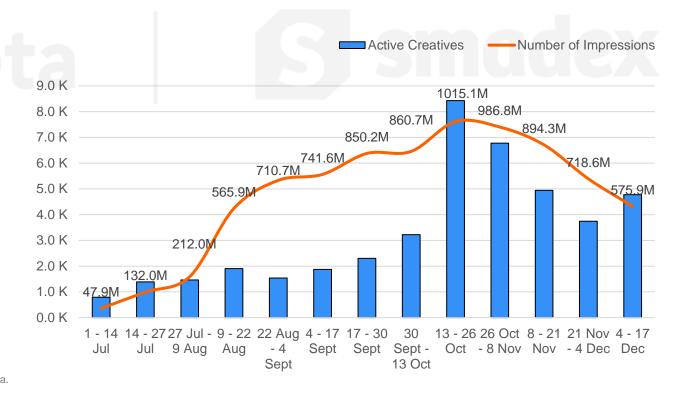


Name: "The Divorced Billionaire Heiress"

Available on : [S] [D] [?]

Total creatives: 40K **Total Impressions**: 2.0B

Major regions of advertising: UK, USA, Canada, Australia, Germany...





Analysis of Popular Ad Creatives for Short Dramas

Popular active ad creative: This 24-minute creative packs plenty of twists, starting with a fresh divorce, a flash marriage, and the hidden identities of the 2 protagonists. Challenges from other characters add drama, building to the heroine's big reveal. The creative ends with the appearance of the Northern tycoon, a cliffhanger to attract more downloads.

Click the following images to play the video





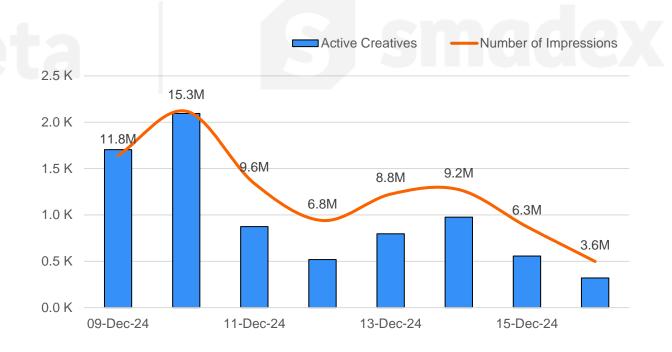
Popular Short Drama by Advertising in December



Name: "My Sugar Baby Turns Out to be NYC's Richest Man"

Available on : 💋 🖒 🖸 🖸

Major regions of advertising: USA, UK, France, Canada, Australia...

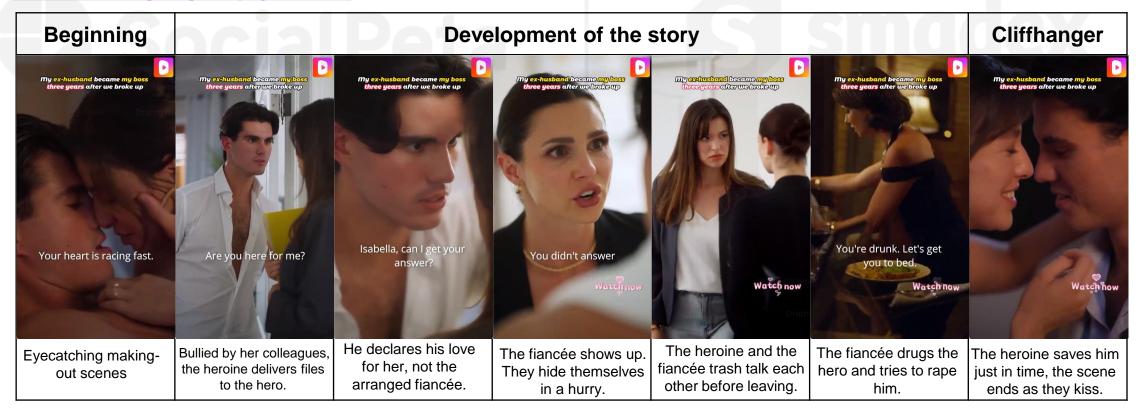




Analysis of Popular Ad Creatives for Short Dramas

Popular active ad creative: There are a series of flashbacks. It starts with some making-out scenes to attract attention, followed by telling their love story where his fiancée catches them in the act. Then the fiancée drugs him but that only leads to a stronger bond between the 2 protagonists. The creative ends while they are making out, leaving it to the audience's imagination.

Click the following images to play the video





Regional Breakthrough in Popular Short Dramas

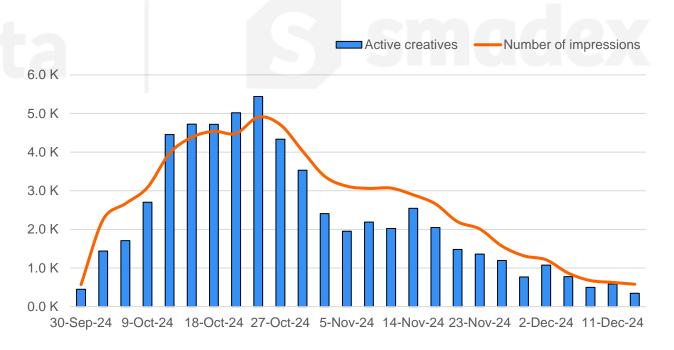


Name: "大富豪のバツイチ孫娘"

Available on : §

Major regions of advertising: Japan, USA, Taiwan (China) Indonesia,

Thailand

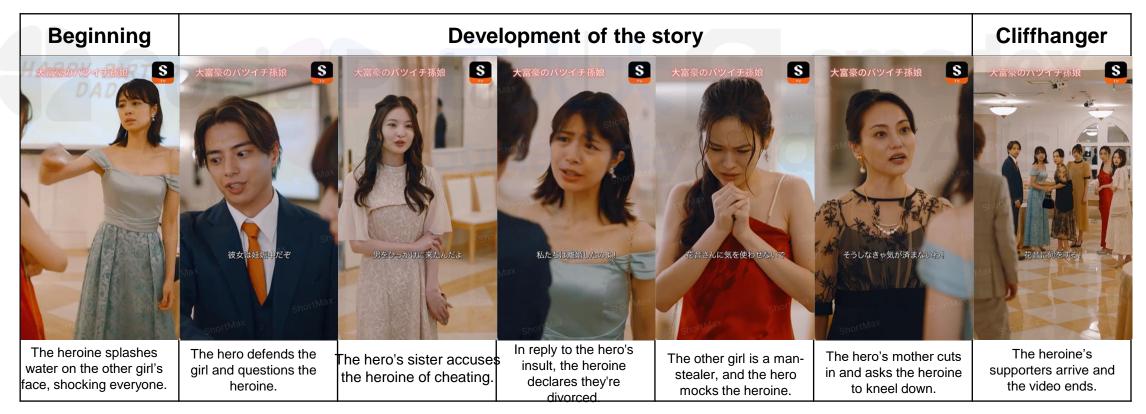




Analysis of Popular Ad Creatives for Short Dramas

Popular active ad creative: the Japanese version of Finding Out the Ex-Wife Is the Granddaughter of the Richest Man. With characters in Japanese style, it follows the usual formula: a mean mother, a rival girl, and the heroine's supporters arriving just in time to save the day.

Click the following images to play the video

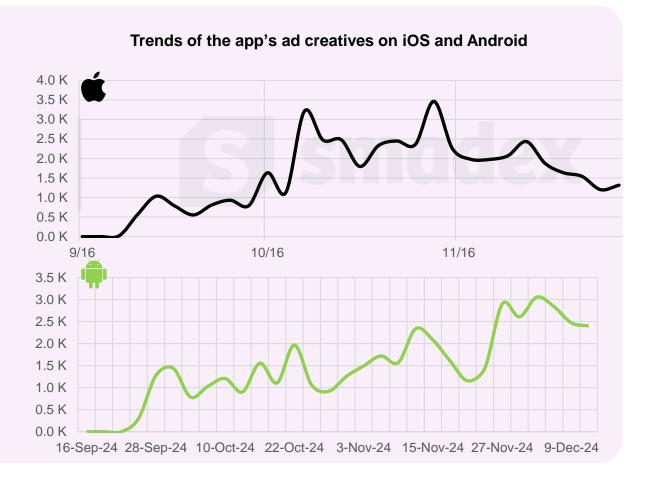




MoboShort has been expanding globally quietly, maintaining stable revenue growth

MoboReader shaped the short drama market with MoboReels, initially focused on translated dramas. Later, MoboShort was launched to cater to global tastes. Over time, both apps began offering local short dramas, securing a strong presence in the global market.

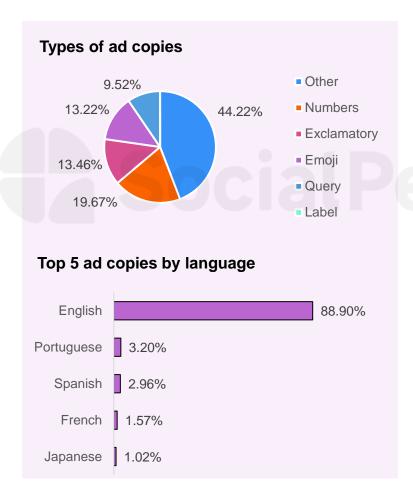
MoboShort MoboReader **Advertising Data** First advertising date: Aug 2024 Total deduplicated creatives: 49.8K Top 10 countries/regions by advertising USA Brazil Sout Africa The Philippines Indonesia Canada Australia India France

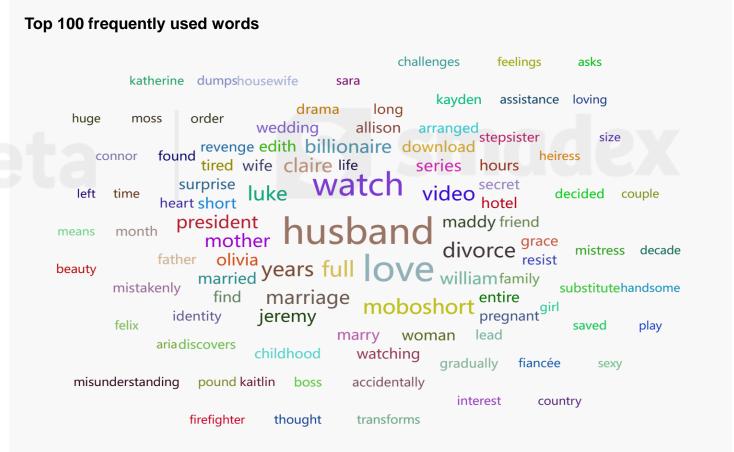




Observations about Ad Copies for MoboShort

MoboShort targeted users in Europe and America, with over 88.9% of its ads in English, followed by Portuguese and Spanish. The app primarily focused on female users, as reflected by the frequent use of the word "Husband" in its ads.







New Al-powered interactive drama app - My Drama

Holy Water Limited started with live wallpapers in 2020, then expanded into novels and interactive games. In 2024, it launched *My Drama*, an interactive movie game app with Al partners, grossing \$3 million in 5 months and completing its development matrix.

My Drama Holy Water Limited **Advertising Data** First advertising date: Mar 2024 Total deduplicated creatives: 7.79K Top 10 countries/regions by advertising USA Canada France Germany Italy Poland Australia Mexico



Portugal

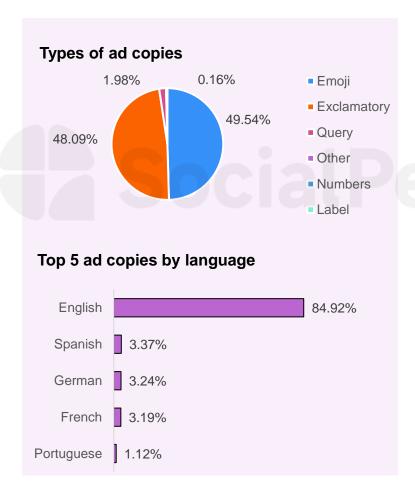
The Netherlands

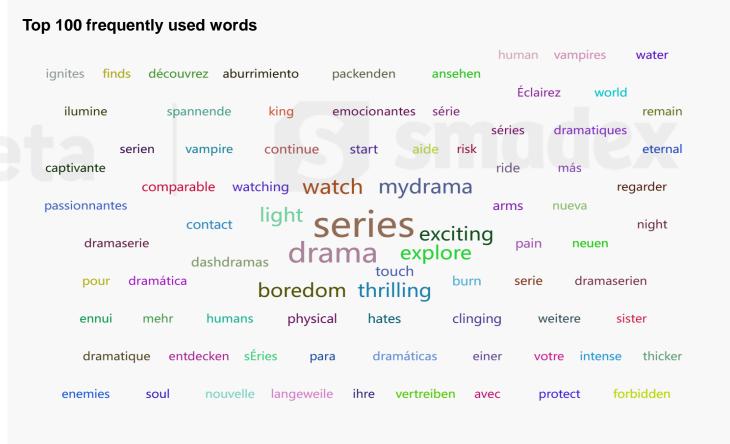




Observations about Ad Copies for My Drama

English was the dominant language, followed by Spanish, German, and French. Aside from "drama," "series" was the most common term used for recommendations, with words like "exciting," "thrilling," and other romantic terms also standing out.

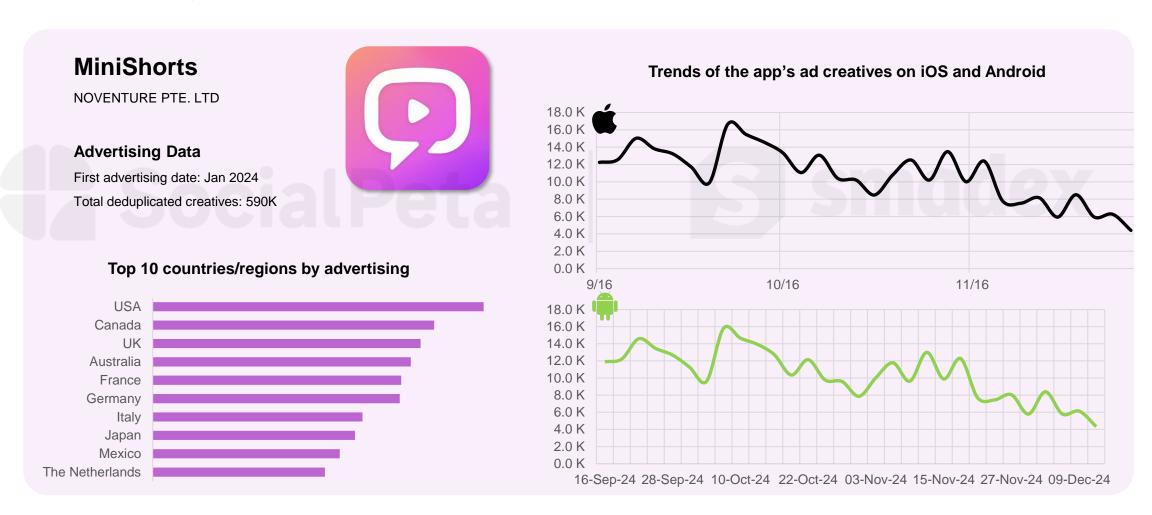






The app is on the list of top apps by advertising

Minishorts started slowly with creatives but ramped up in July, peaking in September and October. It ranked among the top apps for advertising, with similar trends on iOS and Android.

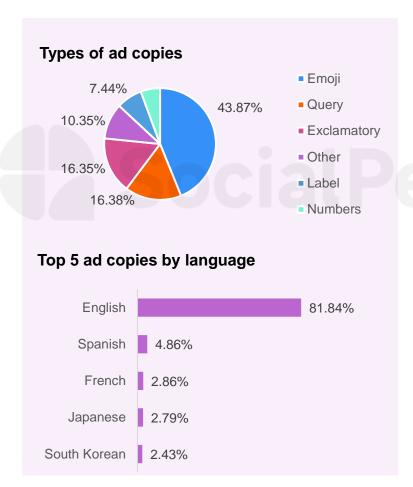


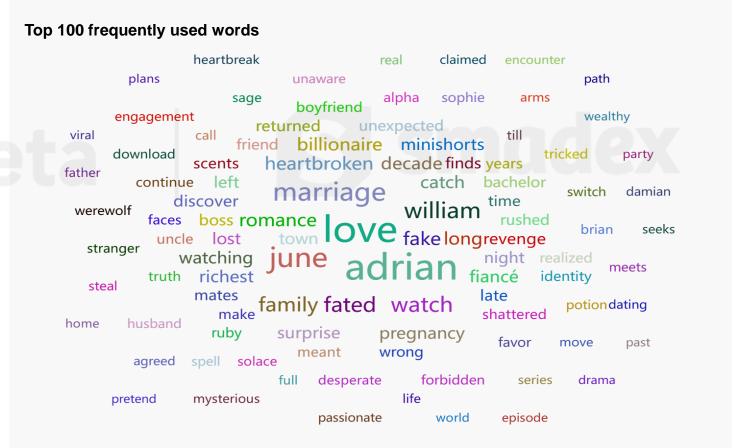




Observations about Ad Copies for Minishorts

Emojis made up over 43% of popular ad copies, appealing to social platform users. The most common word was "Adrian," the main character of its top short drama. Minishorts continued to focus on love and hate stories.

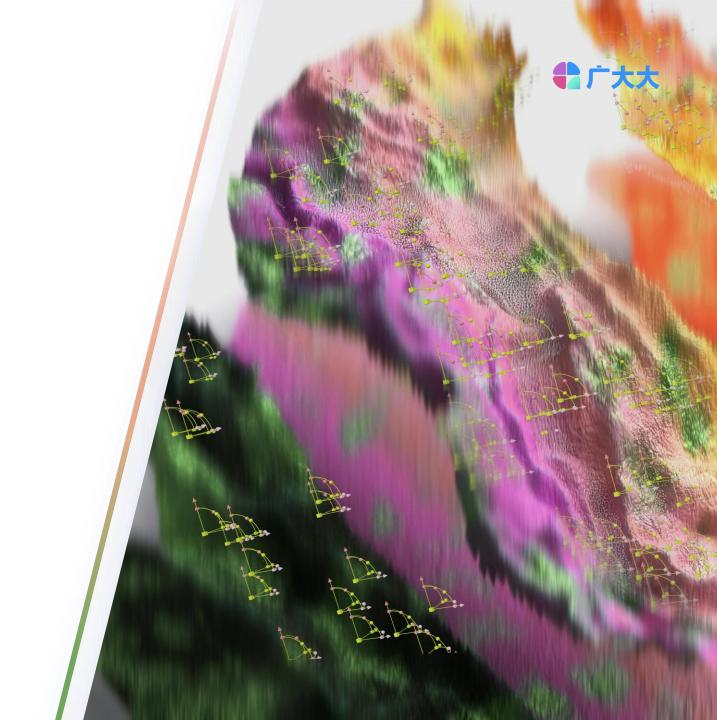




Part 2

AIGC

AI PLUS APPS







Top 20 AIGC Apps by Advertising in 2024





1	Zeely	Zeely	11 6	Revive	RefaceAl	1	ChatBot	X PhotoKit	11	Poly.Al	CLOUD WHALE
2	Al Translator	THREE TIGER NETWORK	12 6	Fotorama	AppNation	2	OCR Swift Scanner & QR	Treesni2	12	Retake Al	Codeway
3 Canva	Canva	Canva	13	Glam Al	Glamlabs	3	Zeely	Zeely	13	Mivi	AI Dreamweaver
4 A	Voice Translator & Al and Fast	ZHONGZHI YOLO HK LIMITED	14	Go Translator	SPARK TECH LIMITED	4	Safe QR	HealthyLifeCare	14	G rammarly	Grammarly
5	Lift	Lift	15 Retake	Retake Al	Codeway	5	Photo Al	X PhotoKit	15	Photoroom Al	Photoroom
6 Re	Reel.Al	CREATIVE FITTING HK LIMITED	16	Prequel	Prequel	6	Talkie Al	Minimax	16	Reface	NEOCORTEXT
7 🔰	Plantin	PlantIn	17	Lisa Al	Convert Software	7 0	uwa Canva	Canva		PicMa	MagicTiger
8	Al Phone	Al Phone Call	18 🕝	Grammarly	Grammarly	8	Linky Al	SKYWORK AI	18	OCR Swift Scanner Lite & QR	Treesni2
9	Chatbot Al Assistant	APPNATION	19	VivaVideo	Xiaoying	9	Ai Browser	Readerland	19	Opera browser with Al	Opera
10 A	Translate Voice: Al Translator	HAPPY TOOLS HK LIMITED	20 Ai	Photo Al	X PhotoKit	10	SelfyzAl	Ufoto	20	Al Mirror: Hugs Video & Photo	POLYVERSE INC.



Al image-processing tool launched exclusively for social media

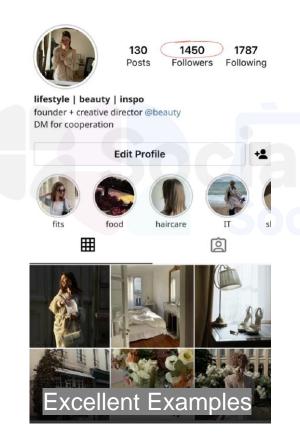
Lift: Reels & Stories Maker, one of the top social media management tools of 2024, offers customizable patterns, music sync, Al-generated portraits, diverse fonts, themes, and free background music. It has a 4.9 rating on the App Store.





Analysis of Popular Ad Creatives for [Lift]

Most tool app creatives highlighted features, while some created urgency or offered solutions. The most effective creatives were those featuring KOL recommendations and successful user examples.







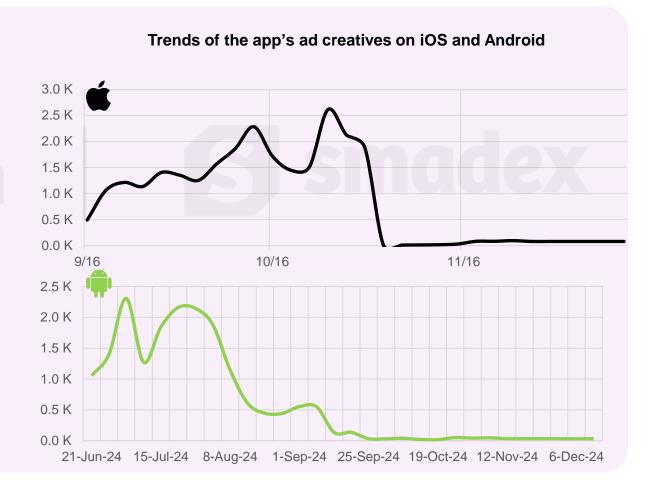




The AI chatbot with great popularity on RedNote

The "LoveyDovey" app, available in multiple Asian languages, gained nearly 300K weekly active users and 800K installs, grossing over \$500K in revenue within 4 weeks. After gaining popularity through UGC on social media, the app reduced its ad creatives.







[러비더비]'s Excellent Active Video Creative

Released on Google Ads(Admob)

Advertised in countries/regions : South Korea

Features:

As an essential Al language cosplay app for dream girls, the app's creatives cover all kinds of handsome men. This creative is mainly about various priests, which is probably because of the religious beliefs in South Korea. Deep localization is still the most important key to market exploitation.

426.8K

Estimated Impressions **734**

Popularity





The "weird rules" app is making a major push in China while quietly trialing overseas.

BagelBell, a ByteDance Al product formerly known as [AnyDoor], initially released few creatives before October. As domestic ad creatives increased, the app, known for its "weird rules," allowed players to unlock Al agents' smart mode for longer memory through payments.

BagelBell

ByteDance

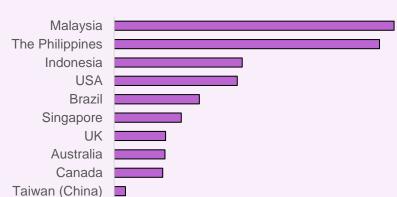
Advertising Data

First advertising date: Dec 2023

Total deduplicated creatives: 2.97K



Top 10 countries/regions by advertising







[BagelBell]'s Excellent Active Video Creative



Advertised in countries/regions: Malaysia, Indonesia

Features:

The creative shows that a boyfriend is jealous of an AI agent, subtly showcasing the completeness of the AI agent. And the girl's natural introduction absorbs the audience completely.

9.4M

Estimated Impressions

1000

Popularity





Popular Categories

Marketing and Advertising Analysis of Mobile Apps







Social







Top 20 Social Apps by Advertising in 2024



iOS



1 SK Skool	skool.com	11 Cozzy	MIND CATCH STUDIO	1 0	TikTok	ByteDance	11 Pinterest Lite	Pinterest
2 Telegram	Telegram	12 CDLLife	CDLLife	2	BigoLive	BIGO Technology	12 frnd FRND	FRND
3 KakaoTa	l k Kakao	13 Plume	YI Jian Mei Studio	3	Instagram	Meta	13 Timo Club	JUST ONE
4 TenderU	TenderU	14 SoulChill	SpaceCape	4 S	∢ Skool	skool.com	14 HotCrush	Spring Technology
5 Kiyo	Lianoucai Studio	15 Turn-Up	Dately	5 Linky	Linky Al	SKYWORK AI	15 TenderU	TenderU
6 Jive	金兴 吕	16 Kismia Dating App) Kismia	6 500	sugo	Newborn Town	16 Familo	Familonet
7 BigoLive	BIGO Technology	17 Wechat	Tencent	7	Kismia	Kismia	17 MeYo	MeYo
8 Famio	Gismart Limited	18 Bumble	Bumble	8	Facebook	Meta	18 ChatA	GIRLPOWER HK LIMITED
9 VivaVide	o Xiaoying	19 Discord	Discord	9 11/21	REDnote	RedNote	19 Wyok Wyak	WeNext
10 PeachLiv	e 乐积科技	20 Kawa	Chuang Ge Studio	10 🧲	Litmatch	Construct Tech	20 CDLLife	CDLLife



More diverse and innovative content in the global market increased app stickiness and activation

Bigo Live, founded in Singapore in 2014 and launched in 2016, quickly expanded to 150+ countries by early 2021. In 2023, it launched Real Match, a social networking app, which nearly doubled its DAU in six months, boosting user registration, spending, and ROI.

Bigo Live

BIGO Technology

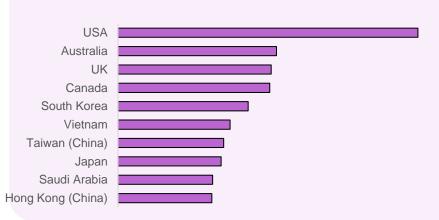
Advertising Data

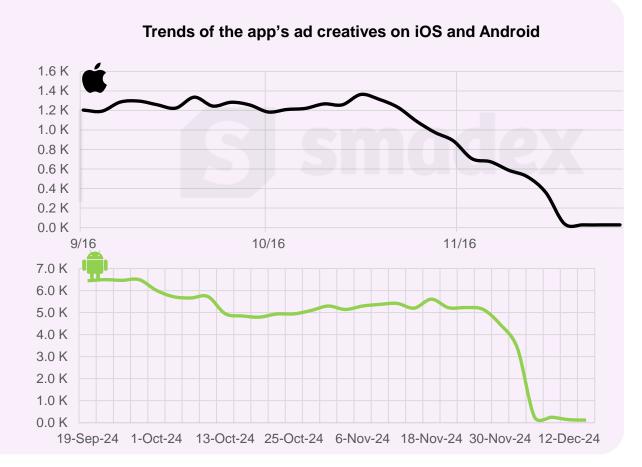
First advertising date: Jul 2015

Total deduplicated creatives: 1.18M



Top 10 countries/regions by advertising







[Bigo Live]'s Excellent Active Video Creative



Advertised in countries/regions : USA

Features:

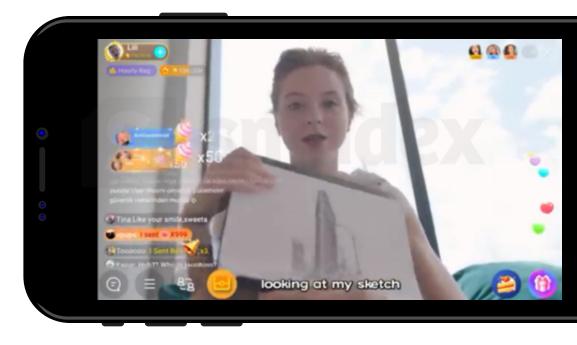
The creative highlights the app's feature of working as a companion by showing how an unappreciated painter and a sports fan can be recognized and make money through live-streaming. Meanwhile, people can also have some relaxing time through live-streaming.

15M

Estimated Impressions

1000

Popularity

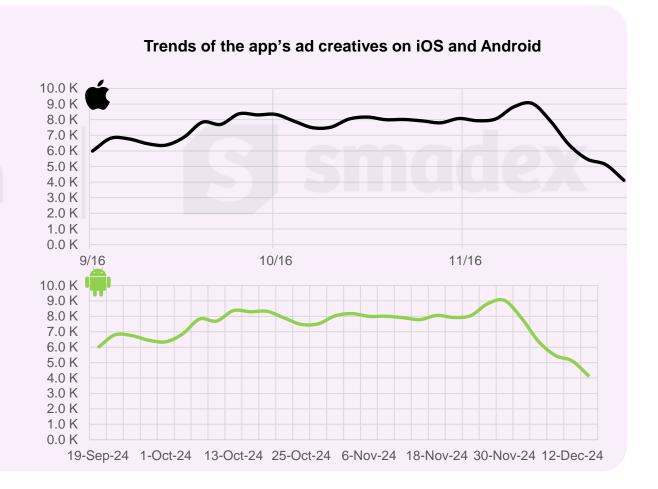




An integrated platform for creation, community, and profitability.

Skool is an online community platform for creators, coaches, and community builders to host courses, engage with members, and earn through rankings and activities, driving user acquisition.

Skool Skool.com, Inc. **Advertising Data** First advertising date: Jun 2023 Total deduplicated creatives: 139.5K Top 10 countries/regions by advertising USA Canada Germany Australia France Italy The Netherlands Switzerland Belgium





[Skool]'s Excellent Active Video Creative



Released on : YouTube

Advertised in countries/regions : USA

Features:

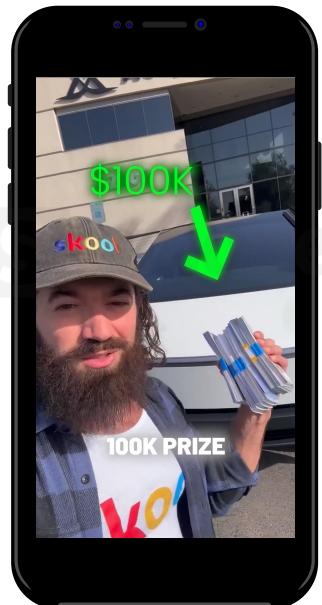
Social activities are very important but the prize is more tempting. The incentive activity of the community is introduced by a real person who directly shows the cash. It's straightforward and very sincere.

790K

Estimated Impressions

1000

Popularity





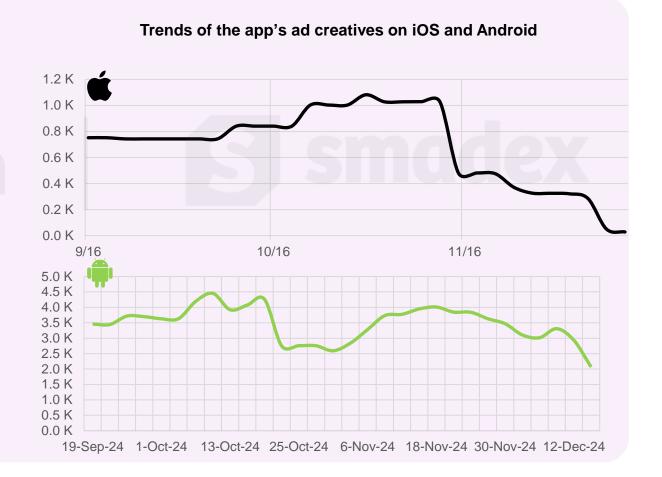
Started in Southeast Asia, now embraces metaverse.

Litmatch gained over 50M users by focusing on Southeast Asia, particularly in the Philippines, Thailand, and Malaysia. Despite the fading metaverse trend, its unique virtual images kept it popular.

Litmatch Construct Tech Advertising Data First advertising date: Nov 2020 Total deduplicated creatives: 97.0K Top 10 countries/regions by advertising

Taiwan (China)

Malaysia
Indonesia
Turkey
The Philippines
Brazil
Mexico
Japan
USA
Thailand





[Litmatch]'s Excellent Active Video Creative



Advertised in countries/regions: USA

Features:

The creative is very colorful and fancy, catering to young people's tastes. It shows many of the app's features. It also highlights the app's gaming and social features by displaying several different pages in the app, making the app more popular with Gen Z.

2.1M

Estimated Impressions

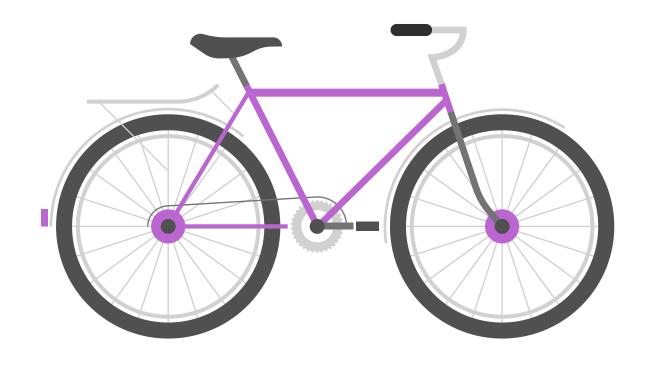
1000

Popularity













Top 20 Health Apps by Advertising in 2024



iOS



1	Me	BetterMe	BetterMe	11 k	Kompanion Fasting Tracker 16:8	Alivex	1	MUSCLES	MadMuscles	Genesis	11	Flo Period & Pregnancy Tracker	Palta
2		MadMuscles	Genesis	12	Daily Health-Sugar & BP Trackr	APP STUDIOS LIMITED	2	158	Heart Rate	Heartrateimformation	12	Reverse Health	Suggestic
3	W.	Impulse	Genesis	13	Blood Pressure	ORBITAL TECH PTE. LTD	3	120	Blood Pressure Care	HealthyLifeCare	13	Health Sense: Blood Sugar Hub	Health Applines
4	^	Yoga Go	Welltech	14	HealthTracker: Heartrate&BP	迪威辛科技	4	iM!	Impulse	Genesis	14	Dancefitme: Fun Workouts	TechPionners Team
5	///	Manifest Affirmations	Genesis	15	Health Tracker	Crazy Tap Limited	5	(%)	Health Tracker	Health Applines	15	PulseCare PulseCare	Appsky
6	20% 00A 00A 00A 00A 00A 00A 00A 0	Pocket Blood Pressure&BP log	FOR MORE WORTH TECH LIMITED	16	Blood Pressure Tracker	ORBITAL TECH PTE. LTD	6		Smart Fit	Smart Fit	16	Fitness24Seven Latin-America	Perfect Gym
7	6	Burn Boot Camp	Kline Franchising, Inc	17	Cardi Mate	Gismart	7	pf	Planet Fitness Workouts	Planet Fitness	17	Paired	Better Half Limited
8		Smart Fit	Smart Fit	18 5	Buddyfit	Tripix Tech	8	6	Burn Boot Camp	Kline Franchising,	18	Blood Pressure	P & L Studio
9		Rise	Rise Science	19	Blood Pressure- Monitor Tracker	Novabeyond Limited	9	5	Buddyfit	Tripix Tech	19		sonwy owl
10	8	Reframe	Glucobit	20	Workout Planner Muscle Booster	Welltech	10	4	Sleep Monitor	AIO Software Technology	20	Inspire	Inspire Android Development



The app, an alternative to "Keep," helps users, including the elderly, build muscle

MadMuscles is a fitness app designed to help people gain muscle and lose weight. It makes workouts accessible, effective and joyful by creating personalized workout plans tailored to each user's needs and desires.

MadMuscles

Genesis

Advertising Data

First advertising date: Nov 2021

Total deduplicated creatives: 236K



Top 10 countries/regions by advertising

UK
USA
France
Australia
Germany
Canada
Italy
Indonesia
Turkey
Angola

20.0 K 18.0 K 16.0 K 14.0 K 12.0 K 10.0 K 8.0 K 6.0 K 4.0 K 2.0 K 0.0 K 20.0 K 18.0 K 16.0 K 14.0 K 12.0 K 10.0 K 8.0 K 6.0 K 4.0 K 2.0 K $0.0 \, \text{K}$

3-Nov-24

15-Nov-24 27-Nov-24

Trends of the app's ad creatives on iOS and Android



[MadMuscles]'s Excellent Active Video Creative



Released on : YouTube

Advertised in countries/regions : USA

Features:

Through a dramatic story, the creative points out that many beginners are having the wrong diet, and that different people are in need of different nutrient substances to make their workout plans successful. Then it smoothly introduces the app and attracts people to download it by showing strong muscles.

714.4K

Estimated Impressions

1000

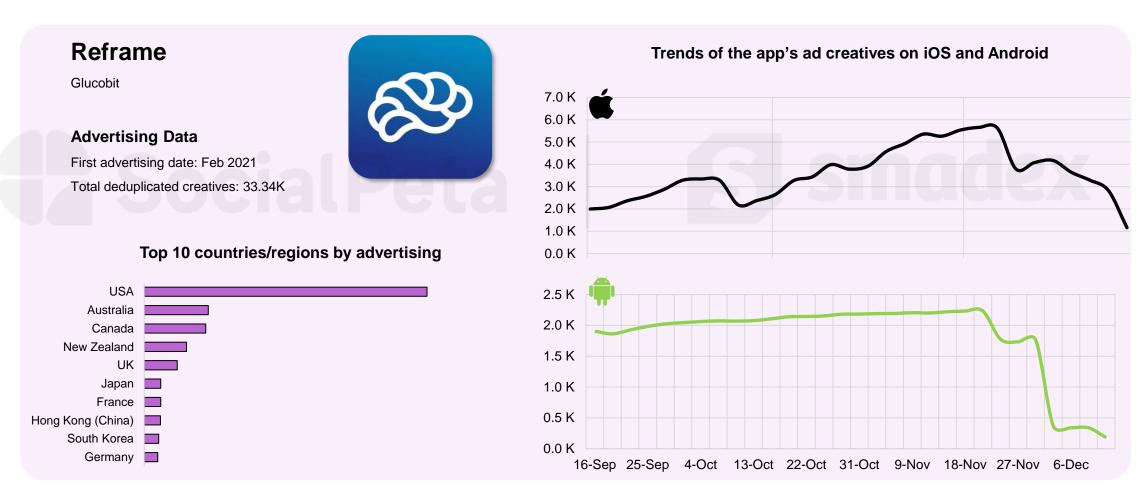
Popularity





World's No.1 Sobriety App

Reframe is an app designed to address drinking issues, offering personalized tracking of alcohol consumption and progress. It also features a private, anonymous 24/7 community for support and celebrating soberversaries.





[Reframe]'s Excellent Active Video Creative



Released on : D YouTube

Dimensions: 1920*1080

Features:

The creative displays the app's features and successful cases, presenting data in order to convince people and further acquire users. Creatives of this kind are designed to be professional.

242.8K

Estimated Impressions

1000

Popularity





Among a crowd of blood pressure measurement apps, some have stood out in the global market

PulseCare, a leading Chinese app in 2024, caters to the growing demand for blood pressure and glucose measurement apps, especially among middle-aged and senior users at risk of diabetes and hypertension.

PulseCare Appsky Advertising Data First advertising date: Jan 2024 Total deduplicated creatives: 12.4K Top 10 countries/regions by advertising Brazil Morocco Angola Mexico Venezuela India Egypt Chile Canada





[PulseCare]'s Excellent Active Video Creative



Released on : (Admob

Advertised in countries/regions : USA

Features:

The creative starts with a live-action introduction to a specific disease, highlighting the importance of health checkups. Then it shows how convenient and helpful this health checkup mobile app is.

947K

Estimated Impressions

825

Popularity

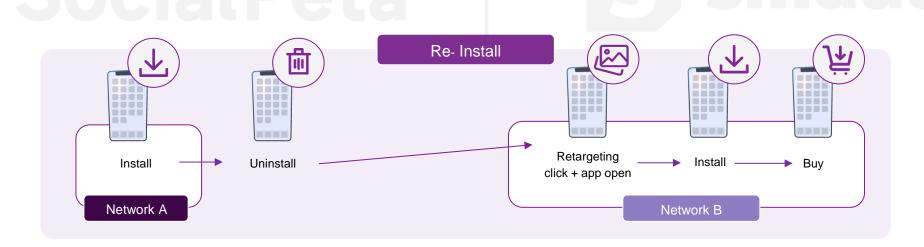




Retargeting: Driving Sustained Engagement for Apps

Retargeting is a crucial strategy that app advertisers must prioritize, focusing on re-engaging users who have interacted with an app but may have become inactive or uninstalled it. According to Business of Apps, 77% of daily active users churn within just three days of installation, underscoring the need for sustained engagement.

In today's competitive mobile landscape, running user acquisition (UA) and retargeting campaigns in tandem is essential. This approach not only broadens reach but also strengthens user retention—ensuring that initial installs translate into long-term, high-value engagement.





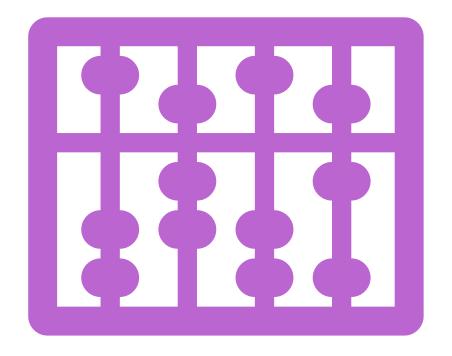


Retargeting Android VS iOS

Feature	Android	iOs
Market Share (Worldwide)	75%	25%
Average number of users (Worldwide)	3 billion	1 billion
Data Availability for Retargeting	Easier (Google Advertising ID)	More challenging (IDFA Limitations)
Targeting	More precise targeting	Less precise targeting (reliant on Consent & Contextual Data), but still possible.
Tip to Success!	Leverage user data for segmented campaigns and customize creatives.	Focus on contextual targeting, leverage pre-permission prompts & SKAdNetwork)











Top 20 Finance Apps by Advertising in 2024



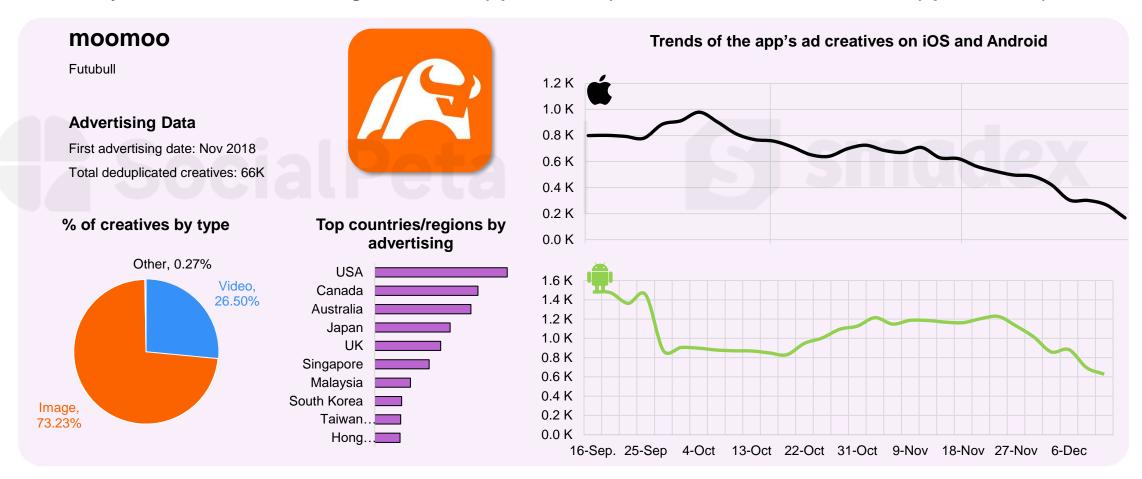


1	pay cenco	CencoPay	Cencosud	11 G	o TransferGo	TransferGo	1	\\\\\	Western Union	Western Union	11	CencoPay	Cencosud
2	CCU	CCU Mobile Banking	North Island Financial Credit Union	12	Crypto.com	Crypto.com	2	W)	Bank of America Mobile Banking	Bank of America	12	CCU Mobile Banking	North Island Financial Credit Union
3		State Farm®	State Farm Insurance	13 PO	myPOS	myPOS	3	F	Fortaprest	Fortaprest	13	State Farm®	State Farm Insurance
4	R	moomoo	Futubull	14	Sicredi para smartphone	Sicredi Mobi para	4	A Speed	XTrend Speed Trading App	RYNAT CAPITAL	14	Pla Pla	PLaPLa
5	R	Revolut	Revolut	15	Empower	Empower Finance	5		Google Pay	Google	15	APMEX APMEX	APMEX
6		Banco General, S.A	Banco General, S.A.	16	Interbank APP	Banco Internacional del Perú	6	WVA VEJA	Préstamo en efectivo	VIVA VIDA	16	We Crédito	Donald Dorothy Davis
7	B	Bankin	Bankin	17 Rem	Remitly	Remitly	7	R	moomoo	Futubull	17	Bankin'	Bankin'
8	1	Mitrade	Mitrade	18	Amigo Paisano	Intermex	8	S ¹ PrestaMax	PrestaMax	RIZKY RAMADHAN	18	Tapp de Caja los Andes	Tapp Caja los Andes
9	≯ BCP >	Banca Móvil BCP	Banco Credito	19	втсс	BTCC.com	9	y <u>ape</u>	Yape	Banco de Credito del Peru	19	Albert: Budgeting and Banking	Albert Corp.
10	AM EX	Amex Business Blueprint™	American Express	20 (2	Zasta	Zasta	10	R	Revolut	Revolut	20	Don Lucash	CyredClub



Policy-oriented, the app made efforts to increase its share in the global market

Moomoo, a digital investment platform for global investors, offers trading tools, market data, financial news, and social features. By Q3, it had 24.12 million registered users (up 14.4% YoY) and 4.28 million account-holders (up 22.8% YoY).





[moomoo]'s Excellent Active Video Creative



Released on : VouTube

Dimensions: 1920*1080

Features:

As there is a growing need for managing money on mobile devices, the creative focuses on displaying how professional the app is in many aspects ranging from funds management to trend prediction. It ends with a big "free" to attract beginners to download and install the app.

3.9M

Estimated Impressions

1000

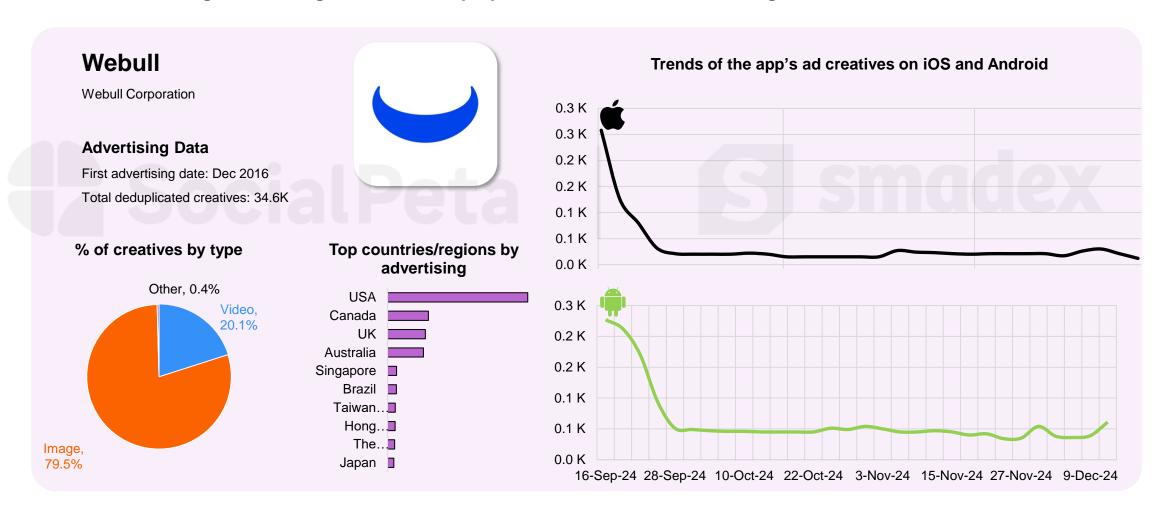
Popularity





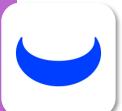
"0-commission", a small step towards towards global expansion

Webull, launched globally in May 2017, became a FINRA member and SEC-registered broker dealer within a year. In December 2024, it agreed to merge with SPAC in preparation for its US market listing.





[Webull]'s Excellent Active Video Creative



Released on: YouTube

Advertised in countries/regions : USA

Features:

Centering around the keyword "trading", the creative shows how people conducted transactions through the ages. The funny acting will also raise people's interest in the app.

4.1M

Estimated Impressions

1000

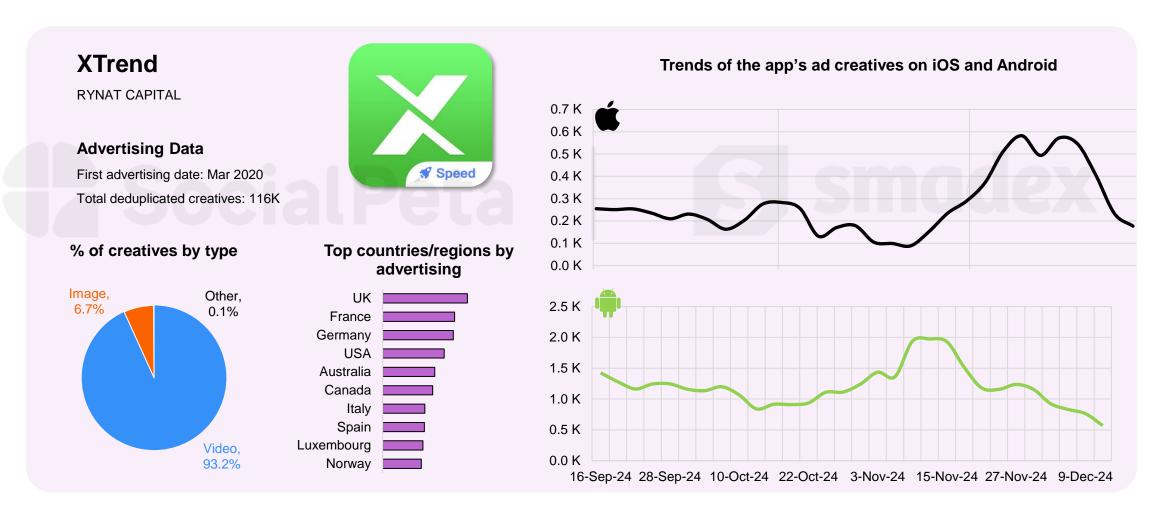
Popularity





Through crossover cooperations, the app's global publicity was grand.

Launched in 2020, XTrend Speed gained 10 million global users. In 2022, it partnered with Serie A's ACF Fiorentina and in 2023 became a regional sponsor of Argentina's national football team.



[XTrend]'s Excellent Active Video Creative



Dimensions: 640*360

Features:

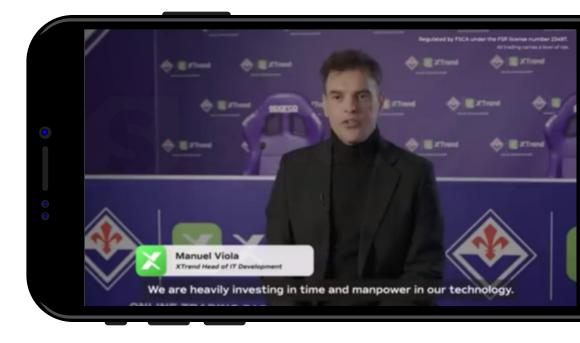
XTrend strives to enhance its brands and create new brands globally. Working with top sports teams enables them to publicize their brands and gain wider brand recognition. The creative is designed to be like a sports interview, which can quickly raise the audience's interest in the app.

1.8M

Estimated Impressions

999

Popularity





Connected TV (CTV): The New Frontier for Performance Marketing

Connected TV (CTV) is emerging as a key channel for mobile user acquisition (UA) and performance marketing. Once seen as just an awareness tool, CTV now drives the entire funnel—from brand exposure to conversion and loyalty. For fintech apps, its immersive storytelling and precise household targeting enhance mobile installs and ROAS. As CPI competition intensifies, CTV's "living room economy" synergizes with fintech localization strategies, seamlessly guiding users from awareness to first transaction through a cross-device journey.

CTV usage expansion



Amount of Users that use CTV*
'Source: Comscore Enumeration Study

Main Metrics for CTV

Spend

Installs

CPI

IPM

ITIT

Cohorted ROAS

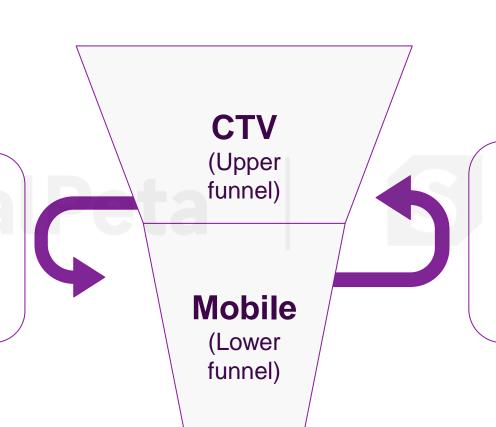
Cohorted Retention



Full Funnel Strategy

Retargeting IPs for UA

Identify users that saw a CTV ad and retarget them on their mobile to triangulate the user for UA purposes.



Retargeting IPs for retention

impacted on their mobile and retarget them on their TV to improve performance.



Papaya Success with CTV

Papaya is an innovative company that develops games designed to reward skill, strategy, and perseverance. Papayaboasts a highly successful portfolio of skill-based gaming apps, including Solitaire Cash, Bingo Cash, and Bubble Cash.

- Incrementality Through CTV
- Simultaneous Campaign Launches
- •Always-On Campaigns: "always-on" campaigns for both Mobile UA and CTV, ensuring sustained growth.





Budgets Increased Substantial Increase in Installs

Increased scale & performance







Creatives Tips for CTV

- Long HQ creatives (>15s, desirably 30s)
- Logo of the App/Google Play Store
- •Call to Action Download now/Play now
- Strong begin & end
- Starting with 3 different sets/themes
- Biweekly rotation
- •Dimensions: 1920 × 1080
- Non-skippable





Top Regions

Marketing and Advertising Analysis of Mobile Apps

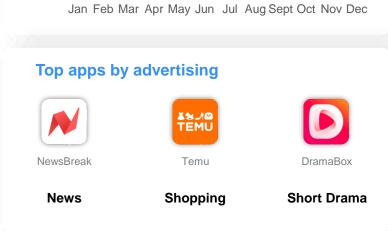


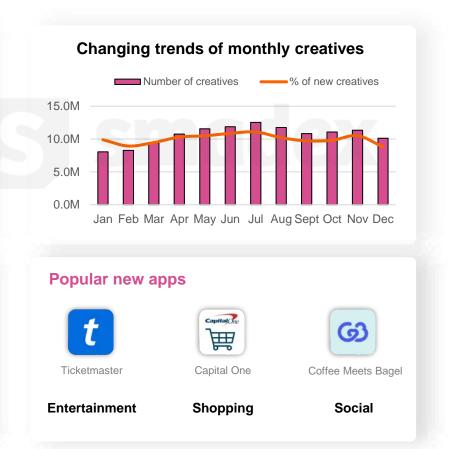


Analysis of Advertising in North America

- The number of advertisers experienced a slight decline in June and didn't surpass 75K until December.
- There was no decrease in the number of creatives released for top apps. Monthly reduplicated creatives peaked at over 12.0M in July this year.

Number of app advertisers in North Changing trends of monthly advertisers America in 2024 ■ Number of advertisers ——% of advertisers with new creatives -15.5% 170.0K YoY growth 85.0 K 80.0 K 75.0 K Number of creatives for apps in 70.0 K 65.0 K North America in 2024 60.0 K +31.4% 71.2M YoY growth





Advertisers

Ad Creatives

■ iOS ■ Android





Analysis of Advertising in Europe

- The number of advertisers peaked at over 76.4K in March, followed by drops and rises. 65.85% (the highest percentage) of advertisers released new creatives in January.
- The number of creatives and the percentage of new creatives peaked in July. In 2024, there was a YoY growth of 40.7% in total creatives for apps in Europe.

Number of app advertisers in Europe in 2024

171.4K

-23.7%

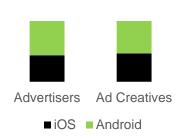
YoY growth

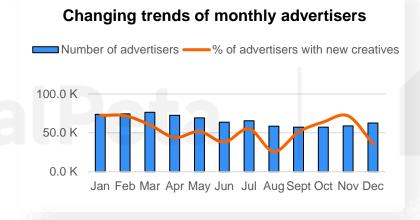
Number of creatives for apps in Europe in 2024

68.7M

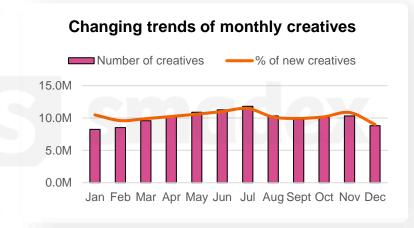
+40.7%

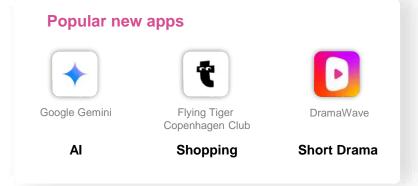
YoY growth













Analysis of Advertising in Japan & South Korea

- There were large fluctuations in advertisers with new creatives. There was a peak of over 30K active advertisers in December.
- The number of creatives increased by months to peak in July and was still over 40K in December.

Number of app advertisers in Japan & South Korea in 2024

66.0K

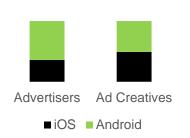
-1.1%

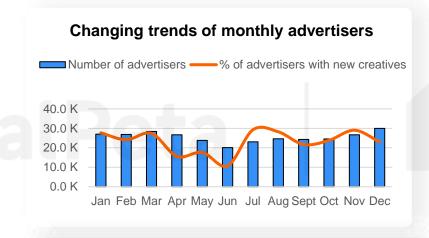
YoY growth

Number of creatives for apps in Japan & South Korea in 2024

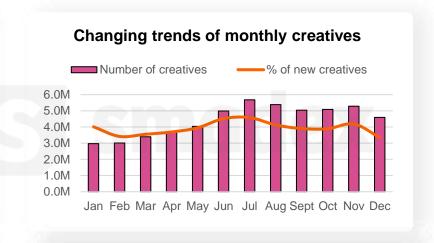
29.1M

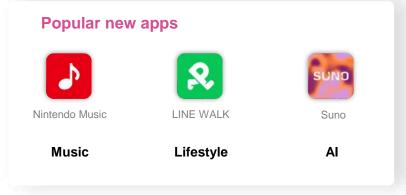
+73.8%
YoY growth















Analysis of Advertising in South America

- There were very small fluctuations in the number of advertisers, especially in March and December.
- Active creatives peaked in July and November. There was fierce competition among AI and short drama apps in this
 region.

Number of app advertisers in South America in 2024

85.4K

-6.8%

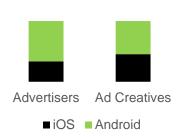
YoY growth

Number of creatives for apps in South America in 2024

37.0M

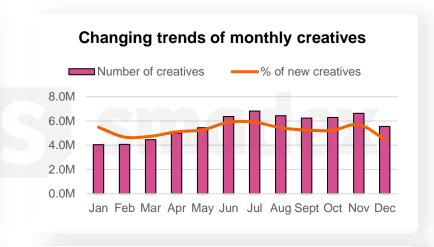
+52.9%

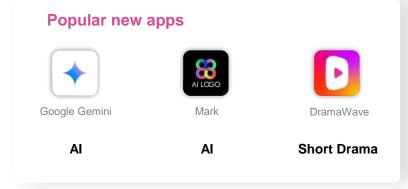
YoY growth







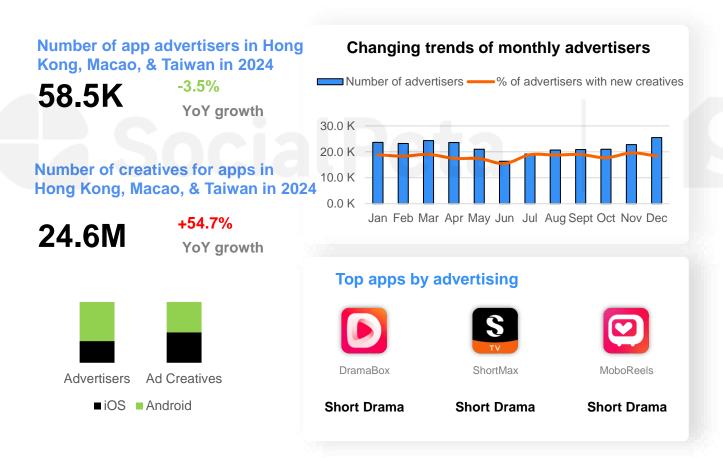






Analysis of Advertising in Hong Kong, Macao, & Taiwan

- This region reported the smallest YoY decline in advertisers, and a YoY growth of about 54.7% in active creatives.
- Short drama apps were booming. All top apps by advertising were short drama apps. New apps were mostly related to daily life. New food & drink apps and new finance apps received surging downloads.







Advertisers

Ad Creatives

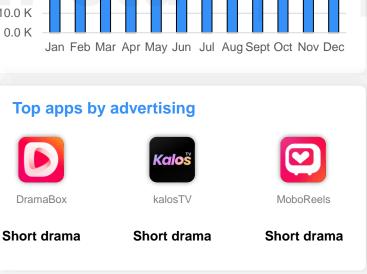
■ iOS ■ Android

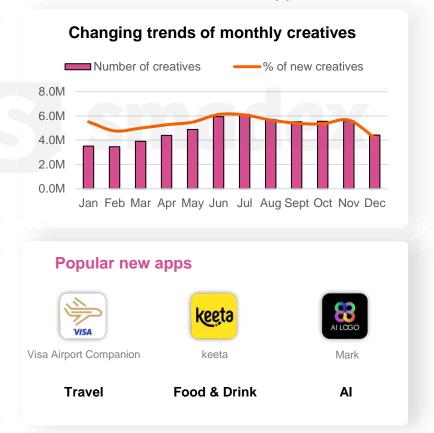


Analysis of Advertising in Middle East

- Trends of creatives in Middle East were similar to those in Hong Kong, Macao, & Taiwan. But the total number of creatives was higher.
- It was one of the most important markets for short drama apps. It was also a potential market for new travel and AI apps.









Declaration

1. Data Sources

With the assistance of the world's biggest advertising intelligence and analysis tool, SocialPeta Data Team has provided you with insights into the mobile advertising data of global game market. We collect advertising data by sampling worldwide, covering over 80 channels and nearly 80 countries and regions worldwide, and have captured a total of over 1.6 billion advertising data, with over 1 million ad data being updated by the hour each day. Based on such huge data, we can gain insights into the advertising market trends.

2. Data Cycle and Indicators

Overall date range of the report: Jan - Dec 2024

For specific data indicators, please see the notes on each page.

3. Copyright Notice

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4. Disclaimer

The industry data and market forecasts presented in this report are based on the data captured by SocialPeta Data Team and estimated by using a statistical forecasting model combined with research methods such as desk study and industry interviews. Limited by the research methods and data resources, this report can only be used as reference material. Our company shall have no liability for any data or points of view in this report. SocialPeta shall hold no responsibility for any legal consequences resulting from any action taken by any organization or individual by using or based on the above data information, and the organization or individual shall take full responsibility for any disputes or legal liabilities arising therefrom.

5. Concerned Countries and Regions (based on the distribution area of SocialPeta's products, not the actual geographical distribution)

North America: USA, Canada, Mexico, Panama

Europe: Turkey, France, Germany, United Kingdom, Italy, Spain, Netherlands, Norway, Poland, Portugal, Belgium, Switzerland, Austria, Romania, Sweden, Greece, Denmark, Luxembourg, Ireland, Finland

JP & ROK: Japan, South Korea

China's HK, Macao & TW: Hong Kong (China), Macao (China), Taiwan (China)

Southeast Asia: Thailand, Indonesia, Singapore, Malaysia, Vietnam, Philippines, Cambodia

Oceania: Australia, New Zealand

South Asia: India, Pakistan

Middle East: Bahrain, Qatar, Saudi Arabia, UAE, Azerbaijan, Lebanon, Kuwait, Israel, Oman, Iraq, Morocco

South America: Brazil, Chile, Argentina, Colombia, Peru, Venezuela, Paraguay

Africa: Egypt, Kenya, Nigeria, Angola, South Africa, Algeria, Libya, Senegal, Ivory Coast

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